



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

C-11

333 West Ocean Boulevard 6th Floor • Long Beach, CA 90802 • (562) 570-5400 • Fax (562) 570 -5414

March 13, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract with Caterpillar, Inc., of Peoria, IL, for the purchase of two tractors, with related equipment and accessories, on the same terms and conditions afforded to the National Joint Powers Alliance (NJPA), of Staples, MN, in an amount not to exceed \$778,195, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Caterpillar, Inc., for the purchase of two D6T LGP track-type tractors for use by the Parks, Recreation and Marine Department (Parks).

These units would replace two dozer tractors for beach maintenance, as authorized in the approved FY 17 replacement plan. The current units are two years past their useful life and are becoming increasingly difficult to adequately and regularly maintain due to the corrosive nature of sand and salt water conditions.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Fleet Services Bureau and the Purchasing Division of the Department of Financial Management investigated procurement options, and the National Joint Powers Alliance's (NJPA) agreement with Caterpillar, Inc., of Peoria, IL (not a SBE, DBE, MBE, WBE, or Local), was determined to provide the best discounted price while allowing for timely acquisition and delivery. All of NJPA's contracts are competitively bid and offer the best available pricing. Service, parts, and warranty support will be provided by Quinn Company, Caterpillar's local distributor.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on February 5, 2018 and by Interim Budget Bureau Manager Grace Yoon on February 13, 2018.

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SUSTAINABILITY

The new tractors use certified Tier 4 diesel engines with after treatment devices to reduce particulate emissions and are compliant with all State of California and local district air quality regulations.

TIMING CONSIDERATIONS

City Council action is requested on March 13, 2018, to ensure a new contract is in place expeditiously.

FISCAL IMPACT

The total cost of this contract, including sales tax and fees, will not exceed \$778,195. Purchase costs are budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). Replacement costs are collected through regular capital charges to the Parks, Recreation and Marine Department (PR) through Fleet Services' monthly billing process. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

JG:DB:PM
K:\FM-ADMIN\CITY COUNCIL LETTERS\FLEET SERVICES\2018\03-13-18 CCL - NJPA CATERPILLAR TRACTORS PIGGYBACK.DOCX

ATTACHMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER

1 RESOLUTION NO.

2
3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO PURCHASE TWO TRACTORS, WITH
6 RELATED EQUIPMENT AND ACCESSORIES THROUGH
7 THE CONTRACT BETWEEN NATIONAL JOINT POWERS
8 ALLIANCE AND CATERPILLAR, INC.

9
10 WHEREAS, the Charter of the City of Long Beach (the "City"), Section
11 1802, permits the City to purchase services, supplies, materials, equipment and labor
12 with other government agencies by purchasing under their contracts on a voluntary and
13 selective basis when authorized by resolution; and

14 WHEREAS, the City desires to purchase two tractors, with related
15 equipment and accessories ("Tractors"); and

16 WHEREAS, the NATIONAL JOINT POWERS ALLIANCE has a contract
17 with CATERPILLAR, INC. for the purchase of these Tractors, Contract Award No. RFP
18 032515 ("Contract"); and

19 WHEREAS, the City's participation in the Contract will facilitate acquisition
20 of these Tractors as well as provide considerable cost benefits to the City; and

21 WHEREAS, if the City had to go to formal bid rather than participate in the
22 Agreement considerably more funds would be required;

23 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
24 follows:

25 Section 1. The above recitals are true and correct and are incorporated
26 herein by this reference.

27 Section 2. The City Manager or designee of the City is hereby authorized
28 to enter an agreement with CATERPILLAR, INC. to purchase Tractors of substantially the

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1 same type and kind purchased by the NATIONAL JOINT POWERS ALLIANCE pursuant
2 to the Contract except as modified by mutual agreement of the City and CATERPILLAR,
3 INC., and the purchase by the City shall be on the same terms and conditions afforded to
4 the NATIONAL JOINT POWERS ALLIANCE in an amount not to exceed Seven Hundred
5 Seventy Eight Thousand One Hundred Ninety Five Dollars (\$778,195) including taxes
6 and fees.

7 Section 3. This resolution shall take effect immediately upon its adoption
8 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

9 I hereby certify that the foregoing resolution was adopted by the City
10 Council of the City of Long Beach at its meeting of _____, 2018
11 by the following vote:

12
13 Ayes: Councilmembers: _____

14 _____

15 _____

16 _____

17 Noes: Councilmembers: _____

18 _____

19 Absent: Councilmembers: _____

20 _____

21 _____

22 _____

23 _____

City Clerk

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27
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