

C-16

June 6, 2023

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Ray Gaskin Service, an authorized distributor for New Way Trucks and Scranton Manufacturing Company, of Fontana, CA, for the purchase of one Ford F-550 refuse truck, with related equipment and accessories, on the same terms and conditions afforded to Sourcewell, in a total amount not to exceed \$167,457, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Ray Gaskin Service, an authorized distributor for New Way Trucks and Scranton Manufacturing Company, for the purchase of one Ford F-550 truck with a 6-yard rear body loader. The proposed unit will be used by the Parks, Recreation, and Marine (PRM) Department and is on the approved Fiscal Year 2022 (FY 22) Replacement Plan.

The unit will help support PRM's Maintenance Operations Bureau's daily operations. This bureau is responsible for ensuring all City of Long Beach (City) parks, beaches, marinas, community centers, and other facilities under PRM are maintained in an aesthetically pleasing and safe, functional manner. The smaller body of the 6-yard F-550 is best suited to access smaller alleys, areas under bridges, and other tight locations.

The Fleet Services Bureau of the Department of Financial Management researched procurement options for New Way trucks and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Sourcewell and Ray Gaskin Service provided the best value to the City.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor Anderson on May 9, 2023, Purchasing Agent Michelle Wilson on April 28, 2023, and by Revenue Management Officer Geraldine Alejo on May 17, 2023.

SUSTAINABILITY

The City is a recognized leader in the use of alternative fuels, having been named number two Municipal Green Fleet in the nation by the National Association of Fleet Administrators (NAFA) in 2022. The City is embracing zero-emission vehicles (ZEVs) as quickly as they become available (along with funding and infrastructure support), including the recent procurement of two battery electric rear loading refuse trucks. The fleet includes 81 ZEVs (including its first fully electric pickup) and 90 plug-in hybrids.

There is currently no ZEV version of this truck available. Fleet Services and PRM will continue to evaluate ZEV alternatives as new options enter the marketplace. The unit is compliant with the State of California and local district air quality regulations.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on June 6, 2023, to ensure that the contract is in place expeditiously.

FISCAL IMPACT

The total amount of the contract will not exceed \$167,457, inclusive of taxes and fees. The purchase is budgeted in the Fleet Services Fund Group in the Financial Management Department. Ongoing maintenance, fuel, and replacement costs for the unit are estimated at \$37,148 annually and will be billed to the General Fund Group in Parks, Recreation and Marine Department through the Fleet Services Bureau Memorandum of Understanding (MOU) process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER
DIRECTOR
FINANCIAL MANAGEMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER

1 RESOLUTION NO.
2

3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE AN AGREEMENT WITH RAY
6 GASKIN SERVICE AN AUTHORIZED DISTRIBUTOR FOR
7 NEW WAY TRUCKS AND SCANTON MANUFACTURING
8 COMPANY OF FONTANA, CA, FOR THE PURCHASE OF
9 ONE F-550 FORD REFUSE TRUCK, WITH RELATED
10 EQUIPMENT AND ACCESSORIES, ON THE SAME TERMS
11 AND CONDITIONS AFFORDED TO SOURCEWELL IN A
12 TOTAL AMOUNT NOT TO EXCEED \$167,457
13

14 WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802,
15 permits the City to purchase services, supplies, materials, equipment and labor with other
16 government agencies by purchasing under their contracts on a voluntary and selective
17 basis when authorized by resolution; and

18 WHEREAS, the City desires to purchase one F-550 Ford refuse truck, with
19 related equipment, including 6-yard rear body loader, for use by the Parks, Recreation, and
20 Marine Department ("PRM") Maintenance Operations Bureau, to support the daily
21 operations ensuring all City parks, beaches, marinas, community centers, and other
22 facilities under PRM are maintained in an aesthetically pleasing and same, functional
23 manner; and

24 WHEREAS, Sourcewell is a State of Minnesota local government agency
25 and service cooperative created under the laws of the State of Minnesota (Minnesota
26 Statutes Section 123A.21) that offers cooperative procurement solutions to its members;
27 and

28 WHEREAS, Sourcewell has a contract with Scranton Manufacturing

1 Company and New Way Trucks under Sourcewell RFP No. 091219 providing the best
2 value to the City for the purchase of one F-550 Ford refuse truck, with related equipment
3 and accessories (“Sourcewell Contract”); and

4 WHEREAS, Ray Gaskin Services is an authorized distributor for Scranton
5 Manufacturing Company and New Way Trucks; and

6 WHEREAS, the City’s participation in the Sourcewell Contract will facilitate
7 the City’s ability to purchase as well as provide considerable cost benefits to the City; and

8 WHEREAS, if the City had to utilize a formal bid process rather than
9 participate in the Sourcewell Contract, considerably more funds would be required;

10 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
11 follows:

12 Section 1. The above recitals are true and correct and are incorporated
13 herein by this reference.

14 Section 2. The City Manager or designee is hereby authorized to enter an
15 agreement with Ray Gaskin Service, for the purchase of one F-550 Ford refuse truck, with
16 related equipment and accessories, of the same type and kind identified in the Sourcewell
17 Contract except as modified by mutual agreement of the City and Ray Gaskin Service, and
18 the purchase by the City shall be on the same terms and conditions afforded to the
19 Sourcewell in an amount not to exceed One Hundred Sixty-Seven Thousand Four Hundred
20 and Fifty-Seven Dollars (\$167,457) including taxes and fees.

21 Section 3. This resolution shall take effect immediately upon its adoption
22 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

23 ///
24 ///
25 ///
26 ///
27 ///
28 ///

OFFICE OF THE CITY ATTORNEY
DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2023, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s) Councilmembers: _____

City Clerk