

RESOLUTION NO. RES-23-0021

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE AN AGREEMENT, AND ANY NECESSARY AMENDMENTS, WITH MALLORY SAFETY AND SUPPLY, LLC TO PURCHASE AUTOMATED LICENSE PLATE RECOGNITION SYSTEM EQUIPMENT ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE COUNTY OF FAIRFAX, VIRGINIA IN AN ANNUAL AMOUNT NOT TO EXCEED \$1,208,372, UNTIL THE COUNTY OF FAIRFAX, VIRGINIA CONTRACT EXPIRES ON SEPTEMBER 30, 2023, WITH THE OPTION TO RENEW FOR AS LONG AS THE COUNTY OF FAIRFAX, VIRGINIA CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires the purchase and delivery of Automated License Plate Recognition (ALPR) system equipment; and

WHEREAS, the ALPR system will be used to recover stolen vehicles, and identify wanted vehicles involving murder, kidnapping, robbery, and other types of investigations; and

WHEREAS, the Police Department initially purchased Vigilant Solutions' APPR system in 2017 to replace 3M mobile ALPR hardware that was in use since the

1 inception of ALPR technology in the department and the current request will upgrade the
2 Vigilant Solutions equipment purchased in 2017; and

3 WHEREAS, the Police Department researched procurement options for
4 public safety and emergency preparedness equipment and related services and
5 discovered other agencies had completed open, fair, transparent, and competitive
6 procurement processes; and

7 WHEREAS, the City reviewed the contract options and determined that the
8 contract between the County of Fairfax, Virginia, and Mallory Safety and Supply, LLC
9 provided the best value to the City based on their competitive pricing, service level, and
10 breadth of product offerings; and

11 WHEREAS, Mallory Safety and Supply, LLC partnered with Vigilant
12 Solutions, a leader in ALPR technology; and

13 WHEREAS, the County of Fairfax, Virginia has a Contract for the purchase
14 of the Automated License Plate Recognition system equipment, Contract No. 4400008495
15 (“Contract”); and

16 WHEREAS, the City’s participation in the County of Fairfax, Virginia Contract
17 will facilitate the City’s ability to purchase as well as provide considerable cost benefits to
18 the City; and

19 WHEREAS, if the City had to utilize a formal bid process rather than
20 participate in the County of Fairfax, Virginia Contract considerably more funds would be
21 required; and

22 WHEREAS, the Urban Areas Security Initiative (UASI) grant program
23 provides financial assistance to address the unique multidisciplinary planning, operations,
24 equipment, training, and exercise needs of high-threat, high density urban areas; and

25 WHEREAS, the UASI 2020 grant program will fund this effective investigative
26 tool as part of the grant awarded to the City of Long Beach on May 4, 2021;

27 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
28 follows:

1 Section 1. The above recitals are true and correct and are incorporated
2 herein by this reference.

3 Section 2. The City Manager or designee is hereby authorized to enter an
4 agreement with Mallory Safety and Supply, LLC to purchase and deliver Automated
5 License Plate Recognition, of the same type and kind identified in the County of Fairfax,
6 Virginia Contract except as modified by mutual agreement of the City and Mallory Safety
7 and Supply, LLC , and the purchase by the City shall be on the same terms and conditions
8 afforded to the County of Fairfax, Virginia in an amount not to exceed One Million Two
9 Hundred Eight Thousand Three Hundred Seventy-Two Dollars (\$1,208,372), until the
10 County of Fairfax, Virginia contract expires on September 30, 2023, with the option to
11 renew for as long as the County of Fairfax, Virginia contract is in effect, at the discretion of
12 the City Manager.

13 Section 3. This resolution shall take effect immediately upon its adoption
14 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of February 7, 2023 by the following vote:

Ayes: Councilmembers: Zendejas, Allen, Duggan, Supernaw, Kerr, Saro, Uranga, Austin, Ricks-Oddie.

Noes: Councilmembers: None.

Absent: Councilmembers: None.

Recusal(s): Councilmembers: None.

City Clerk

OFFICE OF THE CITY ATTORNEY
DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664