

28280
City of Long Beach

Transaction Document No. 9 to Master Purchase Agreement No. 28280

Dell Marketing L.P. ("Dell") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 28280, wherein Buyer will purchase from Dell and Dell will sell to Buyer the equipment substantially specified in Exhibit A in an amount not to exceed \$470,000.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

9/15 / , 2010

DELL MARKETING L.P.

By

Officer's Title CONTRACT MANAGER

15 Sep 2010 , 2010

By

Officer's Title Libby Essinger
"Dell" Manager, Contracts

9.22. , 2010

CITY OF LONG BEACH **EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.**

By

[Signature] Assistant City Manager
City Manager

"Buyer"

This Transaction Document No. 9 is hereby approved as to form on September 17 , 2010.

ROBERT E. SHANNON, City Attorney

By

[Signature]
Gary J. Anderson
Deputy City Attorney

CERTIFICATE OF SIGNATURE AUTHORITY

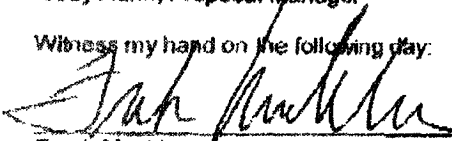
This is to certify that the below named individuals of Dell Marketing, L.P. are authorized to execute agreements, proposal documents, certificates and representations on behalf of and in the name of Dell Marketing, L.P. or any other Dell entity in accordance with Dell's Customer Engagement Management (CEM) Signature Policy for Contracts, Proposals & Services Statement of Work (SOW). This certification shall become effective upon execution and continue until rescinded in whole or in part. If the employment status, title or roles and responsibilities of any of the below named individuals changes then their authority will be revised according to their then current employment status, title or roles and responsibilities. This certification may be rescinded in whole or in part, at any time without prior notice. Interested parties may request an updated certificate by written request to the following address:

Dell Marketing, L.P.
Customer Engagement Management
Contracts, Proposals & Services SOW
Certificate of Authority Request
One Dell Way, Mailstop 8708
Round Rock, Texas 78682

John Lavorato, Director - CEM
Terry Kahler, VP Global Relationship Business Operations
James M. Coffin, VP & GM - Healthcare & Life Sciences
Mark Horan, VP & GM - Select Public Accounts
John Mullen, VP & GM - ESL Major Public Accounts
Joe Ayers, AVP - Federal
Max Peterson, AVP - Federal
Barbara Tomaschy, VP - Finance
Stephen Charette, Director - Finance
Libby Essinger, Sr. Manager - Contracts
Glen McGuire, Sr. Manager - Proposals
Jane McKenzie, Sr. Manager - Contracts
Rich Walsh, Sr. Manager - Contracts - Services SOW
Kim James, Compliance - CEM
Josh Bashara, Manager - Proposals
Pamala Aschenbranner, Contract Manager - Services SOW
Lori Bailey, Contract Manager
Dennis Brand, Proposal Manager
Lesley Braun, Contract Manager
John Billings, Proposal Manager
Kevin Bromley, Contracts Manager
Eric Bufkin, Proposal Manager
Solange Calo, Proposal Manager
Aimee Cantrell, Proposal Manager
Daniela Chambliss, Proposal Manager
Michelle Chaney, Proposal Manager
Len Collett, Contract Manager
Scott Cruver, Proposal Manager
Dennis Daley, Sr. Contract Strategist
Mitchell Duncan, Proposal Manager
Geoff Easterling, Contract Manager - Services SOW
Greg Fletcher, Proposal Manager
Meghan Fisakowaki, Proposal Manager
Rebecca Fontane, Proposal Advisor
Ani Fox, Proposal Manager
Jody Hahn, Proposal Manager

Jill Henderson, Contract Manager
Brian Johnson, Proposal Manager
Beth Jordan, Proposal Manager
Kate Kauffman, Contract Manager - Services SOW
Liz Killmar, Contract Manager
Terry Kilpatrick, Proposal Manager
Ashleigh Lane, Contract Manager
David Lane, Contract Manager - Services SOW
Scott Loras, Contract Manager
Melanie Mack, Proposal Manager
Christina McColly, Contract Manager
Lauren McCosham, Contract Manager
Staci McDonald, Proposal Manager
Felicia Middleton, Proposal Manager
Stephanie Miller, Contract Manager
Heather Mitchell, Proposal Manager
Clare Mooney, Proposal Manager
Susan Morgan, Contract Manager
Chris Murphy, Contract Manager - Services SOW
Kelly O'Shieles, Contract Manager
Stan Parish, Proposal Manager
Kate Parks, Contract Manager
Phyllis Pate, Contract Manager
Keon Robertson, Contract Manager - Services SOW
Tiffany Roper, Proposal Manager
Robert Saufferer, Contract Manager
Brian Sokoff, Proposal Manager
Susan Spalding, Contracts Advisor
Nicholas Stokes, Proposal Manager
Ted Thomas, Proposal Manager
Christian von Wupperfeld, Contract Manager
Teresa Waiden, Contract Manager
Karen Welty, Proposal Manager
David White, Contract Manager
Rebecca Whittaker, Proposal Manager

Witness my hand on the following day:

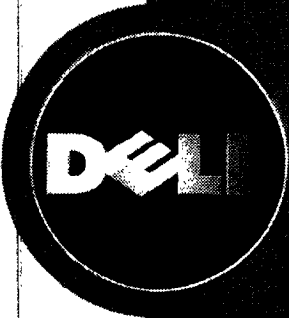


Frank Muehleman
Vice President & General Manager, Public Business Group

3/11/2010

Date

CITY OF LONG BEACH Dell quote 554967255
FEATURING DELL ENTERPRISE PRODUCTS
09/07/2010



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Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

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PROPOSAL SUMMARY

Customer Name	CITY OF LONG BEACH
Customer Number	006821157
Date	09/07/2010

Line	Quantity	Quote #	Config #	Description	Total
1	1	554967255	005947428	BLADE SERVER ENCLOSURE, NO BLADES, M1000E, POWEREDGE	157,082.06

Product SubTotal	157,082.06
Tax	0.00
Shipping & Handling	0.00
*Total Purchase Price	157,082.06
<i>(* Amount denoted in \$)</i>	

Technical Sales Representative			
Name	Stephen Kennell	Phone	1-800-289-3355
Email	Stephen_Kennell@Dell.com	Ext.	5139163



BLADE SERVER ENCLOSURE, NO BLADES, M1000E, POWEREDGE

Customer Name	CITY OF LONG BEACH
Customer Number	006821157
Date	09/07/2010
Quote Number	554967255

Product SubTotal	157,082.06
Tax	0.00
Shipping & Handling	0.00
Total Purchase Price (Amount denoted in \$)	157,082.06

Shipping Method	LTL 5 DAY OR LESS
Total Number of System groups	5

Group: 1	Description: Blade Server Enclosure, No Blades, M1000E, PowerEdge	
Quantity: 1	System Price:9,275.06	Group Total:9,275.06

Type	Description	Quantity
Base Unit	Blade Server Enclosure, No Blades, M1000E, PowerEdge (223-3244)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (981-5204)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (981-5394)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (985-3800)	1
	Dell Hardware Limited Warranty Plus On Site Service Extended Year(s) (989-0728)	1
	Dell Hardware Limited Warranty Plus On Site Service Initial Year (989-0747)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (989-0807)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Installation of a Dell Server, Storage or Peripheral Device, Blade Enclosure (992-2569)	1
	Redundant Power Supplies (6x2360W), High Efficiency M1000E Blade Chassis (430-2623)	1
	Redundant Chassis Management Controller, PowerEdge M1000E (311-7787)	1
	FLEX ADDRESS ENABLED (341-7140)	1
	No Operating System Media Kit (420-1908)	1
	Dell OpenManage CD Kit for PowerEdge M1000E Blade Server Chassis (310-9694)	1
	Dell Management Console (330-5280)	1
	Dell OpenManage Kit for PowerEdge M610 Blade Server (330-3576)	1
	Dell Management Console (330-5280)	1
	Users Guide, PowerEdge M-Series Blades (330-4117)	1
	Users Guide, PowerEdge M-Series Blades (330-4117)	1
	Redundant Ethernet Switch Configuration (311-8060)	1
	Redundant Ethernet Switch Configuration (311-8060)	1
	Redundant Ethernet Switch Configuration (311-8060)	1
	PowerEdge M-Series Blade Multipack Box Processor FamilyLabel, Intel (310-	1



9952)	Rack Chassis w/Rapid Rails forDell, HPQ or other Square HoleRacks (310-9689)	1
	Altiris Deploymnt Solution forup to 16 PowerEdge M1000e Series Blade Srvrs (313-6157)	1
	Avocent Integrated KVM Analog Switch Module, PowerEdge M1000E Chassis (430-2628)	1
	Power Cords, QTY3, 2FT C19/C20 for M1000E Server Blade Chassis (330-0146)	2
	PDU,24A,208V,(4)C19,0U/1U,with L6-30P 3.7m attached input cord (330-6418)	2
	Serial I/O Management Cable PCM6220 Ethernet Switch for PE M1000E (310-9696)	1
	PowerConnect M8024 10G Base-T Module (two integrated ports no SFPs needed) (330-4316)	4
	Users Guide, PowerConnect M6220 Ethernet Switch for PE M1000E Blade Chassis (310-9698)	1

Group: 2 Description: PowerEdge M610 Blade Server; 56XX Processors

Quantity: 8 System Price:9,472.98 Group Total:75,783.84

Type	Description	Quantity
Base Unit	PowerEdge M610 Blade Server; 56XX Processors (224-8593)	1
	No Documentation (310-1972)	1
	System ordered as part of Multipack order (330-4118)	1
	M-Series Blade Server DIMM Slot Blank, Quantity 4 (317-0029)	1
	64GB Memory (8x8GB), 1333MHz Dual Ranked RDIMMs for 2 Processor, Advanced ECC (317-2223)	1
	X5560 Xeon Processor, 2.8GHz 8M Cache, Turbo, HT, 1333MHz Max Mem (317-1202)	1
	Processor Heatsink, One Required per Processor (317-0354)	1
	Processor Heatsink, One Required per Processor (317-0354)	1
	X5560 Xeon Processor, 2.8GHz 8M Cache,Turbo, HT, 1333MHz Max Mem (317-1214)	1
	73GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0426)	1
	No Operating System (420-6320)	1
	Onboard Broadcom 5709 Dual Port 1GbE NIC, with TOE (430-3439)	1
	Broadcom 5709 Dual Port GbE I/O Card for M-Series Blades (430-3186)	1
	Broadcom® 57711 Dual Port10GbE I/O Card w/TOE & iSOE for M-Series Blades (430-0676)	1
	73GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0426)	1
	No Operating System Media Kit (420-1908)	1
	SAS6/IR Hard Drive Controller Card, For M-Series Blade Servers (341-5690)	1
	Add-in SAS6/IR supporting 2HDS SAS - RAID 1 Mirror (341-8854)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (988-2094)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (988-2284)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (992-8870)	1
	Dell Hardware Limited Warranty Plus On Site Service Initial Year (993-6877)	1
	Dell Hardware Limited Warranty Extended Year (993-6878)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (993-6937)	1
	On-Site Installation Declined (900-9997)	1
	iDRAC6 Enterprise (313-8744)	1



Group: 3	Description: PowerEdge M610 Blade Server; 56XX Processors	
Quantity: 8	System Price:6,021.18	Group Total:48,169.48
Type	Description	Quantity
Base Unit	PowerEdge M610 Blade Server; 56XX Processors (224-8593)	1
	No Documentation (310-1972)	1
	System ordered as part of Multipack order (330-4118)	1
	M-Series Blade Server DIMM Slot Blank, Quantity 4 (317-0029)	1
	32GB Memory (8x4GB), 1066MHz Dual Ranked RDIMMs for 2 Processors, Adv ECC (317-0237)	1
	X5560 Xeon Processor, 2.8GHz 8M Cache, Turbo, HT, 1333MHz Max Mem (317-1202)	1
	Processor Heatsink, One Required per Processor (317-0354)	1
	Processor Heatsink, One Required per Processor (317-0354)	1
	X5560 Xeon Processor, 2.8GHz 8M Cache,Turbo, HT, 1333MHz Max Mem (317-1214)	1
	73GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0426)	1
	No Operating System (420-6320)	1
	Onboard Broadcom 5709 Dual Port 1GbE NIC, with TOE (430-3439)	1
	Broadcom 5709 Dual Port GbE I/O Card for M-Series Blades (430-3186)	1
	Broadcom® 57711 Dual Port10GbE I/O Card w/TOE & ISOE for M-Series Blades (430-0676)	1
	73GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0426)	1
	No Operating System Media Kit (420-1908)	1
	SAS6/IR Hard Drive Controller Card, For M-Series Blade Servers (341-5690)	1
	Add-in SAS6/IR supporting 2HDs SAS - RAID 1 Mirror (341-8854)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (988-2094)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (988-2284)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (992-8870)	1
	Dell Hardware Limited Warranty Plus On Site Service Initial Year (993-6877)	1
	Dell Hardware Limited Warranty Extended Year (993-6878)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (993-6937)	1
	On-Site Installation Declined (900-9997)	1
	iDRAC6 Enterprise (313-8744)	1

Group: 4	Description: PowerConnect, 20 GbE Ports Managed Switch, 10GbE and Redundant Stacking Capable	
Quantity: 4	System Price:3,271.62	Group Total:13,086.48
Type	Description	Quantity
Base Unit	PowerConnect, 20 GbE Ports Managed Switch, 10GbE and Redundant Stacking Capable (223-1862)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (981-3894)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (981-4084)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (985-2680)	1
	Dell Hardware Warranty Extended Year(s) (989-0478)	1
	Dell Hardware Warranty Initial Year (989-0517)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (989-0587)	1
	Thank you choosing Dell ProSupport. For tech support, visit	1

http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439) On-Site Installation Declined (950-8997)	1
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Group: 5	Description: PowerConnect Managed Switch 24 10GbE Ports, Redundant	
Quantity: 2	System Price:5,383.62	Group Total:10,767.24
Type	Description	Quantity
Base Unit	PowerConnect Managed Switch 24 10GbE Ports, Redundant (224-3169)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (987-0344)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (987-0534)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (991-3000)	1
	Dell Hardware Limited Warranty Extended Year(s) (992-3668)	1
	Dell Hardware Limited Warranty Initial Year (992-3677)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (992-3717)	1
	On-Site Installation Declined (950-8997)	1



CITY OF LONG BEACH Dell Quote 554967902
FEATURING DELL ENTERPRISE PRODUCTS
09/07/2010



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PROPOSAL SUMMARY

Customer Name	CITY OF LONG BEACH
Customer Number	006821157
Date	09/07/2010

Line	Quantity	Quote #	Config #	Description	Total
1	1	554967902	005947440	BLADE SERVER ENCLOSURE, NO BLADES, M1000E, POWEREDGE	129,467.65

Product SubTotal	129,467.65
Tax	0.00
Shipping & Handling	0.00
*Total Purchase Price	129,467.65
<i>(* Amount denoted in \$)</i>	

Technical Sales Representative			
Name	Stephen Kennell	Phone	1-800-289-3355
Email	Stephen_Kennell@Dell.com	Ext.	5139163

BLADE SERVER ENCLOSURE, NO BLADES, M1000E, POWEREDGE

Customer Name	CITY OF LONG BEACH
Customer Number	006821157
Date	09/07/2010
Quote Number	554967902

Product SubTotal	129,467.66
Tax	0.00
Shipping & Handling	0.00
*Total Purchase Price	129,467.66
(* Amount denoted in \$)	

Shipping Method	LTL 5 DAY OR LESS
Total Number of System groups	1

Group: 1	Description: Blade Server Enclosure, No Blades, M1000E, PowerEdge	
Quantity:	System Price:9,275.06	Group Total:9,275.06
1		

Type	Description	Quantity
Base Unit	Blade Server Enclosure, No Blades, M1000E, PowerEdge (223-3244)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (981-5204)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (981-5394)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (985-3800)	1
	Dell Hardware Limited Warranty Plus On Site Service Extended Year(s) (989-0728)	1
	Dell Hardware Limited Warranty Plus On Site Service Initial Year (989-0747)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (989-0807)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Installation of a Dell Server, Storage or Peripheral Device, Blade Enclosure (992-2569)	1
	Redundant Power Supplies (6x2360W), High Efficiency M1000E Blade Chassis (430-2623)	1
	Redundant Chassis Management Controller, PowerEdge M1000E (311-7787)	1
	FLEX ADDRESS ENABLED (341-7140)	1
	No Operating System Media Kit (420-1908)	1
	Dell OpenManage CD Kit for PowerEdge M1000E Blade Server Chassis (310-9694)	1
	Dell Management Console (330-5280)	1
	Dell OpenManage Kit for PowerEdge M610 Blade Server (330-3576)	1
	Dell Management Console (330-5280)	1
	Users Guide, PowerEdge M-Series Blades (330-4117)	1
	Users Guide, PowerEdge M-Series Blades (330-4117)	1
	Redundant Ethernet Switch Configuration (311-8060)	1
	Redundant Ethernet Switch Configuration (311-8060)	1
	Redundant Ethernet Switch Configuration (311-8060)	1
	PowerEdge M-Series Blade Multipack Box Processor FamilyLabel, Intel (310-	1

9952)	Rack Chassis w/Rapid Rails forDell, HPQ or other Square HoleRacks (310-9689)	1
	Altiris Deploymnt Solution forup to 16 PowerEdge M1000e Series Blade Srvrs (313-6157)	1
	Avocent Integrated KVM Analog Switch Module, PowerEdge M1000E Chassis (430-2628)	1
	PDU,24A,208V,(4)C19,0U/1U,with L6-30P 3.7m attached input cord (330-6418)	2
	Power Cords, QTY3, 2FT C19/C20 for M1000E Server Blade Chassis (330-0146)	2
	Serial I/O Management Cable PCM6220 Ethernet Switch for PE M1000E (310-9696)	1
	PowerConnect M8024 10G Base-T Module (two integrated ports no SFPs needed) (330-4316)	4

Group: 2	Description: PowerEdge M610 Blade Server; 56XX Processors	
Quantity: 16	System Price:6,021.18	Group Total:96,338.88

Type	Description	Quantity
Base Unit	PowerEdge M610 Blade Server; 56XX Processors (224-8593)	1
	No Documentation (310-1972)	1
	System ordered as part of Multipack order (330-4118)	1
	M-Series Blade Server DIMM Slot Blank, Quantity 4 (317-0029)	1
	32GB Memory (8x4GB), 1066MHz Dual Ranked RDIMMs for 2 Processors, Adv ECC (317-0237)	1
	X5560 Xeon Processor, 2.8GHz 8M Cache, Turbo, HT, 1333MHz Max Mem (317-1202)	1
	Processor Heatsink, One Required per Processor (317-0354)	1
	Processor Heatsink, One Required per Processor (317-0354)	1
	X5560 Xeon Processor, 2.8GHz 8M Cache,Turbo, HT, 1333MHz Max Mem (317-1214)	1
	73GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0426)	1
	No Operating System (420-6320)	1
	Onboard Broadcom 5709 Dual Port 1GbE NIC, with TOE (430-3439)	1
	Broadcom 5709 Dual Port GbE I/O Card for M-Series Blades (430-3186)	1
	Broadcom® 57711 Dual Port10GbE I/O Card w/TOE & ISOE for M-Series Blades (430-0676)	1
	73GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0426)	1
	No Operating System Media Kit (420-1908)	1
	SAS6/IR Hard Drive Controller Card, For M-Series Blade Servers (341-5690)	1
	Add-in SAS6/IR supporting 2HDs SAS - RAID 1 Mirror (341-8854)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (988-2094)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (988-2284)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (992-8870)	1
	Dell Hardware Limited Warranty Plus On Site Service Initial Year (993-8877)	1
	Dell Hardware Limited Warranty Extended Year (993-6876)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (993-8937)	1
	On-Site Installation Declined (900-9997)	1
	iDRAC6 Enterprise (313-8744)	1

Group: 3	Description: PowerConnect, 20 GbE Ports Managed Switch, 10GbE and
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Redundant Stacking Capable		
Quantity: 4	System Price: 3,271.62	Group Total: 13,086.48
Type	Description	Quantity
Base Unit	PowerConnect, 20 GbE Ports Managed Switch, 10GbE and Redundant Stacking Capable (223-1862)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (981-3894)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (981-4084)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (985-2680)	1
	Dell Hardware Warranty Extended Year(s) (989-0478)	1
	Dell Hardware Warranty Initial Year (989-0517)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (989-0587)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	On-Site Installation Declined (950-8997)	1

Group: 4	Description: PowerConnect Managed Switch 24 10GbE Ports, Redundant	
Quantity: 2	System Price: 5,383.62	Group Total: 10,767.24
Type	Description	Quantity
Base Unit	PowerConnect Managed Switch 24 10GbE Ports, Redundant (224-3169)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (987-0344)	1
	ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (987-0534)	1
	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (991-3000)	1
	Dell Hardware Limited Warranty Extended Year(s) (992-3668)	1
	Dell Hardware Limited Warranty Initial Year (992-3677)	1
	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (992-3717)	1
	On-Site Installation Declined (950-8997)	1



Quote Date: **2/4/10**
Quote #: **1002668941**
Customer #: **6821157**
Customer Name: **City of Long Beach**

Line #	Qty	Product ID	Description	Units	Total Deal Price (USD)
1	1	CX4-RACK-40U	CX4 40U RACK	EA	
2	10	NS4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	EA	
3	1	NS480-CS	NS-480 CONTROL STATION	EA	
4	1	NS480-AUX	NS-480 CAPTIVE ARRAY NO FC NO ISCSI. FACTORY	EA	
5	1	NS482-C	NS-480 INT-2DM-4GB-2OPT 10GE 2 CU 1GE(FACTORY)	EA	
6	2	AUX-MXGI-A	CELERRA 2 PORTS 10GB ISCSI SLIC PAIR FOR AUX FACT	EA	
7	5	NS-4G15-300HS	300GB 15K 4GB FC 520BPS HS	EA	
8	125	NS-4G15-300	300GB 15K 4GB FC 520BPS	EA	
9	10	NS-SA07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	EA	
10	1	NS-SA07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	EA	
11	1	V-NS4-30015K	VAULT PACK WITH CX4 SERIES 300GB 15K 4GB DRIVES Q	EA	
12	1	AUX-M1GI-A	CELERRA 2 PORTS GB ISCSI SLIC PAIR FOR AUX FACT	EA	
13	1	PW40U-60-US	RACK-40U-60 PWR CORD US	EA	
14	1	NS482-AUXCBL	NS-482 CABLE KIT 2 SPS	EA	
15	1	NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	EA	
16	1	NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	EA	
17	1	UTIL-LNX	LINUX SOFTWARE UTILITY KIT	EA	
18	1	PP-LX-KIT	POWERPATH LINUX KIT	EA	
19	4	UTIL-WIN	Windows Software Utilities	EA	
20	1	CX448C-KIT	CX4-480 DOCS COMMON RTU & GUIDE	EA	
21	1	NAV4-KIT	Navisphere Manager CX4 Media Kit	EA	
22	1	NS480-DCD	CELERRA NS-480 DOCUMENT AND CD	EA	
23	1	NS480-IS-DCD	NS-480 ISCSI DOC AND CD SOFTWARE KIT	EA	
24	1	MODEM-US	UNITED STATES MODEM	EA	
25	1	PP-LX-DP	PPATH LINUX DEP	EA	
26	1	PS-BAS-INGUI	RACK & STACK WITH CSA INSTALL	EA	
27	1	PS-BAS-IMCIFS	6 FS CIFS IMPLEMENTATION	EA	
28	1	M-PRESW-001	PREMIUM SOFTWARE SUPPORT	EA	
29	1	M-PRESW-004	PREMIUM SW SUPPORT - OPEN SW	EA	

30	1	WU-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG	EA
31	1	NS480-IS-AL	CELERRA NS-480 ACCOMPANYING ISCSI LICENSE	EA
32	1	NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	EA
33	1	NAV-NS480	NAVI MANAGER LICENSE NS-480 240 DRIVES	EA
34	1	NS480-NBOPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	EA
Hardware Summary				\$ 143,003
Software Summary				\$ 19,021
Services Summary				\$ 4,350
Prepaid HW Maintenance Summary				\$ 0
Prepaid SW Maintenance Summary				\$ 5,764
HW Warranty Upgrade Summary				\$ 2,190
Total Price (USD)				\$ 174,328

* Pricing Includes 5-years of Prepaid Hardware Maintenance

** Pricing Includes 3-years of Prepaid Software Maintenance

This quote is subject to the terms of the existing purchase agreement between you and Dell that applies to your order, or absent such agreement, is subject to the applicable Terms and Conditions of Sale located at www.dell.com/terms. Please review the Terms and Conditions of Sale carefully. Additionally, all EMC branded software supplied by Dell is subject to the terms of the Dell Software License Agreement located at www.dell.com/terms. Notwithstanding anything in your purchase agreement with Dell to the contrary, some of your purchases, including but not limited to Dell | EMC-branded products, EMC-branded products and Data Domain branded products, may not be returned at any time and orders are non-cancellable. More information about Dell's return policy can be found at www.Dell.com/returnpolicy.

The shipping and handling charges for EMC equipment included in this quote are estimates only. Final actual shipping and handling charges along with taxes, if applicable, will be added to your order at time of order entry. Pricing, specifications, availability and tax rates are valid in the U.S. only and are subject to change without notice or obligation. Prices and tax rates are valid in the US only.

Sales tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your P.O. If exempt, please fax exempt certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019 or email Tax_Department@dell.com.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_DFS_AssetRecovery@Dell.com. Minimum quantities may apply.