

AMENDMENT NO. ONE TO CONTRACT NO. 31341

31341

RE: Renewal of Contract No. 31341 (PA-02209) to Furnish and Delivering Custodial Supplies to the City of Long Beach (BPLB10000003)

This Amendment to Contract No. 31341 is made and entered as of September 17, 2010 by and between the CITY OF LONG BEACH, a municipal corporation, and **Waxie Sanitary Supply (Contractor)**.

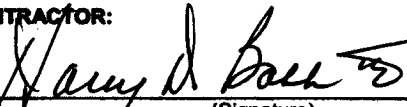
Contract No. 31341 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. The term is extended to 10/15/2011.
- 2. \$400,000 has been added to the 1st renewal term for a total ("not to exceed") amount of \$950,000.
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by ____ %.
- 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are enclosed as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR:

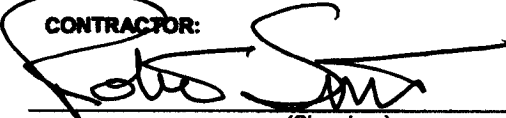


 (Signature)
 HARRY D. BABB

 (Print / Type Name)
 VICE PRESIDENT

 President / Vice President / Secretary / Treasurer
 (circle one)

CONTRACTOR:



 (Signature)
 Robert Smith

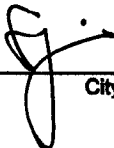
 (Print / Type Name)
 VP Finance

 President / Vice President / Secretary / Treasurer
 (circle one)

THE CITY OF LONG BEACH:

Assistant City Manager

By: _____



EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.

Approved as to form:

ROBERT E. SHANNON, City Attorney

By: _____


 Deputy



HERITAGE
We take care.

August 27, 2010

Dear Valued Customer,

With no explanation in their announcements for the reasons behind it, all polyethylene resin suppliers have announced an industry-wide price increase to be effective September 1, 2010.

Therefore, effective with orders placed on or after September 27, 2010 (30 day notice from today's date), Heritage Bag will increase stock pricing on all can liner and food bag products by 7%. Non-guaranteed contracts will also be raised 7% on that date. Unfortunately, we are unable to extend additional price protection or accept loading orders in advance of the price increase.

Your Heritage sales representative will contact you with the details of this increase, and answer any questions you may have. We thank you for your continued business and support.

Sincerely,

Scott Hoefft
Sr. VP, Sales and Marketing



HERITAGE
We take care.

March 24, 2010

Dear Valued Customer,

Polyethylene resin suppliers are implementing yet another increase. Rising energy and feedstock costs, supply issues such as plant outages and equipment shutdowns, and continued strong worldwide demand are the stated reasons for the continuing increases.

Therefore, effective with orders placed on or after April 19, 2010 Heritage Bag will increase stock pricing on all can liner and food bag products by 7%. Non-guaranteed contracts will also be raised 7% on that date. This increase is in addition to the 5% increase which was effective March 29th. Unfortunately, we are unable to extend additional price protection or accept loading orders in advance of the price increase.

Your Heritage sales representative will contact you with the details of this increase, future additional announced resin increases, and answer any questions you may have. We thank you for your continued business and support.

Sincerely,

Scott Hoefl
Sr. VP, Sales and Marketing

CALIFORNIA ALL-PURPOSE ACKNOWLEDGEMENT

State of California
County of San Diego

On 9/24/10 before me, Sandra E. Vazquez, Notary Public
(insert name and title of the officer)

personally appeared HARRY D. BABB
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are
subscribed to the within instrument and acknowledged to me that he/she/they executed the same in
his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the
person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing
paragraph is true and correct.

WITNESS my hand and official seal.

Signature Sandra E. Vazquez (Seal)



OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

Description of Attached Document

Title or Type of Document: City of Long Beach Amendment

Document Date: 9/17/10 Number of Pages: 1

Signer(s) Other Than Named Above: _____

Signer's Name: _____ Signer's Name: _____

CALIFORNIA ALL-PURPOSE ACKNOWLEDGEMENT

State of California
County of San Diego

On Sept. 24, 2010 before me, Sandra E. Vazquez, Notary Public
(insert name and title of the officer)

personally appeared Robert Smith
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are
subscribed to the within instrument and acknowledged to me that he/she/they executed the same in
his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the
person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

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Document Date: 9/17/10 Number of Pages: 1

Signer(s) Other Than Named Above: _____

Signer's Name: _____ Signer's Name: _____

Exhibit "A"

BID SECTION

SECTION A - BROOMS, BRUSHES, MOPS, AND RELATED ITEMS:

ITEM	DESCRIPTION	BRAND NAME	STOCK NUMBER	UNIT	UNIT PRICE	UNITS PER CASE	CASE PRICE
1	Feather Duster 12 in	Waxie	180020	EA	2.75	1	2.75
2	Feather Duster 23"	Waxie	180060	EA	3.00	1	3.00
3	Feather Duster 34"	Premier	180080	EA	4.25	1	4.25
4	Cotton Mop	Premier	650031	EA	1.85	12	22.20
5	Rayon Mop	Waxie	650081	EA	3.83	12	45.96
6	Dual Angle Upright Broom	Waxie	051261	EA	1.47	1	1.47
7	18" Plastic Push Broom	Waxie	050600	EA	5.20	1	5.20
8	18" Wire Center Push Broom	Waxie	050310	EA	6.75	1	6.75
9	24" Triple Fill Push Broom	Waxie	050320	EA	8.91	1	8.91
10	Janitor Corn Broom	Waxie	051141	EA	4.85	1	4.85
11	Whisk Broom	Waxie	051231	EA	1.39	1	1.39
12	16" Metal Dustpan	Waxie	190020C	EA	3.86	1	3.86
13	Long Handle Metal Dustpan	Waxie	190030C	EA	15.85	1	15.85
14	Plastic Lobby Dustpan	Waxie	190070	EA	5.65	1	5.65
15	Lobby Pro-Upright Dustpan	Waxie	190100	EA	11.50	1	11.50
16	24 oz Spray Bottle	Waxie	890045C	EA	0.36	1	0.36
17	22-32 oz Trigger Spray	Waxie	890040C	EA	0.29	1	0.29
18	18" Combo Squeegee/Washer	Ettore	290470	EA	12.75	1	12.75
19	18" Refill Squeegee Rubber	Ettore	290430	EA	1.40	1	1.40

10/16/10
Price
No Change

SECTION B - SOAPS, CLEANERS, AND RELATED ITEMS:

ITEM	DESCRIPTION	BRAND NAME	STOCK NUMBER	UNIT	UNIT PRICE	UNITS PER CASE	CASE PRICE
1a	10 oz Aerosol Air Freshener	Waxie	160541	EA	2.55	12	30.60
1b	GREEN ALTERNATIVE	TC	161710	EA	3.06	12	36.78
2a	Dry Air Freshener	Waxie	160260	EA	2.55	12	30.64
2b	GREEN ALTERNATIVE	TC	161710	EA	3.06	12	36.78
3a	Liquid Bleach 6x1 Gal	Waxie	090101	CS	8.88	6	8.88
3b	GREEN ALTERNATIVE	Waxie	410064	CS	23.50	4	23.50
4a	Liquid Bleach 4x1 Gal	Waxie	090104	CS	5.42	4	5.42
4b	GREEN ALTERNATIVE	Waxie	410064	CS	23.50	4	23.50
5a	Hand Soap 4x1 Gal	Waxie	380154	CS	14.47	4	14.47
5b	GREEN ALTERNATIVE	Waxie	385880	CS	29.10	3	29.10
6a	Lotion Hand Soap 4x1 Gal	Waxie	380142	CS	32.72	4	32.72

10/16/10
Price
No Change

BID SECTION

6b	GREEN ALTERNATIVE	Waxie	385880	CS	29.10	3	29.10	No Change
7a	Foaming Lotion Hand Soap 4x1 Gal	Waxie	380142	CS	32.72	4	32.72	
7b	GREEN ALTERNATIVE	Waxie	385880	CS	29.10	3	29.10	
8a	36 lb Tide Laundry Detergent	Tide	530180	DM	69.71	1	69.71	
8b	GREEN ALTERNATIVE	KL	530990	DM	32.23	250	32.23	
9a	20 oz Cascade Dishwashing Detergent	Cascade	530015	CS	45.13	24	45.13	
9b	GREEN ALTERNATIVE	Odoban	410184	CS	33.40	4	33.40	
10a	Palmolive Dishwashing Liquid 20/13 oz	Palmolive	530580	CS	32.05	20	32.05	
10b	GREEN ALTERNATIVE	Odoban	410184	CS	33.40	4	33.40	
11a	Hair and Body Shampoo 4x1 Gal	Waxie	380194	CS	20.04	4	20.04	
11b	GREEN ALTERNATIVE	Waxie	385880	CS	29.10	3	29.10	
12a	Windex Glass Cleaner 4x1 Gal	Windex	950161	CS	33.78	4	33.78	
12b	GREEN ALTERNATIVE	Waxie	950004	CS	20.32	4	20.32	
13a	Waxie Traffic Signal Disin. Bowl Cleaner	Waxie	030111	CS	22.83	12	22.83	
13b	GREEN ALTERNATIVE	Waxie	030063	CS	68.34	4	68.34	
14a	Waxie Power Wash Aerosol 14 oz	Waxie	410520	CS	33.00	12	33.00	
14b	GREEN ALTERNATIVE	Waxie	410074	CS	21.80	4	21.80	
15a	Furniture Polish - case	Waxie	750010	CS	35.56	12	35.56	
15b	GREEN ALTERNATIVE	Waxie	750015	CS	19.00	12	19.00	
16a	Waxie Citrus MULTIPURPOSE CLEANER/DEGREASER- 4X1 GL GSA	Waxie	320074	CS	33.50	4	33.50	
16b	GREEN ALTERNATIVE	Waxie	410064	CS	23.50	4	23.50	
17a	Waxie Truck Wash	Waxie	410912	DM	25.75	1	25.75	
17b	GREEN ALTERNATIVE	Waxie	950004	CS	22.25	4	22.25	
18a	Urinal Screen with Deodorant	Waxie	160201	DZ	9.00	12	9.00	
18b	GREEN ALTERNATIVE	Waxie	160296	CS	72.00	10	72.00	

SECTION C - GARBAGE BAGS:

ITEM	DESCRIPTION	BRAND NAME	STOCK NUMBER	# PER UNIT	UNIT PRICE	UNITS PER CASE	CASE PRICE	10/16/10 Price
1	43X47 1.5 Mil Black Max	Waxie	703082		0.17	100	17.82	\$19.07
2	36X58 1.5 Mil Black Max	Waxie	703079		0.18	100	18.45	\$19.74
3	24x24 6 Mic Liner	Waxie	704510		.007	1000	7.97	\$ 8.53
4	33x40 13 Mic Liner	Waxie	704536		.03	500	18.87	\$20.19
5	36x60 17 Mic Liner	Waxie	704362		.07	200	14.35	\$15.35
6	43x48 16 Mic Liner	Waxie	704543		.06	200	12.90	\$13.80