

June 14, 2022

R-31

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any subsequent amendments, with Howmedica Osteonics Corp, of Chicago, IL, for the purchase of power medical gurneys, in an amount of \$658,619, with a 10 percent contingency in the amount of \$65,862, for a total contract amount not to exceed \$724,481. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Howmedica Osteonics Corp, dba Stryker Sales, LLC (Stryker), for the purchase of 15 MTS Power Load Gurneys (PLGs). The PLGs are made to hold patients weighing up to 700 pounds and allow EMTs to lift the cots into the ambulance using foot controls, rather than lifting manually.

Stryker is the sole manufacturer of the PLGs. A competitive procurement process for the purchase of the Power-LOAD Cot Fasten systems is not feasible due to the proprietary nature of the equipment. The City of Long Beach (City) Fire Department's custom-built ambulances can only support the Power-LOAD Cot Fastener, and Stryker is the sole manufacturer of this technology. The Department of Health and Human Services (Health Department) has been granted funds to support Public Health Response within Long Beach. Collaborating with the Fire Department, the Health Department desires to procure new EMT equipment to better serve the community. The purchase is entirely funded through the City's Epidemiology and Laboratory Capacity (ELC) Expansion grant.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson on May 12, 2022, Purchasing Agent Michelle Wilson on May 9, 2022, and by Budget Analysis Officer Greg Sorensen on May 18, 2022.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on June 14, 2022, to expedite the procurement and implementation of this equipment.

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FISCAL IMPACT

The total amount of the contract will not exceed \$724,481, inclusive of a 10 percent contingency. Sufficient funds are currently appropriated in the Health Fund Group in the Health and Human Services Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KELLY COLOPY
DIRECTOR
HEALTH AND HUMAN SERVICES

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT AND ANY NECESSARY AMENDMENTS THERETO WITH HOWMEDICA OSTEONICS CORP, OF CHICAGO, IL, WITHOUT ADVERTISING FOR BIDS FOR THE PURCHASE OF POWER MEDICAL GURNEYS, FOR A ONE-TIME CONTRACT AMOUNT NOT TO EXCEED \$724,481

WHEREAS, City Council approval is requested to enter into a contract with Howmedica Osteonics Corp, dba Stryker Sales LLC (Stryker), for the purchase of 15 MTS Power Load Gurneys; and

WHEREAS, the power load gurneys are made to hold patients weighing up to 700 pounds and allow EMTs to lift the cots into the ambulance using foot controls, rather than lifting manually; and

WHEREAS, Stryker is the sole manufacturer of the Power Load Gurneys and a competitive procurement process for the purchase of the Power Load Gurneys is not feasible due to the proprietary nature of the equipment; and

WHEREAS, the Fire Department's custom-built ambulance can only support the Power-LOAD Cot Fastener, and Stryker is the sole manufacturer of this technology; and

WHEREAS, the Department of Health and Human Services has been granted funds to support Public Health Response within the City of Long Beach; and

WHEREAS, in collaboration with the Long Beach Fire Department, the Health Department desires to procure new emergency medical technician equipment to better serve the public; and

1 WHEREAS, this purchase is entirely funded through the City’s Epidemiology
2 and Laboratory Capacity Expansion grant; and

3 WHEREAS, as a result, no useful purpose would be served by advertising
4 for bids and to do so would constitute an idle and useless act and an unnecessary
5 expenditure of public funds;

6 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
7 follows:

8 Section 1. The above recitals are true and correct and are incorporated
9 herein.

10 Section 2. The City Manager is hereby authorized to enter a contract, and
11 any amendments thereto with Howmedica Osteonics Corp dba Stryker Sales LLC, for the
12 purchase of Fifteen (15) MTS Power Load Gurneys for a one-time payment contract
13 amount not to exceed Seven Hundred Twenty-Four Thousand Four Hundred Eighty-One
14 Dollars (\$724,481).

15 Section 3. This resolution shall take effect immediately up on its adoption
16 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
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Long Beach, CA 90802-4664

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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2022 by
the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s) Councilmembers: _____

City Clerk