



# CITY OF LONG BEACH

# C-7

DEPARTMENT OF FINANCIAL MANAGEMENT

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April 17, 2007

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt Specifications No. PA-00407 and award a contract to Allstar Fire Equipment to furnish and deliver breathing apparatus and related equipment, in the total estimated annual amount of \$300,000 for a one-year period commencing May 1, 2007, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

## DISCUSSION

City Council approval is requested to enter into an annual contract with Scott Health and Safety Products for the purchase and delivery of Self Contained Breathing Apparatus (SCBA) and related equipment. This award combines the estimated annual requirements for the Fire Department to secure pricing at the highest possible discount available. Expenditures in the amount of \$300,000 are anticipated.

The bid was advertised on March 20, 2007, and 28 potential bidders specializing in health and safety products chose to download the bid opportunity; six are Minority-owned Business Enterprises (MBEs), six are Women-owned Business Enterprises (WBEs), three are Long Beach businesses, and four are certified Small Business Enterprises (SBEs). The bid document was made available from the Purchasing Division located on the Plaza Level of City Hall and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 32 local, minority and women's business groups. Bids were opened on March 28, 2007. Allstar Fire Equipment of Arcadia, CA, is the lowest responsible bidder.

This matter was reviewed by Deputy City Attorney Lori A. Conway on March 12, 2007 and Budget and Performance Management Bureau Manager David Wodynski on April 2, 2007.

## TIMING CONSIDERATIONS

City Council action to adopt Specifications No. PA-00407 and award a contract concurrently is requested on April 17, 2007, to ensure that a contract is in place expeditiously. There is no interim contract in place.

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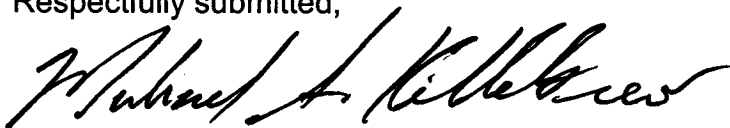
FISCAL IMPACT

The cost of this contract, in the estimated annual amount of \$300,000, is included in the General Fund (GP). This amount reflects a 11 percent increase from the previous contract due to an increase in price of the new equipment. The City will have the option of adding expenditures up to 10 percent (or \$30,000 annually) above the contract amount.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



MICHAEL A. KILLEBREW  
DIRECTOR OF FINANCIAL MANAGEMENT

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APPROVED:

*for*   
GERALD R. MILLER  
CITY MANAGER