

# LONG BEACH REDEVELOPMENT AGENCY

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October 2, 2006

REDEVELOPMENT AGENCY BOARD MEMBERS City of Long Beach California

#### RECOMMENDATION:

Recommendation to approve and authorize the Executive Director to enter into a contract with Sav-On Signs in an amount not to exceed \$50,000 for signage services throughout all redevelopment project areas. (All Project Areas – Citywide).

#### DISCUSSION

Supporting recommendations of the Independent Study and the subsequent Communications and Public Outreach Plan, staff has utilized signage as an integrated component of communication to the Long Beach Community. Signs have been key in increasing community awareness and promoting the Redevelopment Agency's (Agency) successful projects.

The Agency has been utilizing the services of Sav-On Signs through Blanket Purchase Orders (BPO) on an as-needed basis. Over the past year, a total of \$271,532 was spent on fabrication and installation of signs, banners and entryway monuments. Of this:

- \$77,228 was spent on the production of advertising banners and wood/alumalite signs in the seven redevelopment project areas;
- \$94,025 was spent on the production of 60 seasonal street pole banners in the North Long Beach Redevelopment Project Area, which are to be reused every year; and
- \$100,279 was spent, in a one-time event, on the fabrication of eight Gateway monuments placed in different streets throughout the city of Long Beach (Exhibit A).

Staff has identified the need for the production of additional signage and sent out a Request for Qualifications (RFQ) on July 12, 2006. Four firms responded to the RFQ. Due to the low response rate, the Agency has decided to release a second RFQ. In order to address the current needs of the Agency for signage services, staff

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recommends that the Agency award a contract to Sav-On Signs in an amount not the exceed \$50,000. The combined compensation under the BPO and the approved contract would be \$321,532.

### SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,

∠PATRICK H. WEST

**EXECUTIVE DIRECTOR** 

APPROVED:

PHW:CB: DW:JR

GERALD R. MILLER CITY MANAGER

Attachment: Exhibit A – Signs, Pole Banners, Advertising Banners and Entry Way
Monument Pictures







