

# R-42

July 11, 2023

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Landscape Structures, Inc., of Delano, MN, for outdoor fitness equipment, installation, surfacing, site furnishing, and related products and services on an as-needed basis, and on the same terms and conditions afforded to Sourcewell, a state of Minnesota local government agency and service cooperative, until Sourcewell Contract No. 010721-LSI expires on February 5, 2025, with the option to renew for as long as the Sourcewell contract is in effect, at the discretion of the City Manager;

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Landscape Structures, Inc., of Delano, MN, for playground and water play equipment, installation, surfacing, site furnishing, and related products and services on an as-needed basis, and on the same terms and conditions afforded to Sourcewell, a state of Minnesota local government agency and service cooperative, until the Sourcewell Contract No. 010521-LSI expires on February 17, 2025, with the option to renew for as long as the Sourcewell contract is in effect, at the discretion of the City Manager; and,

The total annual aggregate amount for both contracts not to exceed \$5,000,000.  
(Citywide)

## DISCUSSION

City Council approval is requested to enter into contracts with Landscape Structures, Inc. The first contract for outdoor fitness equipment and the second contract for the playground and water play equipment, with both contracts including installation, surfacing, site furnishing, and related products and services on an as-needed basis.

The Contracts and Grants Division within the Public Works Department researched procurement options for as-needed playground and outdoor fitness equipment, installation, surfacing, site furnishing, and related products and services, and discovered that other agencies had completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the cooperative agreement

options and determined that the contracts between Sourcewell and Landscape Structures, Inc., provided the best value to the City.

Landscape Structures, Inc., was selected based on its competitive pricing, service level, and breadth of product offerings. Landscape Structures, Inc., offers a diverse range of turn-key designs, manufacturing, and installation options for playground and outdoor fitness equipment to achieve the City's goal of ensuring public spaces are opportunities for connection, learning, and movement.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Vanessa S. Ibarra on June 1, 2023, Purchasing Agent Michelle Wilson on May 25, 2023, and by Budget Management Officer Nader Kaamoush on June 28, 2023.

#### TIMING CONSIDERATIONS

City Council action to adopt Resolutions and award the contracts concurrently is requested on June 20, 2023, to ensure the contract is in place expeditiously.

#### FISCAL IMPACT

The total annual aggregate amount of the contracts will not exceed \$5,000,000. Funding for these services will be covered by a combination of sources, including Measure A, State and County Park grants, CPRS playground grants, General Fund, Capital Projects Fund, and other funding sources as they become available and appropriated for projects. Any work not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

#### SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ERIC LOPEZ  
DIRECTOR OF PUBLIC WORKS

APPROVED:



THOMAS B. MODICA  
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH LANDSCAPE STRUCTURES, INC., ON THE SAME TERMS AND CONDITIONS AFFORDED TO SOURCEWELL, A STATE OF MINNESOTA LOCAL GOVERNMENT UNIT AND SERVICE COOPERATIVE, FOR OUTDOOR FITNESS EQUIPMENT, INSTALLATION, SURFACING, SITE FURNISHING, AND RELATED PRODUCTS AND SERVICES ON AN AS-NEEDED BASIS, UNTIL THE SOURCEWELL CONTRACT EXPIRES ON FEBRUARY 17, 2025, WITH THE OPTION TO RENEW FOR AS LONG AS THE SOURCEWELL CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment, and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City wishes to purchase as-needed outdoor fitness equipment, installation, surfacing, site furnishing, and related products and services; and

WHEREAS, the Department of Public Works researched procurement options, and discovered that Sourcewell of Minnesota completed an open, fair, transparent, and competitive procurement process; and

WHEREAS, Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government

1 entities located in the United States; and

2 WHEREAS, Sourcewell has an agreement with Landscape Structures, Inc.  
3 for outdoor fitness equipment, installation, surfacing, site furnishing, and related products  
4 and services, Contract No. 010721-LSI (“Sourcewell Agreement”), expiring on February 5,  
5 2025;

6 WHEREAS, the Department of Public Works determined that the Sourcewell  
7 Agreement provides the best value to the City; and

8 WHEREAS, if the City had to proceed with a formal bid rather than participate  
9 in the Sourcewell Agreement, there would be considerably more funds and time needed  
10 for this process; and

11 WHEREAS, the City Council may concurrently authorize execution of an  
12 agreement with Landscape Structures, Inc. for playground and water play equipment with  
13 related accessories and services and the total annual aggregate contract amount for both  
14 contracts combined will not exceed \$5,000,000;

15 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
16 follows:

17 Section 1. The above recitals are true and correct and are incorporated  
18 herein by this reference.

19 Section 2. The City Manager or designee is hereby authorized to enter  
20 into an Agreement with Landscape Structures, Inc. for outdoor fitness equipment,  
21 installation, surfacing, site furnishing, and related products and services on an as-needed  
22 basis, on the same terms and conditions afforded in the Sourcewell Agreement, in an  
23 annual aggregate amount for both contracts combined not to exceed Five Million Dollars  
24 (\$5,000,000), to be in effect until February 5, 2025, with the option to renew for as long as  
25 the Sourcewell Agreement is in effect, at the discretion of the City Manager.

26 Section 3. This resolution shall take effect immediately upon its adoption  
27 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2023, by the following vote:

Ayes:	Councilmembers:	_____
		_____
		_____
		_____
Noes:	Councilmembers:	_____
		_____
Absent:	Councilmembers:	_____
		_____
Recusal(s):	Councilmembers:	_____
		_____
		_____
		City Clerk

OFFICE OF THE CITY ATTORNEY  
 DAWN MCINTOSH, City Attorney  
 411 W. Ocean Boulevard, 9th Floor  
 Long Beach, CA 90802

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WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment, and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City requires as-needed playground and water play equipment, installation, surfacing, site furnishing, and related products and services; and

WHEREAS, the Department of Public Works researched procurement options, and discovered that Sourcewell of Minnesota completed an open, fair, transparent, and competitive procurement process; and

WHEREAS, Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota

1 Statutes Section 123A.21) that offers cooperative procurement solutions to government  
2 entities located in the United States; and

3 WHEREAS, Sourcewell has an agreement with Landscape Structures, Inc.  
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5 No. 010521-LSI (“Sourcewell Agreement”), expiring on February 17, 2025;

6 WHEREAS, the Department of Public Works determined that the Sourcewell  
7 Agreement provides the best value to the City; and

8 WHEREAS, if the City had to proceed with a formal bid rather than participate  
9 in the Sourcewell Agreement, there would be considerably more funds and time needed  
10 for this process; and

11 WHEREAS, the City Council may concurrently authorize execution of an  
12 agreement with Landscape Structures, Inc. for outdoor fitness equipment, installation,  
13 surfacing, site furnishing, and related products and services and the total annual aggregate  
14 contract amount for both contracts combined will not exceed \$5,000,000;

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Ayes: Councilmembers: \_\_\_\_\_  
\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_  
\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_  
\_\_\_\_\_

Recusal(s): Councilmembers: \_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_ City Clerk