



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

**C-9**

333 West Ocean Boulevard • Long Beach, CA 90802

November 20, 2007

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with Deere & Company dba John Deere Company for the purchase of three (3) John Deere 7630 Tractors per quote dated August 27, 2007, on the same terms and conditions afforded to the State of California, in an amount not to exceed \$278,695 including tax.

## DISCUSSION

City Council approval is being requested authorizing the City Manager to execute a contract for the purchase of three (3) John Deere 7630 tractors for the Long Beach Department of Parks, Recreation and Marine.

The Long Beach Department of Parks, Recreation and Marine, Beach Maintenance Division is currently utilizing three John Deere tractors on the City's beaches that are past their useful life and are now creating excessive inefficiencies. These tractors were originally scheduled FY 05 replacements that have been reviewed and approved by the Fleet Review Committee. Due to funding issues for the cost of new equipment, and the fact that they were still in usable condition, the replacement of these tractors was deferred until FY 08.

The purchase of these John Deere 7630 tractors will keep a consistent fleet standardization and eliminate any need for additional training for mechanics and operators.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Department of Public Works, Fleet Services Bureau, investigated procurement options and learned that the State of California had completed a competitive bid process for John Deere Tractors and has a contract with Deere & Company dba John Deere Company that meets the City's needs. This cooperative purchase agreement will facilitate the timely acquisition of these tractors and provide cost benefits to the City.

John Deere Company has agreed to sell three (3) John Deere 7630 tractors to the City of Long Beach under the same terms and conditions as are afforded to the State of California in an amount not to exceed \$278,695 including tax. The Matrix Fleet Review Study also supports the use of cooperative purchase agreements and adherence to a long-term replacement plan.

This matter was reviewed by Deputy City Attorney Lori A. Conway on November 7, 2007 and Budget Management Officer Victoria Bell on November 7, 2007.

TIMING CONSIDERATIONS

City Council action is requested on November 20, 2007, to ensure that the new tractors are built and placed into service for use on the City's beaches during the winter storm season. The expected delivery is 60 days from date of order.

FISCAL IMPACT

The cost of this contract, in the amount of \$278,695 (including tax of \$21,240), is included in the Fleet Services Fund (IS 386) in the Department of Public Works (PW).

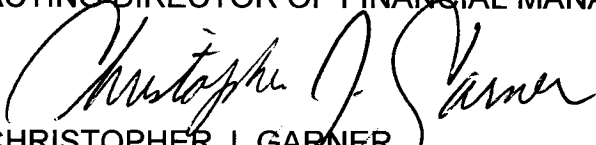
SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL  
ACTING DIRECTOR OF FINANCIAL MANAGEMENT

  
CHRISTOPHER J. GARNER  
ACTING DIRECTOR OF PUBLIC WORKS

LAF:CJG:ES  
Attachment

APPROVED:



PATRICK H. WEST  
CITY MANAGER

1 RESOLUTION NO.

2  
3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO ACQUIRE THREE (3) JOHN DEERE 7630  
6 TRACTORS FROM DEERE & COMPANY DBA JOHN  
7 DEERE COMPANY THROUGH THE STATE OF  
8 CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS)  
9 CONTRACT

10  
11 WHEREAS, the Charter of the City of Long Beach (the "City"), Section  
12 1802, permits the City to purchase services, supplies, materials, equipment and labor  
13 with other government agencies by purchasing under their contracts on a voluntary and  
14 selective basis when authorized by resolution; and

15 WHEREAS, the City desires to purchase three (3) John Deere 7630  
16 tractors from Deere & Company dba John Deere Company; and

17 WHEREAS, the State of California Multiple Award Schedule (CMAS) has a  
18 contract for the purchase of John Deere 7630 tractors under Contract No. 4-07-23-0007C  
19 ("State Contract"); and

20 WHEREAS, the City's participation in the State Contract will facilitate  
21 acquisition of these tractors as well as provide considerable cost benefits to the City; and

22 WHEREAS, if the City had to go to formal bid rather than participate in the  
23 State Contract considerably more funds would be required;

24 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
25 follows:

26 Section 1. The above recitals are true and correct and are incorporated  
27 herein by this reference.

28 Section 2. The City Manager of the City of Long Beach is hereby

OFFICE OF THE CITY ATTORNEY  
ROBERT E. SHANNON, City Attorney  
333 West Ocean Boulevard, 11th Floor  
Long Beach, CA 90802-4664

1 authorized to enter an agreement with Deere & Company dba John Deere Company in  
2 an amount not to exceed \$278,695.29, including tax, to purchase three (3) John Deere  
3 7630 tractors of the same type and kind identified in the State Contract, except as  
4 modified by mutual agreement of the City and Deere & Company dba John Deere  
5 Company, and the purchase by the City shall be on the same terms and conditions  
6 identified in the State Contract.

7 Section 3. This resolution shall take effect immediately upon its adoption  
8 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

9 I hereby certify that the foregoing resolution was adopted by the City  
10 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 20\_\_ by the  
11 following vote:

12  
13 Ayes: Councilmembers: \_\_\_\_\_  
14 \_\_\_\_\_  
15 \_\_\_\_\_  
16 \_\_\_\_\_

17 Noes: Councilmembers: \_\_\_\_\_  
18 \_\_\_\_\_

19 Absent: Councilmembers: \_\_\_\_\_  
20 \_\_\_\_\_

21  
22  
23 \_\_\_\_\_  
24 City Clerk

25  
26  
27  
28