

R-25

April 4, 2023

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including subsequent amendments, with Safeware, Inc., of Lanham, MD; and Mallory Safety and Supply, LLC, of Portland, OR, for furnishing and delivering emergency response and public safety equipment and supplies, on the same terms and conditions afforded to the Port of Portland, OR, through Omnia Partners, in an annual aggregate amount of \$3,000,000, with a 20 percent contingency in the amount of \$600,000, for a total annual aggregate contract amount not to exceed \$3,600,000, until the Omnia Partners contract expires on April 1, 2026, with the option to renew for as long as the Omnia Partners contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Safeware, Inc. (Safeware), and Mallory Safety and Supply, LLC. (Mallory) for furnishing and delivering emergency response and public safety equipment and supplies. Such purchases are approved for procurement through federal homeland security grants issued by the Department of Homeland Security (DHS), such as the Urban Area Security Initiative, Port Security Grant, and State Homeland Security grant programs. These grant programs have been awarded annually to the City of Long Beach (City) through the Departments of: Disaster Preparedness and Emergency Response; Health and Human Services; Fire; Parks, Recreation and Marine; and Police Department since 2003. These grants are specifically awarded annually to local agencies that are considered at risk of a homeland security threat. Such funds are intended to help equip local agencies, prevent, prepare for, and respond to emergencies with a nexus to international or domestic terrorism, biological or cyber-attacks, and other catastrophic regional events. Specifically, these grant programs provide: financial funding for advanced threat detection; personal protection equipment; medical response equipment; cyber security enhancement; interoperable communications equipment; technology equipment and resources; and, recovery equipment, to prevent and protect the City and the community from homeland security risks.

The Purchasing Division of the Financial Management Department researched procurement options for public safety preparedness equipment and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between the Port of Portland and Safeware/Mallory provided the best value to the City. The City has used both regional and national cooperative purchase agreements to complement its own contracting initiatives. Cooperative purchasing enables City departments to evaluate a

broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost-saving opportunities for the City.

Mallory and Safeware were selected based on their alignment with the goals of the DHS grant programs. The Mallory contract will supply personal protection equipment to be used by all City employees who are required to respond to catastrophic incidents and risk potential exposure to hazardous chemical or biological materials. Such purchases will provide hand, foot, eye, and respiratory protection to City employees and community-facing tools such as traffic control and spill control equipment to mitigate the damage of hazardous materials. The Safeware product selection also includes access to personal protection equipment and explosive detection and rescue equipment commonly used nationally to keep large community gatherings safe. The Safeware contract also provides access to cyber security equipment, emergency response technology equipment, and interoperable communication equipment for items frequently procured by the City's public safety and technology departments.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Arturo D. Sanchez on March 13, 2023, Purchasing Agent Michelle Wilson on March 8, 2023, and by Budget Management Officer Nader Kaamoush on March 16, 2023.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on April 4, 2023, to ensure that the contract is in place expeditiously.

FISCAL IMPACT

The total annual aggregate amount of the contract will not exceed \$3,600,000, inclusive of a 20 percent contingency. The cost for this contract is budgeted in the General Grants Fund Group in the Police and Fire Departments and General Services Fund Group in the Technology and Innovation Department. The contract authority is estimated based on current and anticipated purchases within various City departments, primarily in the public safety departments. Any expenditures not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. Each work order will be funded by the requesting department, per project, on an as-needed basis. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with City Council priorities. There is no local job impact associated with this recommendation.

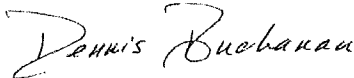
SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



WALLY HEBEISH
CHIEF OF POLICE



DENNIS BUCHANAN
CHIEF, FIRE DEPARTMENT



LEA ERIKSEN
DIRECTOR, TECHNOLOGY AND INNOVATION

APPROVED:



THOMAS B. MODICA
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
Lona Beach, CA 90802-4664

1 RESOLUTION NO.
2

3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER OR DESIGNEE TO EXECUTE A CONTRACT
6 AND ANY NECESSARY DOCUMENTS INCLUDING
7 SUBSEQUENT AMENDMENTS, WITH SAFEWARE, INC.
8 OF LANHAM, MD; AND MALLORY SAFETY AND SUPPLY,
9 LLC, OF PORTLAND, OR, TO FURNISH AND DELIVER
10 EMERGENCY RESPONSE AND PUBLIC SAFETY
11 EQUIPMENT AND SUPPLIES, ON THE SAME TERMS AND
12 CONDITIONS AFFORDED TO PORT OF PORTLAND,
13 OREGON, THROUGH OMNIA PARTNERS, IN AN ANNUAL
14 AGGREGATE AMOUNT OF \$3,000,000, WITH A 20
15 PERCENT CONTINGENCY IN THE AMOUNT OF \$600,000,
16 FOR A TOTAL ANNUAL AGGREGATE AMOUNT NOT TO
17 EXCEED \$3,600,000, UNTIL THE OMNIA PARTNERS
18 CONTRACT EXPIRES ON APRIL 1, 2026, WITH THE
19 OPTION TO RENEW FOR AS LONG AS THE OMNIA
20 PARTNERS CONTRACT IS IN EFFECT, AT THE
21 DISCRETION OF THE CITY MANAGER
22

23 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the
24 City to purchase services, supplies, materials, equipment and labor with other government
25 agencies by purchasing under their contracts on a voluntary and selective basis when
26 authorized by resolution; and

27 WHEREAS, the City desires to have furnished and delivered, emergency
28 response and public safety equipment and supplies; and

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DAWN MCINTOSH, City Attorney
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1 WHEREAS, the Port of Portland through Omnia Partners has a Contract for
2 the purchase of these emergency response and public safety equipment and supplies,
3 Contract Nos. 159469 and 159498 ("Port"); and

4 WHEREAS, the City's participation in the Port Contract will facilitate the City's
5 ability to purchase emergency response and public safety equipment and supplies, as well
6 as provide considerable cost benefits to the City; and

7 WHEREAS, if the City had to utilize a formal bid process rather than
8 participate in the Port Contract considerably more funds would be required;

9 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
10 follows:

11 Section 1. The above recitals are true and correct and are incorporated
12 herein by this reference.

13 Section 2. The City Manager or designee is hereby authorized to enter an
14 agreement with Safeware, Inc. and Mallory Safety and Supply, LLC for furnishing and
15 delivering emergency response and public safety equipment and supplies, on the same
16 terms and conditions afforded to the Port of Portland, Oregon through Omnia Partners
17 Contract except as modified by mutual agreement of the City and Omnia Partners, and the
18 purchase by the City shall be on the same terms and conditions afforded to the Port of
19 Portland, Oregon in an annual aggregate amount of Three Million Dollars (\$3,000,000),
20 with a 20 percent contingency in the amount of Six Hundred Thousand Dollars (\$600,000),
21 for a total annual aggregate contract amount not to exceed Three Million Six Hundred
22 Thousand Dollars (\$3,600,000), until the Omnia Partners contract expires on April 1, 2026,
23 with the option to renew for as long as the Omnia Partners contract is in effect, at the
24 discretion of the City Manager.

25 Section 3. This resolution shall take effect immediately upon its adoption
26 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

27 I hereby certify that the foregoing resolution was adopted by the City Council
28 of the City of Long Beach at its meeting of _____, 2023 by the

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DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
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following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk