



CITY OF LONG BEACH

FIRE DEPARTMENT

3205 Lakewood Boulevard • Long Beach, CA 90808-1733 • Telephone (562) 570-2500 • FAX (562) 570-2506

MICHAEL DuREE
FIRE CHIEF

February 20, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Zoll Medical Corporation, of Chelmsford, MA, for the purchase of 12-Lead electrocardiogram units, batteries and accessories, in an amount of \$103,100, authorize a 10 percent contingency in the amount of \$10,310, for a total annual amount not to exceed \$113,410, for a period of one year, with the option of renewing for three additional one-year periods, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into an annual contract with Zoll Medical Corporation (Zoll), not a MBE, WBE, SBE, or Local, to purchase three 12-Lead electrocardiogram (EKG) units, batteries, and accessories for the Long Beach Fire Department (LBFD).

Zoll currently supplies LBFD with 12-Lead EKG units that are utilized for providing emergency medical services. Purchasing new monitors from Zoll allows for the continued standardization of equipment and compatibility with current monitors, on which all paramedics have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange EKG units and replacement parts when necessary. The new equipment will allow the LBFD to continue to effectively identify 9-1-1 cardiac patients and transport them to a ST-Elevation Myocardial Infarction (STEMI) Receiving Center hospital for definitive diagnosis and treatment, thus improving patient outcome. The LBFD currently has a need to purchase three EKG units. One unit will be utilized by the Homelessness Education and Response Team (HEART). The other two units will replace existing units that are nearing the end of their useful lives, ensuring that all paramedic ambulances and paramedic assessment engines continue to be equipped with the necessary paramedic assessment equipment. It will likely be necessary to purchase three replacement EKG units, batteries, and accessories annually.

HONORABLE MAYOR AND CITY COUNCIL

February 20, 2018

Page 2

Zoll does not use regional distributors and is the sole manufacturer and source for its products. Therefore, no useful purpose would be served by advertising for bids, and to do so would be deemed as an unnecessary expenditure of public funds and staff time.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita and by Budget Management Officer Rhutu Amin Gharib on February 2, 2018.

TIMING CONSIDERATIONS

City Council action is requested on February 20, 2018, to expedite the purchase of the recommended equipment.

FISCAL IMPACT

The total expenditures for the purchase of 12-Lead electrocardiogram units, batteries and accessories will not exceed \$113,410 annually, including a 10 percent contingency. The expenditures for the purchase, as well as related operating, maintenance, and replacement costs are budgeted in the General Fund (GF) in the Fire Department (FD). There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



MICHAEL A. DUREE
FIRE CHIEF



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:


PATRICK H. WEST
CITY MANAGER

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ZOLL MEDICAL CORPORATION, WITHOUT ADVERTISING FOR BIDS, FOR THE PURCHASE OF 12-LEAD ELECTROCARDIOGRAM DEFIBRILLATOR UNITS, BATTERIES AND ACCESSORIES IN AN ANNUAL AMOUNT NOT TO EXCEED \$113,410

WHEREAS, the Long Beach Fire Department currently utilizes 12-lead electrocardiogram units supplied by Zoll Medical Corporation to provide emergency medical services; and

WHEREAS, the Long Beach Fire Department requires additional units, parts and accessories compatible with its current models and monitors, on which all Long Beach paramedics have been trained; and

WHEREAS, the additional units will streamline the identification and treatment of cardiac patients in order to improve their care; and

WHEREAS, Zoll Medical Corporation does not use regional distributors and is the sole manufacturer and source for its products; and

WHEREAS, as a result, no useful purpose would be served by advertising for bids for 12-lead electrocardiogram defibrillator units, parts and accessories, and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

///
///
///

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter a contract, without advertising for bids, with Zoll Medical Corporation for the purchase of 12-lead electrocardiogram defibrillator units, batteries and accessories for a period of one (1) year in an amount not to exceed \$113,410 annually, with the option of renewing the agreement for three (3) additional one-year periods at the discretion of the City Manager or his or her designee. If the sole source status of Zoll Medical Corporation changes, the City shall publicly bid instead of extending the contract.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2018 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk