

FIRST AMENDMENT TO CONTRACT NO. 35160

35160

RE: First Amendment to Contract No. 35160 (ITB-FD18-132) for furnishing and delivering emergency medical supplies to the City of Long Beach (Munis Contract No. 3193300007)

This Amendment to Contract No. 35160 is made and entered as of February 18, 2021 by and between the CITY OF LONG BEACH, a municipal corporation, and Life-Assist, Inc. (Contractor)

Contract No. 35160 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. Extending the term to 2/24/2022.
- 2. Adding \$200,000 for a new contract total of \$600,000.00
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by ____ %
- 7. The items or locations identified on Exhibit "A", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are attached as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR:



(Signature)

Ramons Davis

(Print / Type Name)

President / Vice President / Secretary / Treasurer
(circle one)

CONTRACTOR:



(Signature)

Linda Bergaus

(Print / Type Name)

President / Vice President / Secretary / Treasurer
(circle one)

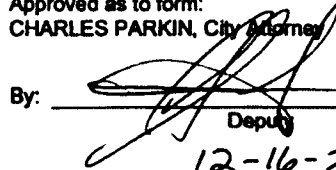
THE CITY OF LONG BEACH:

By: 

City Manager

ADOPTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER.

Approved as to form:
CHARLES PARKIN, City Attorney

By: 

Deputy
12-16-21

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(Signature)

Ramona Davis

(Print / Type Name)

President / Vice President / Secretary / Treasurer
(circle one)

CONTRACTOR:



(Signature)

Linda Bergaus

(Print / Type Name)

President / Vice President / Secretary / Treasurer
(circle one)

THE CITY OF LONG BEACH:

By: _____
City Manager

Approved as to form:
CHARLES PARKIN, City Attorney

By: _____
Deputy

Contract Price Comparison Report

Life-Assist, Inc.
 11277 Sunrise Park D
 Rancho Cordova, CA 95670
 800-824-6016 (Phone)
 800-290-9794 (Fax)

Contract #: 90802FD
Compare Pricing from 18769 - 3/29/2019
Report Version: 22362 - 2/22/2021

Price INCREASES

Item No	New Price	Old Price	C	%	Description
AE765	3.93	3.25	0.68	20.9	FLEXI-SET™ Endotracheal/Stylette, CUFFED, 6.5
DR0616-03	1.98	1.78	0.2	11.2	Amiodarone, 150 mg, 3 ml Brown VIAL
DR4921-34	5.5	4.65	0.85	18.3	Epinephrine 1:10,000 1 mg, 10 ml LifeShield Syr
DR6637-34	12.09	9.8	2.29	23.4	SODIUM BICARB, 8.4%, 50 ml LifeShield® Syringe
FB2072M	60.23	56.86	3.37	5.9	FLAMBEAU #2072 Trauma Box
MD55	0.56	0.51	0.05	9.8	Hydrogen Peroxide, 16 oz. Bottle
OM1059	1.01	1	0.01	1	HUDSON O2 Mask, Non-Rebreather w/reservoir, Adult
OM1104	0.35	0.34	0.01	2.9	Hudson Nasal Cannula, Flared tip, Adult
OM1883	0.73	0.72	0.01	1.4	MICRO MIST Nebulizer with tee and mouthpiece
OM7100	11.09	10.98	0.11	1	RUSCH Bag Mask Resuscitator, Adult
SL7800-09	3.07	2.57	0.5	19.5	Sodium Chloride IV Solution, 0.9%, B Braun, 1000 ml I
SL8001	2.92	2.5	0.42	16.8	Sodium Chloride IV Solution, 0.9%, B Braun, 500 ml E
SP802	21.87	21.69	0.18	0.8	Hartwell FASPLINT™ Vacuum Splint, Medium

Price DECREASES

Item No	New Price	Old Price	Change	% Change	Description
CAMB_523-23	18.63	19.8	-1.17	-5.9	Microdot® Xtra Lancet, 23G, 2.2mm, Orange (Bx/200)
CS5215-ORG	56.21	64.78	-8.57	-13.2	Arsenal® 5215 Large Trauma Bag, Orange
DR3793-01	3.55	3.94	-0.39	-9.9	Ketorolac Tromethamine, 15mg/1ml Vial
PA80328	0.8368	0.95	-0.1132	-11.9	Emesis Bag

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ESCALATION/DE- ESCALATION PRICE POLICY

It is Life-Assist's intent to hold prices for the initial term of the contract.

Manufacturers have been significantly increasing prices on pharmaceuticals, supplies, and PPE items over the past few months due to **COVID-19**.

Life-Assist will hold the bid pricing firm unless we receive significant increases from our manufacturer partners. At that time, any price changes will be presented in writing with manufacturer documentation. Price changes will be mutually agreed upon or the item(s) may be removed and/or an alternative product will be suggested.

Life-Assist will offer price decreases as well when given decreases from our manufacturers. It is our intent to provide a valued partnership and believe all decreases should benefit our customers.