



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

R-23

333 West Ocean Boulevard • Long Beach, CA 90802

March 18, 2008

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with Carmenita Truck Center for the purchase of three Altec LRV57RM aerial trucks per quote dated December 27, 2007, on the same terms and conditions afforded to the County of Ventura, California, in an amount not to exceed \$657,458 including tax, with the option to purchase additional units at the discretion of the City Manager, plus a 10 percent contingency for additional equipment if necessary and if funds are available. (Citywide)

DISCUSSION

City Council approval is requested authorizing the City Manager to execute a contract for the purchase of three Altec LRV57RM aerial trucks for the Department of Public Works, Street Maintenance, Street Tree Division.

The Department of Public Works is currently utilizing three large aerial trucks in the Street Maintenance, Street Tree Division, that range in age from 16-22 years old with a scheduled life expectancy of 15 years. The replacement of these units was previously deferred as staff researched various equipment options and fuel alternatives.

These new aerial trucks will be liquefied natural gas (LNG) fueled to meet AQMD requirements. This purchase will also maintain a consistent standardization of the City's LNG vehicle fleet and eliminate the need for additional training for mechanics and operators.

The Department of Public Works, Fleet Services Bureau, investigated procurement options and learned that the County of Ventura had completed a competitive bid process for Altec aerial trucks and awarded a contract to Carmenita Truck Center. This cooperative purchase agreement will facilitate the timely acquisition of these aerial trucks and provide cost benefits to the City.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The awarded aerial truck specifications have been reviewed and meet the City's fleet requirements.

Carmenita Truck Center has agreed to sell three Altec LRV57RM aerial trucks to the City of Long Beach under the same terms and conditions as are afforded to the County of Ventura in an amount not to exceed \$657,458 including tax, with an option to purchase additional units, plus a 10 percent contingency if necessary and if funds are available. The Matrix Fleet Review Study supports the use of cooperative purchase agreements and adherence to a long-term replacement plan. The Fleet Review Committee approved this request on September 21, 2006.

This matter was reviewed by Deputy City Attorney Amy R. Burton and Budget Management Officer Victoria Bell on March 6, 2008.

TIMING CONSIDERATIONS

City Council action is requested on March 18, 2008, to ensure that these new aerial trucks are built and placed into service in a timely manner.

FISCAL IMPACT

The cost of this contract is \$657,458, including tax, and is budgeted in the Fleet Services Fund (IS 386) in the Department of Public Works (PW). The City will have the option of purchasing additional units, and adding expenditures up to 10 percent (or \$65,746) above the contract amount, if necessary and if funds are available.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL
DIRECTOR OF FINANCIAL MANAGEMENT/CFO



MICHAEL P. CONWAY
DIRECTOR OF PUBLIC WORKS

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 RESOLUTION NO.

2
3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO ACQUIRE THREE (3) ALTEC LRV57RM
6 AERIAL TRUCKS, WITH THE OPTION TO PURCHASE
7 ADDITIONAL EQUIPMENT, THROUGH THE PURCHASE
8 ORDER BETWEEN THE COUNTY OF VENTURA AND
9 CARMENITA TRUCK CENTER

10
11 WHEREAS, the Charter of the City of Long Beach (the "City"), Section
12 1802, permits the City to purchase services, supplies, materials, equipment and labor
13 with other government agencies by purchasing under their contracts on a voluntary and
14 selective basis when authorized by resolution; and

15 WHEREAS, the City desires to purchase three (3) Altec aerial trucks with
16 the option to purchase additional equipment; and

17 WHEREAS, the County of Ventura has a Purchase Order for the purchase
18 of these aerial trucks from Carmenita Truck Center, Purchase Order Number PC
19 69900000202 ("Ventura PO"); and

20 WHEREAS, the City's participation in the Ventura PO will facilitate
21 acquisition of these aerial trucks as well as provide considerable cost benefits to the City;
22 and

23 WHEREAS, if the City had to go to formal bid rather than participate in the
24 Ventura PO considerably more funds would be required;

25 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
26 follows:

27 1. The above recitals are true and correct and are incorporated herein
28 by this reference.

