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AMENDMENT NO. ONE TO CONTRACT NO. 33351¹⁵ ANT 33315

RE: Renewal No. One of Contract No. 33315 (PA-04013) for furnishing and delivering sports equipment to the City of Long Beach (BPPR14000006)

This Amendment to Contract No. 33315 is made and entered as of December 8, 2015 by and between the CITY OF LONG BEACH, a municipal corporation, and **BSN Sports, Inc.** (Contractor)

Contract No. 33315 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. 1st renewal option extending term to 1/5/17.
- 2. \$150,000 has been added for 1st renewal option for an amount not to exceed \$450,000.
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by ____ %.
- 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The items identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are enclosed as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR: _____
(Signature)
RUBEN AGUSTIN

(Print / Type Name)
ASST. SECRETARY

President / Vice President / Secretary / Treasurer
(circle one)

CONTRACTOR: _____
(Signature)

(Print / Type Name)

President / Vice President / Secretary / Treasurer
(circle one)

THE CITY OF LONG BEACH: **Assistant City Manager**

By: RBULL
City Manager
EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.

Approved as to form:
CHARLES PARKIN, City Attorney
By: [Signature]
Deputy

CITY OF LONG BEACH (PA-04013, BPPR14000006)
 FURNISHING AND DELIVERING SPORTS AND ATHLETIC EQUIPMENT
 AMENDMENT NO. ONE TO CONTRACT NO. 33315

EXHIBIT "A"

Item No.	Model No.	Unit of Mea.	Description	2013 Bid Price	2015 Bid Price	% Increase
1	MCB5SV05	Dozen	Baseball, Softouch Incredible, 9"	\$ 33.00	\$ 36.30	10
7	MCX35WID	Dozen	Macgregor Official Size Rubber Basketball	\$ 56.16	\$ 61.68	10
8	VCF9SHXX	Dozen	Voit Official size rubber football	\$ 54.36	\$ 59.76	10
9	VCF6SHXX	Dozen	Voit Junior size rubber football	\$ 51.36	\$ 56.40	10
14	MCSB16CH	Dozen	Macgregor Leather Cover, Kapok crter, 16"	\$ 119.52	\$ 131.40	10
18	MCFEL T5	Dozen	Soccer Ball, MacGregor Eurofelt Indoor Soccer Ball, size 4 and 5	\$ 102.00	\$ 112.20	10
19	MCLSS303X	Dozen	Macgregor Soccerball, Syn. Leather, size 5	\$ 117.00	\$ 128.64	10
21	MCV770WH	Dozen	Macgregor Volleyball Leather	\$ 369.48	\$ 406.32	10
23	MTPENCAN	Dozen	Tennis Balls, Penn, 3 per can	\$ 15.60	\$ 17.16	10
24	VCT850HX	Dozen	Voit Rubber Tetherball, rope included	\$ 90.00	\$ 99.00	10
25	1061086	Each	Macgregor Basketball Goal, HD use	\$ 33.80	\$ 37.08	10
28	1300703	Dozen	Macgregor Tee Ball Bat	\$ 153.12	\$ 168.36	10
29	BBBGVARXR	Dozen	Macgregor Fielder's Glove	\$ 195.36	\$ 214.80	10
30	1195781	Dozen	Macgregor Batter's Helmet	\$ 208.56	\$ 229.32	10
35	BBPPLATE	Each	Macgregor Rubber Pitcher Plate	\$ 11.25	\$ 12.38	10
38	C58	Dozen	Pro Down Official's Shirt, Black & White	\$ 189.00	\$ 207.84	10



RUBEN AGUSTIN
 Asst. Secretary
 800-423-4695 ext 223
 800-921-2515 Fax
 ragustin@snsports.com
 P.O. Box 78268
 Corona, CA 92877-0142

BSN SPORTS
 A Varsity SPORT Brand

1st Renewal

PA-04013 REBID SPORTS EQUIPMENT

Section I. Balls

Item	Description	BSN Sports OLD PRICE		Brand	BSN Sports NEW PRICE		Amt of Increase	Percentage of Increase
		Unit Price (\$) Per 1 Dozen			Unit Price Per 1 Dozen			
1	Baseball, Softtouch Incredibleball, 9" or approved equal	\$ 33.00		MACGREGOR MCB5SV05 (Approved Equal) page 60	\$ 36.30	\$	36.30	10%
2	Baseball, Diamond D1, Professional / Major League, or approved equal	\$ 49.38		MACGREGOR MCB97PRO (Approved Equal) page 59 MACGREGOR MCX6285X (Exactly As Specified) page 91	\$ 49.38		-	0%
3	Basketball, Leather, MacGregor X6000 Item # B32-MCX 6285X, or approved equal	\$ 195.36		MACGREGOR MCX6275X (Exactly As Specified) page 91	\$ 195.36		-	0%
4	Basketball with composite synthetic leather MacGregor 27.5 Junior or approved equal	\$ 195.36		MACGREGOR X6000SL (Exactly As Specified) page 91	\$ 195.36		-	0%
5	Basketball, Wilson Collegiate Tournament Official or approved equal	\$ 156.36		MACGREGOR X6000SL (1297140) (Approved Equal) page 91	\$ 156.36		-	0%
6	Basketball, Wilson Collegiate Tournament Intermediate, or approved equal	\$ 156.36		MACGREGOR X6000SL (1297140) (Approved Equal) page 91	\$ 156.36		-	0%
7	Basketball, Rubber, Mikasa B1000, or approved equal	\$ 56.16		MACGREGOR MCX35WID (Approved Equal) page 92	\$ 61.68	\$	61.68	10%
8	Football, Rubber, Official Size, Mikasa F5006, or approved equal	\$ 54.36		VOIT VCF9SHXX (Approved Equal) page 112	\$ 59.76	\$	59.76	10%
9	Football, Rubber, Junior Size, Mikasa F5006, or approved equal	\$ 51.36		MACGREGOR MCX2JXXX (Approved Equal) page 112	\$ 56.40	\$	56.40	10%
10	Football, Rubber, X2L	\$ 71.16		MACGREGOR MCX2LXXX (Exactly As Specified) page 112	\$ 71.16		-	0%
11	Football, Junior Nike Spiral Tech 1000, or approved equal	\$ 117.00		MACGREGOR 1227673 (Approved Equal) page 110	\$ 117.00		-	0%
12	Football, Youth Nike Spiral Tech 1000, or approved equal	\$ 117.00		MACGREGOR 1227680 (Approved Equal) page 110	\$ 117.00		-	0%

**1st Renewal
PA-04013 REBID SPORTS EQUIPMENT**

Item	Description	Unit Price (\$) Per 1 Dozen	Brand	Unit Price Per 1 Dozen				
13	Softball, Leather cover, 12" 0.44 core, Macgregor Item # B32-1184778 or approved equal	\$ 40.48	MACGREGOR 1184778 (Exactly As Specified) page 61	\$ 40.48		-		0%
14	Softball, Leather cover, Kapok center 16", DeBeer F16, or approved equal	\$ 119.52	MACGREGOR MCSB16CH (Approved Equal) page 63	\$ 131.40	\$ 131.40			10%
18	Soccer Ball, MacGregor Eurofelt Indoor Soccer Ball, size 4 and 5, or approved equal	\$ 102.00	MACGREGOR EUROFELT (MCSFELT5) (Exactly As Specified) page 172	\$ 112.20	\$ 112.20			10%
19	Soccer Ball, Synthetic Leather, Mikasa SWL310, size 5, or approved equal	\$ 117.00	MACGREGOR MCLS303X (Approved Equal) page 172	\$ 128.64	\$ 128.64			10%
20	Volleyball, Leather, Mikasa VFC200, or approved equal	\$ 282.36	MACGREGOR MCV660WH (Approved Equal) page 207	\$ 282.36		-		0%
21	Volleyball, Leather, Tachikara SV5W, or approved equal	\$ 369.48	MACGREGOR MCV770WH (Approved Equal) page 207	\$ 406.32	\$ 406.32			10%
22	Volleyball, Nylon Wound Rubber, Official Size, Macgregor X1000 item # B32 MCV1000W, or approved equal	\$ 256.32	MACGREGOR MCV1000W (Exactly As Specified) page 207	\$ 256.32		-		0%
23	Tennis Balls, Penn, P85YED, 3 per can, or approved equal	\$ 15.60	PENN (MTPENCAN) (Exactly As Specified) (priced at dozen balls = 12 each) page 165	\$ 17.16	\$ 17.16			10%
24	Tetherball, Mikasa, T8000, rope included, or approved equal	\$ 90.00	VOIT VCT850HX (Approved Equal) page 355	\$ 99.00	\$ 99.00			10%
Section II. Miscellaneous		UOM	Unit Price (\$)	Brand				
25	Basketball Goal, for Glass Backboard & Heavy Duty use, 12 net locks, Asco, or approved equal	Each	\$33.80	MACGREGOR 1061086 (Approved Equal) page 101	\$ 37.08	\$ 3.28		10%

1st Renewal
PA-04013 REBID SPORTS EQUIPMENT

Item	Description	Unit Price (\$) Per 1 Dozen	Brand	Unit Price Per 1 Dozen			
26	Basketball Goal, Elite Competition, or approved equal	Each \$85.00	MACGREGOR 5555XXXX (Approved Equal) page 100	\$ 85.00	-		0%
27	Football Flag Belt Set, Blitz Deluxe, or approved equal	Dozen \$11.52	FLAG-A-TAG MSFB (please specify color: RED, YELLOW, BLUE) (Approved Equal) page 140	\$ 11.52	-		0%
28	Tee Ball Bat, (-10) VB-1172881, or approved equal	Dozen \$153.12	MACGREGOR 1300703 (please specify sizes: 25" or 26") (Approved Equal) page 68	\$ 168.36	\$ 15.24		10%
29	Fielder's Glove, 18X251right-handed, and 18G251A left-handed, or approved equal	Dozen \$195.36	MACGREGOR BBBVARX/R (please specify righty or lefty) (Approved Equal) page 79	\$ 214.80	\$ 19.44		10%
30	Batter's Helmet, Rawlings PL75R, stock color, or approved equal	Dozen \$208.56	MACGREGOR 1195781 (Approved Equal) page 72	\$ 229.32	\$ 20.76		10%
31	Bases, Bolco, Major League, w/Anchor (1 pc.), or approved equal	Each \$39.50	MACGREGOR BBASEBO (EA) (Approved Equal) page 45	\$ 39.50	-		0%
32	Base, Hollywood, Professional (1pc.), Item # B32-1036930 or approved equal	Each \$56.00	MACGREGOR 1170757 (Approved Equal) page 45	\$ 56.00	-		0%
33	Double Base, Bolco, w/Metal Anchors (standard/1pc.), or approved equal	Each \$148.00	MACGREGOR 1235609 (Approved Equal) page 46	\$ 148.00	-		0%
34	Home Plate, (any brand)	Each \$9.75	MACGREGOR BBSBHPXXY (Approved Equal) page 46	\$ 9.75	-		0%
35	Pitcher Rubber, (any brand)	Each \$11.25	MACGREGOR BBPPATE (Approved Equal) page 44	\$ 12.38	\$ 1.13		10%

**1st Renewal
PA-04013 REBID SPORTS EQUIPMENT**

Item	Description	Unit Price (\$) Per 1 Dozen	Brand	Unit Price Per 1 Dozen			
36	Home Plate Extension, (any brand)	Each \$10.25	MACGREGOR BBSBHPX (Approved Equal) page 46	\$ 10.25	-	-	0%
37	Beach Volleyball Boundary Markers, (any brand)	Each \$33.00	BSN 90355YLX (Approved Equal) page 220	\$ 33.00	-	-	0%
38	Shirt, Official's, 7" front zipper, 1" Alternating Black and white vertical stripes Majestic or approved equal	Dozen \$189.00	PRO DOWN C58 (please specify sizes: Medium - XXXLarge) (Approved Equal) page 109	\$ 207.84	\$ 18.84		10%

**UNANIMOUS CONSENT
OF THE BOARD OF DIRECTORS OF
BSN SPORTS, INC.**


The undersigned, being all of the directors of BSN SPORTS, INC. (the "Company"), a Delaware corporation, hereby execute this Unanimous Consent, effective as of September 15, 2014, for the purpose of adopting the following resolutions of the Board of Directors of the Company, to have the same force and effect as resolutions adopted at a meeting duly called and held for the purpose of acting on proposals to adopt such resolutions:

RESOLVED, that the following individuals are hereby elected to the offices of the Company set opposite their respective names, to serve until the next annual election of officers of the Company or until their respective successors are duly elected and qualified.

Adam Blumenfeld	Chief Executive Officer
Terrence M. Babilla	President, Chief Operating Officer, General Counsel and Secretary
John E. Pitts	Chief Financial Officer
Kurt Hagen	Executive Vice President, Sales & Marketing
Tevis Martin	Executive Vice President
Bob Dickman	Senior Vice President
John Bals	Senior Vice President – Sales
Phil Dickman	Vice President Sales - Central US
Steve Eybers	Vice President Sales - Northern US
Michael Caravati	Vice President Sales – Southern US & National Recruiting
Ken Caravati	Vice President Sales – Atlantic
Dan Salkeld	Senior Vice President Sales & Marketing - Illinois
Dan Dickman	Vice President – Sales Support
Steve Carloni	Vice President – Operations
Harvey Rothenberg	Vice President – Sales
Mark Harpin	Vice President – Assistant Secretary
Ruben Agustin	Assistant Secretary
Adam Rhein	Assistant Secretary
Chris Bloomfield	Assistant Secretary
Jessica Wilson	Assistant Secretary

THIS UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS, signed by all of the members of the Board, shall be effective as of the date first set forth above and shall be filed with the minutes of the Company. This Consent may be executed in counterparts and may be delivered via facsimile transmission or electronic signatures.

Joe K. Slaughter



Jeffrey G. Webb



John Nichols



Adam Blumenfeld



Terrence M. Babilla

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