



CITY OF LONG BEACH

POLICE DEPARTMENT

400 WEST BROADWAY LONG BEACH CALIFORNIA 90802

R-22

Jim McDonnell
Chief of Police

July 22, 2014

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION

Adopt Specifications No. ITB PD-14-072 and award a contract to Advanced Training Systems, Inc., of St. Paul, MN, for the purchase and installation of a Range Targeting System, in a total amount not to exceed \$226,831, inclusive of tax and fees. (Citywide)

DISCUSSION

The Training Division of the Long Beach Police Department (PD) operates a Pistol Range at its facilities located south of the Long Beach Towne Center and adjacent to El Dorado Regional Park. The Pistol Range is used by Police Officers to maintain their firearms certifications, for the Advanced Officer Training Course (AOTC), and to train Police Recruits as part of the intensive Basic Academy. The Pistol Range is additionally utilized by personnel in the Parks, Airport, and Harbor Departments, as well as outside agencies, such as the California State Highway Patrol.

The PD's current Range Targeting System was installed in the mid-1970's and is in need of replacement. The existing paper target system uses stationary targets to test an officer's firearm accuracy. Modern targeting systems are designed to additionally improve officer judgment, threat recognition, and awareness of their surroundings. The Range Targeting System includes portable battery-powered targets which can be used offsite. This allows for training in different urban environments including the Port Complex.

The bid was advertised in the Press-Telegram on March 26, 2014, and 4,357 potential bidders specializing in safety and security products were notified of the bid opportunity. Of those bidders, five downloaded the bid via the City's electronic bid system. The bid document was made available from the Purchasing Division located on the seventh floor of City Hall, and the Division's website at www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 30 local, minority, and women's business groups. Two bids were received on April 10, 2014. Of those two bidders, neither were Minority-owned Business Enterprises (MBEs), Women-owned Business Enterprises (WBEs), Small Business Enterprises (SBEs), or Long Beach businesses (Local). Advanced Training Systems, of St. Paul, MN (not a SBE, MBE, WBE or Local), was the lowest responsible bidder.

Local Business Outreach

In an effort to align with our outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the Bids Online database to download the bid specifications. Through outreach, 440 Long Beach vendors were notified to submit bids, of which none downloaded and none submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Kendra Carney on July 3, 2014, and by Budget Management Officer Victoria Bell on June 16, 2014.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. ITB PD-14-072 and award a contract concurrently is requested on July 22, 2014 to ensure that the equipment is purchased in a timely manner.

FISCAL IMPACT

The total cost of the contract is \$226,831 and will be funded through a combination of State Asset Forfeiture funds and existing General Fund (GP) budget in the Police Department (PD). An appropriation increase for the Asset Forfeiture funding will be requested at a later date.

The new Range Targeting System will replace the existing system. Any additional maintenance costs associated with the equipment upgrade will be absorbed within the PD GP appropriation. There is no local job impact associated with this action.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,

R. Luwa for JMCO.

JIM McDONNELL
CHIEF OF POLICE



JOHN GROSS, DIRECTOR
FINANCIAL MANAGEMENT DEPARTMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER