

R-26

June 6, 2023

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Los Angeles Truck Centers, LLC, dba Velocity Truck Centers, an authorized distributor of Crane Carrier trucks, of Whittier, CA, for the purchase of seven CNG powered Crane Carrier LNT-26 trucks, with New Way rear loader refuse bodies, on the same terms and conditions afforded to Sourcewell, in a total amount not to exceed \$2,951,446, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Los Angeles Truck Centers, LLC, dba Velocity Truck Centers, for the purchase of seven CNG Crane Carrier with New Way rear body loaders. Four of the proposed units will be ordered with standard, 20-yard bodies. Three will be ordered with a narrow, 16-yard body, which will allow better access to Long Beach's narrow alleys and thoroughfares. The Department of Public Works, Environmental Service Bureau, will use the proposed units for daily operations that include collecting refuse and removing litter and debris in public rights-of-way. These high capacity, rear-loading refuse trucks are specialized to pick up large refuse bins and are critical in servicing the City of Long Beach's (City) residential refuse accounts.

These units are replacing seven CNG refuse rear loaders and are in the approved Fiscal Year 2018 and 2019 Replacement Plans. Sufficient funds have been collected for the replacement of this equipment. The current units are 14 years old, five years past their useful life, and are becoming increasingly more expensive to maintain. Failure to replace these units in a timely manner could result in increased downtime and service interruptions.

The Fleet Services Bureau of the Department of Financial Management researched procurement options for CNG refuse trucks and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Sourcewell and Crane Carrier Company, LLC, through their local distributor, Los Angeles Truck Centers, LLC, dba Velocity Truck Centers, provided the best value to the City.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor

with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor Anderson on May 10, 2023, Purchasing Agent Michelle Wilson on May 5, 2023, and by Revenue Management Officer Geraldine Alejo on May 17, 2023.

SUSTAINABILITY

The City is a recognized leader in the use of alternative fuels, having been named number two municipal Green Fleet in the nation by the National Association of Fleet Administrators in 2022. The City is embracing zero-emission vehicles (ZEVs) as quickly as they become available (along with funding and infrastructure support). The fleet includes 81 ZEVs (including its first fully electric pickup) and 90 plug-in hybrids. On March 21, 2023, the City Council authorized the purchase of two heavy-duty fully electric refuse trucks for long-term piloting of range and capacity in actual working conditions. The City will be evaluating this technology once those units are delivered, in its pursuit of a viable zero-emissions refuse truck fleet, to enable future purchases such as this to be fully ZEV.

These new refuse trucks use “near-zero” CNG-powered engines that are below Nitrogen Oxide (NOx) standards and are fully compliant with the State of California and local district air quality regulations. They will be using clean burning renewable natural gas fuel to further reduce air toxic and pollutant emissions.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on June 6, 2023, to ensure that the contract is in place expeditiously.

FISCAL IMPACT

The total amount of the contract will not exceed \$2,951,446, inclusive of taxes and fees. This purchase is budgeted in Fleet Services Fund Group in the Financial Management Department. Ongoing maintenance, fuel, and replacement costs for each unit are estimated at \$100,335 annually, and will be billed to the Refuse and Recycling Fund Group in the Public Works Department through the Fleet Services Bureau Memorandum of Understanding (MOU) process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with the City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER
DIRECTOR
FINANCIAL MANAGEMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER

ATTACHMENT – RESOLUTION

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH LOS ANGELES TRUCK CENTERS, LLC DBA VELOCITY TRUCK CENTER OF WHITTIER, CA (VELOCITY), FOR THE PURCHASE OF SEVEN CNG POWERED CRANE CARRIER LNT-26 TRUCKS ON THE SAME TERMS AND CONDITIONS THROUGH THEIR CONTRACT WITH SOURCEWELL, OF STAPLES, MN, WITH CRANE CARRIER COMPANY, LLC AND SCRANTON MANUFACTURING COMPANY, INC. TO BE PROVIDED BY LOCAL DEALER VELOCITY TRUCK CENTERS, IN A TOTAL AMOUNT NOT TO EXCEED \$2,951,446, INCLUSIVE OF TAXES AND FEES

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase seven (7) CNG powered Crane Carrier LNT-26 trucks with New Way rear loader refuse bodies, designated for collecting refuse and removing litter and debris in public rights-of-way; and

WHEREAS, Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to its members; and

1 WHEREAS, collection and diversion of organic material was mandated in
2 2016 when Governor Brown signed into law California Senate Bill SB1383, effective
3 January 1, 2022; and

4 WHEREAS, currently refuse and recycling are collected in their own separate
5 bins, however, with the passage of SB1383, the City will now utilize a third bin to collect
6 the organic material (yard debris and food scraps) from commercial accounts to be
7 processed separately from municipal solid waste; and

8 WHEREAS, these seven high capacity rear-loading refuse trucks are
9 specialized to pick up large refuse bins, and are critical in servicing the City's commercial
10 refuse accounts; and

11 WHEREAS, the truck chassis and service bodies are similar to what is in the
12 current refuse fleet, enabling more efficient and cost-effective service; and

13 WHEREAS, the Fleet Services Bureau and the Purchasing Division for the
14 Department of Financial Management researched procurement options, for CNG refuse
15 trucks and discovered other agencies had completed an open, fair, transparent, and
16 competitive procurement process; and

17 WHEREAS, the City reviewed Sourcewell agreement options and
18 determined that Sourcewell's contract with Crane Carrier and Scranton Manufacturing
19 through their local dealer, Velocity Truck Centers, who will assemble the trucks to meet the
20 City's needs and specifications provided the best value to the City while allowing for timely
21 acquisition and delivery; and

22 WHEREAS, there are currently no dealers or manufacturers of refuse trucks
23 with these specifications; and

24 WHEREAS, Crane Carrier and Scranton Manufacturing were selected based
25 on their competitive pricing, service level, and ability to deliver a produce that meets City
26 quality standards and the Public Works Department's implementation timeline; and

27 WHEREAS, Sourcewell has a Contract for the purchase of the seven CNG
28 powered Crane Carrier LNT-26 trucks with New Way rear loader refuse bodies, Contract

1 No. 060920-CRN with Crane Carrier Company, LLC and Contract No. 091219-NWY with
2 Scranton Manufacturing Company/New Way Trucks (collectively "Sourcewell Contracts");
3 and

4 WHEREAS, the City's participation in these Sourcewell Contracts will
5 facilitate the City's ability to purchase as well as provide considerable cost benefits to the
6 City; and

7 WHEREAS, if the City had to utilize a formal bid process rather than
8 participate in these Sourcewell Contracts, considerably more funds would be required;

9 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
10 follows:

11 Section 1. The above recitals are true and correct and are incorporated
12 herein by this reference.

13 Section 2. The City Manager or designee is hereby authorized to enter an
14 agreement with Scranton Manufacturing Company/New Way Trucks and Crane Carrier
15 Company, LLC, via their local dealer, Los Angeles Truck Centers, LLC dba Velocity Truck
16 Center to purchase seven (7) CNG powered Crane Carrier LNT-26 trucks with New Way
17 rear loader refuse bodies, of the same type and kind identified in the Sourcewell Contracts
18 except as modified by mutual agreement of the City and Velocity, and the purchase by the
19 City shall be on the same terms and conditions afforded to Sourcewell in an amount not to
20 exceed Two Million Nine Hundred Fifty One Thousand Four Hundred Forty-Six Dollars
21 (\$2,951,446) including taxes and fees.

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Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2023, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk