



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

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December 5, 2017

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt Specifications No. ITB FS18-004 and award a contract to Altec Industries, Inc., of Pomona, CA, for the purchase and delivery of a compressed natural gas fueled aerial bucket truck, for a total amount not to exceed \$264,750, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Altec Industries, Inc., for the purchase of a new Freightliner M2-112, 75-foot, aerial bucket truck with a CNG fuel system. This new vehicle was approved in the FY 17 vehicle replacement plan and is fully funded by a combination of previously collected vehicle replacement funds from the Public Works Department, AB 2766 grant allocation, and 2015 Local Government Match Grant funds.

This vehicle will replace a 2001 model-year, diesel-fueled, aerial bucket truck used by the Public Works Department that is past its useful life. This vehicle is used by the Street Tree Division for citywide tree maintenance, call outs, and emergency response during storm events.

The bid was advertised in the Long Beach Press-Telegram on September 13, 2017, and 665 potential bidders specializing in vehicles were notified of the bid opportunity. Of those bidders, 14 downloaded the bid via the City's electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 22 local, minority, and women-owned business groups. Three bids were received on October 10, 2017. Of those bidders, none were a Minority-owned Business Enterprises (MBEs), Women-owned Business Enterprises (WBEs), Small Business Enterprises (SBEs), or Long Beach businesses (Local). Altec Industries, Inc., of Pomona, CA (not MBE, WBE, DBE or Local), was the lowest responsible bidder.

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the PlanetBids online database to download the bid specifications. Through outreach, 113 Long Beach vendors were notified to submit bids, none of which downloaded or submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on November 8, 2017 and by Assistant Finance Director Lea Eriksen on November 7, 2017.

SUSTAINABILITY

The new truck is in full compliance with California Air Resources Board regulations for mileage and emission standards and will be fueled by less expensive, cleaner burning, renewable natural gas fuel. In addition, the engine in the new truck, a Cummins near-zero emission, exceeds the current California emissions standards.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. ITB FS18-004 and award a contract concurrently is requested on December 5, 2017, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total purchase amount will not exceed \$264,750, and is budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). Vehicle purchase costs have been collected through capital replacement charges to the Public Works Department (PW) through the Fleet MOU billing process. Incremental costs for the CNG fuel system are funded using the City's share of AB 2766 revenue and a Local Government Matching Grant from the South Coast Air Quality Management District, which funds federal and state mandates to reduce air pollution from motor vehicle emissions. AB 2766 funding is budgeted in the Transportation Fund (SR 182) in the Financial Management Department (FM). There is no local job impact associated with this recommendation.

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SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

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APPROVED:



PATRICK H. WEST
CITY MANAGER