



**C-1**

July 3, 2007

**MAYOR BOB FOSTER**  
CITY OF LONG BEACH

MEMBERS OF THE CITY COUNCIL  
City of Long Beach

RE: Report on travel to Japan, Korea and China for a trade mission.

From June 2 to June 15, I traveled to Japan, Korea and China as part of an extensive trade mission to promote Long Beach. The primary purpose of the trip was to build goodwill and discuss substantive issues with Port customers throughout Asia. I was accompanied by Commissioners and staff from the Harbor Department.

In total, the trip encompassed 8 cities in the three countries: Seoul, Korea; Tokyo, Japan; Yokkaichi, Japan; Toyota City, Japan; Qingdao, China; Hong Kong, China; Shenzhen, China; Shanghai, China. I participated in meetings with ten shipping line customers of the Port of Long Beach and with the leaders of two of Long Beach's sister cities (Yokkaichi and Qingdao). Our delegation conducted a tour of an automobile manufacturing plant at one of Port's biggest customers, Toyota, and inspected three Asian ports (Qingdao, Yantian, Shanghai).

In Shenzhen, China the Port officials signed a groundbreaking memorandum of understanding (MOU) with Yantian International Container Terminal pledging cooperation on environmental issues. In Hong Kong, Orient Overseas Container Line (OOCL) announced that they would reinvest their savings earned from the Green Port discount into the Long Beach community by making a charitable donation of \$150,000 to the City of Long Beach.

**Recommendation: To receive and file report on travel to Japan, Korea and China for a trade mission.**

Dated: June 28, 2007

A handwritten signature in black ink that reads "Bob Foster".

Mayor Bob Foster  
City of Long Beach