



CITY OF LONG BEACH

C-32

DEPARTMENT OF PUBLIC WORKS

333 West Ocean Boulevard • Long Beach, CA 90802 • (562) 570-6383 • FAX (562) 570-6012

April 3, 2007

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with RDO Equipment Company, for the purchase of two Rockland Beach King Beach Cleaners per the quote dated January 24, 2007, on the same terms and conditions as are afforded to the City of Newport Beach, California in an amount not to exceed \$180,133.66 including tax, with an option for a 10 percent contingency, if necessary, and if funds are available. (Citywide)

DISCUSSION

City Council approval is being requested to enter into a contract for the purchase of two Rockland Beach King Beach Cleaners for the Long Beach Department of Parks, Recreation and Marine. The Long Beach Parks, Recreation and Marine Department has been utilizing Rockland Beach Kings as beach cleaners and currently has two units that are past their scheduled replacement dates.

The new beach cleaners will result in the replacement of existing beach cleaners ranging in age from 9 to 19 years old. The budgeted replacement cycle of a Beach Cleaner is six years. The beach cleaners to be replaced are at such an advanced age that managing maintenance costs and repair downtime is creating excessive inefficiencies. The Fleet Review Committee has approved the replacement of these beach cleaners as part of the multi-year vehicle replacement plan.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Department of Public Works, Fleet Services Bureau, investigated procurement options and learned that the City of Newport Beach had completed a competitive bid process for Rockland Beach King Beach Cleaners and has a purchase order with RDO Equipment Company that meets the City's needs. This cooperative purchase

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4100 Donald Douglas Dr.
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**ENGINEERING & STREET
MAINTENANCE**
333 W. Ocean Blvd., 9th Floor
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**ENVIRONMENTAL
SERVICES**
2929 E. Willow Street
Long Beach, CA 90806
Ph. (562) 570-2850
Fax (562) 570-2861

FLEET SERVICES
2600 Temple Avenue
Long Beach, CA 90806
Ph. (562) 570-5400
Fax (562) 570-5414

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TRANSPORTATION**
333 W. Ocean Blvd., 10th Floor
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Ph. (562) 570-6331
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HONORABLE MAYOR AND CITY COUNCIL

April 3, 2007

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agreement will facilitate the timely acquisition of the beach cleaners and provide cost benefits to the City.

RDO Equipment Company has agreed to sell two Rockland Beach King Beach Cleaners to the City of Long Beach under the same terms and conditions as are afforded to the City of Newport Beach in an amount not to exceed \$180,133.66, with an option for a 10 percent contingency, if necessary, and if funds are available. The Matrix Fleet Review Study also supports the use of cooperative purchase agreements and adherence to a long-term replacement plan.

This matter was reviewed by Deputy City Attorney Lori A Conway on March 19, 2007, and by Performance Management and Budget Bureau Manager David Wodynski on March 20, 2007.

TIMING CONSIDERATIONS

City Council action is requested on April 3, 2007, to ensure that the beach cleaners are built and placed into service for the 2007 summer season.

FISCAL IMPACT

The purchase price of two Rockland Beach King Beach Cleaners is \$180,134.66, including tax, and is included in the budget of the Fleet Services Fund (IS 386) in the Department of Public Works (PW). The City will have the option of adding expenditures up to 10 percent or \$18,013, above the contract amount if necessary and if funds are available.

SUGGESTED ACTION:

Approve recommendation.

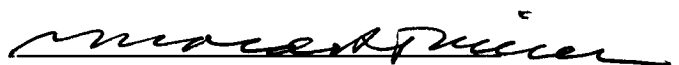
Respectfully submitted,



CHRISTINE F. ANDERSEN
DIRECTOR OF PUBLIC WORKS

APPROVED:

Attachment



GERALD R. MILLER
CITY MANAGER

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO ACQUIRE TWO (2) ROCKLAND BEACH KING BEACH CLEANERS THROUGH THE CONTRACT BETWEEN THE CITY OF NEWPORT BEACH AND RDO EQUIPMENT COMPANY

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City of Long Beach to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City of Long Beach desires to purchase two (2) Rockland Beach King Beach Cleaners; and

WHEREAS, the City of Newport Beach has a contract for the purchase of these Rockland Beach King Beach Cleaners, Purchase Order No. 28203 ("Newport Beach Contract"), attached hereto as Exhibit "A" and incorporated herein by this reference; and

WHEREAS, the City of Long Beach's participation in the Newport Beach Contract will facilitate acquisition of these Rockland Beach King Beach Cleaners as well as provide considerable cost benefits to the City of Long Beach; and

WHEREAS, if the City of Long Beach had to go to formal bid rather than participate in the Newport Beach Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The above recitals are true and correct and are incorporated herein by this reference.

Sec. 2. The City Manager of the City of Long Beach is hereby authorized to

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City Attorney of Long Beach
333 West Ocean Boulevard
Long Beach, California 90802-4664
Telephone (562) 570-2200

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1 enter an agreement with RDO Equipment Company to purchase two (2) Rockland Beach
2 King Beach Cleaners of substantially the same type and kind purchased by the City of
3 Newport Beach pursuant to the Newport Beach Contract except as modified by mutual
4 agreement of the City of Long Beach and RDO Equipment Company, and the purchase
5 by the City of Long Beach shall be on the same terms and conditions afforded to the City
6 of Newport Beach in an amount not to exceed \$180,133.66 including tax, with a ten
7 percent contingency for additional equipment for a period extending until the warranty on
8 the Rockland Beach King Beach Cleaners expires.

9 Sec. 3. This resolution shall take effect immediately upon its adoption by the
10 City Council, and the City Clerk shall certify the vote adopting this resolution.

11 I hereby certify that the foregoing resolution was adopted by the City Council
12 of the City of Long Beach at its meeting on _____, 2007, by the following vote:

13 Ayes: Councilmembers: _____

14 _____

15 _____

16 _____

17 Noes: Councilmembers: _____

18 _____

19 Absent: Councilmembers: _____

20 _____

21 _____

22 _____

City Clerk

23

24

25

26 LAC:bg

07-00818

27 L:\APPS\CtyLaw32\WPDOCS\D015\PO05\00100224.WPD

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28

EXHIBIT “A”

Investment Proposal for:
CITY OF LONG BEACH
4320 OLYMPIC PLAZA
LONG BEACH, CA 90803
Phone: (562) 570-1595



JIM KOKER
20 Iowa Avenue
PO Box 1069
Riverside, CA 92502
Phone: (951) 682-5353
Mobile: (951) 217-5540
Fax: (951) 275-9130

Thank you for allowing me the opportunity to quote you this equipment. We appreciate your business. JIM

Equipment: NEW 2007 ROCKLAND MFG NEWMODEL

List Price \$63,424.00

Key Features

QT# 92603 BEACH KING

Serial Number

TBD (0 Approximated Hours)

Equipment Price \$80,229.30

Attachments

NEW 2007 ROCKLAND MFG High floatations 38 x20.00-16.1 Ribbed 8-ply tires

No Serial #

\$2,973.31

Additional Items

Other

Std Warranty 6 months

\$0.00

Purchase Price of this Unit:

\$83,202.61

PROPOSAL SUMMARY

Equipment Total

\$83,202.61

Sub Total

\$83,202.61

Estimated sales tax to apply

(CALA CA LOS ANGELES 8.25%)

\$6,864.22

Total Investment

\$90,066.83

This quotation is to identify RDO Equipment will honor the same pricing structure offered to City of Newport Beach on thier recent purchase of a Rockland BeachKing. This is based on a per unit price and will be honored in multiples.

JIM KOKER

Territory Sales Rep

RDO EQUIPMENT CO.

jkoker@rdoequipment.com



CITY OF NEWPORT BEACH
 3300 NEWPORT BOULEVARD
 PO BOX 1768
 NEWPORT BEACH, CA 92658-8915
 PURCHASING: (949)644-3065
 ACCTS. PAYABLE: (949)644-3117

PURCHASE ORDER NO.
28203
Page No.
1
INVOICE IN DUPLICATE <i>This order number must appear on all invoices, shipping notices, bills of lading, express receipts, and packages.</i> <i>Delivery tickets shall include unit price.</i>

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 0744
 R D O EQUIPMENT CO.
 20 IOWA AVENUE
 RIVERSIDE CA 92507

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P
 EQUIPMENT MAINTENANCE, BLDG D
 CITY OF NEWPORT BEACH
 592 SUPERIOR AVENUE
 NEWPORT BEACH, CA 92663
 ATTN: TOM FULTON

ORDER DATE: 10/30/06 BUYER: BILL WEST, CPPB REQ. NO.: 0 REQ. DATE:

TERMS: NET 30 DAYS F.O.B.: DESTINATION DESC.: BEACH CLEANING MACHINE

ITEM#	QUANTITY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION
Attn: Rick Ayers / Jim Koker					
Provide One (1) new, unused, 2006 Rockland Model Beach King, beach cleaning machine, per City specifications and your response to BID No. 10-3 dated 10/17/2006					
To replace Unit # 3364					
01	1.00	EA	BEACH CLEANING MACHINE	83202.6100	83,202.61
02	2.00	EA	TIRE RECYCLING FEE [\$1.75 / TIRE]	1.7500	3.50
SALES TAX:					6,448.20

P.O. Faxed 10/30/2006

ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$
01	6120 9100	89,650.81		89,654.31
02	6120 9100	3.50		TOTAL \$ 89,654.31

ACCEPTANCE. Acceptance of this order by seller/vendor will be by acknowledgement or by delivery in whole or in part of the items called for hereunder. By accepting this order, the seller/vendor acknowledges that he has read and agrees to all terms and conditions including those printed on the reverse side of this Contract/Purchase Order. The only terms and conditions that will be applicable to the interpretation of this Contract are those issued by the City of Newport Beach.

BY Dennis C. Danner
 CITY OF NEWPORT BEACH

IMPORTANT GENERAL TERMS AND CONDITIONS ON THE REVERSE SIDE ARE INCORPORATED HEREIN.
 The Articles covered by this Purchase Order or Contract must conform to applicable Cal-OSHA Standards, and/or other appropriate laws, regulations, rules, and code of Federal Government and the State of California. Show as a separate item any retail sales tax, use tax or Federal tax applicable to this purchase. This order subject to California sales tax. All OUT-OF-STATE VENDORS: the CITY will pay any sales/use tax on all purchases shipped from out-of-state. All purchases and transportation charges are exempt from Federal excise tax. NOTE: All purchases are F.O.B. destination unless otherwise authorized. Charges for shipments are to be freight prepaid and added to the invoice (shown as a separate item) where so authorized. Do not include Federal transportation tax. A Newport Beach business license may be required to conduct business in the City.

Original-Vendor Copy