

August 15, 2023

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents, including any necessary subsequent amendments, with L.N. Curtis & Sons, of Walnut Creek, CA, for furnishing and delivering emergency response and firefighting equipment, on the same terms and conditions afforded to Sourcewell, a state of Minnesota local government agency and service cooperative, until Sourcewell Contract No. 040220-LNC expires on May 7, 2024, for a total annual contract amount not to exceed \$200,000, with the option to renew for as long as the Sourcewell contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with L.N. Curtis & Sons for the furnishing and delivering of emergency response and firefighting equipment. L.N. Curtis & Sons is the authorized sole distributor of Hurst Jaws of Life Equipment, which is used by the Fire Department to quickly and safely rescue community members trapped in vehicles due to serious traffic collisions. In addition to providing this critical community safety equipment, this contract will also provide access to hoses, ladders, personal protective gear, heavy duty rescue equipment, urban search and rescue and hazardous materials response equipment.

The Purchasing Division of the Financial Management Department researched procurement options for emergency response and firefighting equipment and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the cooperative agreement options and determined that the contract between Sourcewell and L.N. Curtis & Sons provided the best value to the City.

L.N. Curtis & Sons was selected based on their competitive pricing, service level, and breadth of product offerings. L.N. Curtis & Sons offers a diverse range of products and can supply high volume orders, which meets the needs of the Fire Department. L.N. Curtis & Sons' ability to quickly deliver emergency response and firefighter equipment in the volume and timeline needed by the Fire Department promotes operational efficiency as well as community safety for Long Beach.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor

with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Arturo D. Sanchez on July 24, 2023, and by Purchasing Agent Michelle Wilson and Budget Development Officer Jennifer Rodriguez on July 28, 2023.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on August 15, 2023, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total annual amount of the contract will not exceed \$200,000. Funding for these purchases will be covered by a combination of sources, including existing appropriation in the General Fund Group, the Tidelands Fund Group, and the General Grants Fund Group in the Fire Department, as well as other funding sources as they become available and appropriated for purchases. Any purchases not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



DENNIS BUCHANAN
FIRE CHIEF

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE AN AGREEMENT WITH L.N. CURTIS & SONS, OF WALNUT CREEK, CA TO FURNISH AND DELIVER EMERGENCY RESPONSE AND FIREFIGHTING EQUIPMENT, ON THE SAME TERMS AND CONDITIONS AFFORDED TO SOURCEWELL IN AN ANNUAL AMOUNT NOT TO EXCEED \$200,000, UNTIL THE SOURCEWELL CONTRACT EXPIRES ON MAY 7, 2024, WITH THE OPTION TO RENEW FOR AS LONG AS THE SOURCEWELL CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to furnish and deliver emergency response and firefighting equipment, and L.N. Curtis & Sons is the authorized sole distributor of Hurst Jaws of Life Equipment, which is used by the Fire Department to quickly and safely rescue community members trapped in vehicles due to serious traffic collisions; and

WHEREAS, in addition to providing this critical community safety equipment, this contract will also provide access to hoses, ladders, personal protective gear, heavy duty rescue equipment, urban search and rescue as well as hazardous materials response equipment; and

WHEREAS, The Purchasing Division of the Financial Management

1 Department researched procurement options for emergency response and firefighting
2 equipment and discovered other agencies had completed an open, fair, transparent, and
3 competitive procurement process. The City reviewed the cooperative agreement options
4 and determined that the contract between Sourcewell and L.N. Curtis & Sons provided the
5 best value to the City.

6 WHEREAS, Sourcewell has a Contract/Agreement etc. for the purchase of
7 these emergency response and firefighting equipment, Contract/Agreement etc. No.
8 040220-LNC (“Contract Number”); and

9 WHEREAS, the City’s participation in the Sourcewell Contract will facilitate
10 the City’s ability to purchase/furnish/etc. as well as provide considerable cost benefits to
11 the City; and

12 WHEREAS, if the City had to utilize a formal bid process rather than
13 participate in the Sourcewell Contract, considerably more funds would be required;

14 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
15 follows:

16 Section 1. The above recitals are true and correct and are incorporated
17 herein by this reference.

18 Section 2. The City Manager or designee is hereby authorized to enter an
19 agreement with L.N. Curtis & Sons to furnish and deliver emergency response and
20 firefighting equipment, of the same type and kind identified in the Sourcewell Contract
21 except as modified by mutual agreement of the City and L.N. Curtis & Sons, and the
22 purchase by the City shall be on the same terms and conditions afforded to Sourcewell in
23 an amount not to exceed Two Hundred Thousand Dollars (\$200,000), until the Sourcewell
24 contract expires on May 7, 2024, with the option to renew for as long as the Sourcewell
25 contract is in effect, at the discretion of the City Manager.

26 Section 3. This resolution shall take effect immediately upon its adoption
27 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2023 by the
following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk