



# **CITY OF LONG BEACH**

## **DEPARTMENT OF PUBLIC WORKS**

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October 4, 2016

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

### **RECOMMENDATION:**

Adopt Specifications No. ITB PW 16-150 and award contracts to Econolite Control Products, Inc., of Anaheim, CA, and JTB Supply Company, Inc., of Orange, CA, for furnishing and delivering traffic signal equipment on an as-needed basis, in an annual aggregate amount not to exceed \$300,000, for a period of two years, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

### **DISCUSSION**

City Council approval is requested to enter into contracts with Econolite Control Products, Inc., and JTB Supply Company, Inc., for the as-needed purchase of traffic signal equipment for the Department of Public Works. The traffic signal equipment to be furnished under this contract, which includes signal housing, signal mounts, and pole fittings and hardware, is compatible with existing equipment and standard traffic equipment modules. This contract allows for continued support for ongoing traffic signal maintenance and upgrades throughout the City.

Staff is requesting the ability to work with both companies because each supplies different, unique equipment. The two contracts will allow staff the ability to receive supplies on a timely basis and remain cost competitive by selecting the vendor with the lower unit price for items that both supply.

The bid was advertised in the Long Beach Press-Telegram on July 15, 2016, and 8,975 potential bidders specializing in furnishing traffic signal equipment were notified of the bid opportunity. Of those bidders, 31 downloaded the bid via the City's electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 22 local, minority, and women-owned business groups. Eight bids were received on August 3, 2016. Of those eight bidders, none were Minority-owned Business Enterprises (MBEs), none were Women-owned Business Enterprises (WBEs), three were certified Small Business Enterprises (SBEs), and none were Long Beach businesses (Local). Econolite Control Products, Inc., of Anaheim, CA (not an MBE, WBE, SBE or Local), and JTB Supply Company, Inc., of Orange, CA (an SBE), were the lowest responsible bidders.

### **Local Business Outreach**

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the PlanetBids database to download the bid specifications. Through outreach, 889 Long Beach vendors were notified to submit bids, of which none downloaded or submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Principal Deputy City Attorney Gary J. Anderson on September 7, 2016 and by the Revenue Management Officer Julissa José-Murray on September 9, 2016.

### **TIMING CONSIDERATIONS**

City Council action to adopt Specifications No. ITB PW 16-150 and award contracts concurrently is requested on October 4, 2016, to ensure that contracts are in place expeditiously.

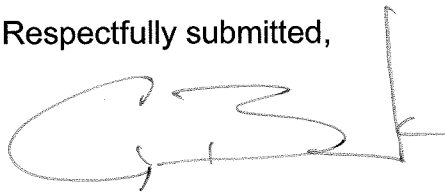
### **FISCAL IMPACT**

The total annual aggregate amount will not exceed \$300,000, and is budgeted in the General Fund (GF) in the Public Works Department (PW). The award of these contracts will provide continued support to our local economy by assisting in the preservation of employment for four full-time employees residing in Long Beach.

### **SUGGESTED ACTION:**

Approve recommendation.

Respectfully submitted,



CRAIG A. BECK  
DIRECTOR OF PUBLIC WORKS



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

P:/CLs/TrafficSignalEquipment  
MS:aw

APPROVED:

  
PATRICK H. WEST  
CITY MANAGER