

June 12, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt Resolutions authorizing the City Manager, or designee, to execute contracts, and any necessary amendments, with Dresser, LLC, of Bradford, PA; Eclipse Inc., of Nebraska City, NE; and, Meter, Valve & Control, of Alamo, CA, to furnish and deliver gas meters and other services and parts, in an aggregate annual amount not to exceed \$515,000, for a period of two years, with the option to renew for two additional one-year periods, at the discretion of the City Manager.
(Citywide)

DISCUSSION

City Council approval is requested to enter into contracts with Eclipse, Inc. (Eclipse), Meter, Valve & Control (MVC), and Dresser, LLC (Dresser), to furnish and deliver gas meters and other services and parts.

Energy Resources Department (ER) has installed Dresser, Elster American, and Itron natural gas meters for many of its large commercial and industrial customers in Long Beach and Signal Hill. ER's staff is fully trained on the operation, maintenance, and repair of these types of gas meters and parts as these meters have proven reliable and durable. Eclipse is the sole manufacturer and distributor of Elster American meters and regulators used for commercial customers; MVC is the sole distributor of Itron meter equipment used for light-duty commercial and residential customers; and, Dresser is the sole direct source and manufacturer of the Dresser meters and instruments product line. ER requests authorization to execute contracts with Dresser, Eclipse, and MVC to purchase meters, regulators, and miscellaneous parts to be used during the course of business.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council. Each requested contract is the sole source supplier of the associated meter types; therefore, City Council approval is requested to adopt the necessary Resolutions to enter into contracts with Eclipse, MVC, and Dresser.

HONORABLE MAYOR AND CITY COUNCIL

June 12, 2018

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This matter was reviewed by Deputy City Attorney Richard F. Anthony on May 21, 2018 and by Revenue Management Officer Geraldine Alejo on May 24, 2018.

TIMING CONSIDERATIONS

City Council action is requested on June 12, 2018, to adopt the attached Resolutions and execute contracts concurrently to ensure the contracts are in place expeditiously.

FISCAL IMPACT

The aggregate annual contract amount will not exceed \$515,000, and is budgeted in the Gas Fund (EF 301) in the Energy Resources Department (ER). There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ROBERT M. DOWELL
DIRECTOR OF ENERGY RESOURCES

RD:LAF:rmw

ATTACHMENTS: RESOLUTIONS (3)

APPROVED:


PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH DRESSER, LLC, WITHOUT ADVERTISING FOR BIDS, FOR FURNISHING AND DELIVERING GAS METERS AND OTHER SERVICES AND PARTS IN AN ANNUAL AMOUNT NOT TO EXCEED \$300,000 FOR A PERIOD OF TWO YEARS WITH THE OPTION TO RENEW FOR TWO ADDITIONAL ONE-YEAR PERIODS

WHEREAS, for the last twenty years, the Energy Resources Department ("ER") has installed Dresser, LLC ("Dresser") gas meters and instruments for residential and industrial customers in the City of Long Beach; and

WHEREAS, purchasing Dresser gas meters and related services and parts will maintain standardization of gas meters and will reduce stock requirements for multiple types of equipment; and

WHEREAS, ER has fully trained staff on the operation, maintenance, and repair of the Dresser gas meters which eliminates the need for additional staff training; and

WHEREAS, Dresser, LLC is the only distributor of Dresser meters and instruments and as a result, no useful purpose would be served by advertising for bids for furnishing and delivering these gas meters and other services and parts and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter a contract, without advertising for bids, with Dresser, LLC for the purchase of gas meters and other

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
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1 services and parts as may be required by the City for a period of two (2) years in an annual
2 amount not to exceed Three Hundred Thousand Dollars (\$300,000). The parties may, by
3 mutual agreement, extend the term for two (2) additional periods of one (1) year each. If
4 the sole source status of Dresser, LLC changes, City shall publicly bid instead of extending
5 the contract.

6 Section 2. This resolution shall take effect immediately upon its adoption
7 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

8 I hereby certify that the foregoing resolution was adopted by the City Council
9 of the City of Long Beach at its meeting of _____, 2018
10 by the following vote:

11
12 Ayes: Councilmembers: _____

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16 Noes: Councilmembers: _____

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18 Absent: Councilmembers: _____

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City Clerk

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ECLIPSE, INC. DBA ELSTER AMERICAN METER COMPANY, LLC, WITHOUT ADVERTISING FOR BIDS, FOR FURNISHING AND DELIVERING GAS METERS AND OTHER SERVICES AND PARTS IN AN ANNUAL AMOUNT NOT TO EXCEED \$115,000 FOR A PERIOD OF TWO YEARS WITH THE OPTION TO RENEW FOR TWO ADDITIONAL ONE-YEAR PERIODS

WHEREAS, the Energy Resources Department ("ER") requires gas meters and related services and parts; and

WHEREAS, historically, ER has installed Elster American natural gas meters for its large commercial and industrial customers in Long Beach and Signal Hill; and

WHEREAS, ER staff is fully trained on the operation, maintenance, and repair of the Elster American natural gas meters and parts which eliminates the need for additional staff training; and

WHEREAS, Eclipse, Inc. ("Eclipse") is the sole manufacturer and distributor of Elster American meters and regulators used for commercial and customers; and

WHEREAS, no useful purpose would be served by advertising for bids and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter a contract,

OFFICE OF THE CITY ATTORNEY
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1 without advertising for bids, with Eclipse, Inc. dba Elster American Meter Company, LLC
2 for the purchase of Elster American meter equipment and other services and parts as may
3 be required by the City for a period of two (2) years in an annual amount not to exceed
4 One Hundred Fifteen Thousand Dollars (\$115,000). The parties may, by mutual
5 agreement, extend the term for two (2) additional periods of one (1) year each. If the sole
6 source status of Eclipse, Inc. changes, City shall publicly bid instead of extending the
7 contract.

8 Section 2. This resolution shall take effect immediately upon its adoption
9 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

10 I hereby certify that the foregoing resolution was adopted by the City Council
11 of the City of Long Beach at its meeting of _____, 2018
12 by the following vote:

13
14 Ayes: Councilmembers: _____
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18 Noes: Councilmembers: _____
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20 Absent: Councilmembers: _____
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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH METER, VALVE & CONTROL, INC., WITHOUT ADVERTISING FOR BIDS, FOR FURNISHING AND DELIVERING GAS METERS AND OTHER SERVICES AND PARTS IN AN ANNUAL AMOUNT NOT TO EXCEED \$100,000 FOR A PERIOD OF TWO YEARS WITH THE OPTION TO RENEW FOR TWO ADDITIONAL ONE-YEAR PERIODS

WHEREAS, the Energy Resources Department ("ER") requires gas meters and related services and parts; and

WHEREAS, historically, ER has installed Itron natural gas meters for its large commercial and industrial customers in Long Beach and Signal Hill; and

WHEREAS, ER staff is fully trained on the operation, maintenance, and repair of the Itron natural gas meters and parts which eliminates the need for additional staff training; and

WHEREAS, Meter, Valve & Control ("MVC") is the sole manufacturer and distributor of Itron meters and regulators used for light-duty commercial and residential customers; and

WHEREAS, no useful purpose would be served by advertising for bids and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter a contract,

OFFICE OF THE CITY ATTORNEY
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1 without advertising for bids, with Meter, Valve & Control, Inc. for the purchase of Itron meter
2 equipment and other services and parts as may be required by the City for a period of two
3 (2) years in an annual amount not to exceed One Hundred Thousand Dollars (\$100,000).
4 The parties may, by mutual agreement, extend the term for two (2) additional periods of
5 one (1) year each. If the sole source status of Meter, Valve & Control, Inc. changes, City
6 shall publicly bid instead of extending the contract.

7 Section 2. This resolution shall take effect immediately upon its adoption
8 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

9 I hereby certify that the foregoing resolution was adopted by the City Council
10 of the City of Long Beach at its meeting of _____, 2018
11 by the following vote:

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13 Ayes: Councilmembers: _____
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19 Absent: Councilmembers: _____
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