



CITY OF LONG BEACH

C-14

DEPARTMENT OF PUBLIC WORKS

333 West Ocean Boulevard • Long Beach, CA 90802 • (562) 570-2780 • Fax (562) 570-2792

December 3, 2013

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a resolution authorizing the City Manager to execute a contract with Wells Sign Manufacturing and Distributing, Inc. (WSMD), for the purchase of 36 LED Train warning Signs on a sole source basis in an amount not to exceed \$104,400. (Districts 1, 2, 6, 7, 8, 9)

DISCUSSION

The Metropolitan Transportation Authority (Metro) has issued a work order to the City for the purchase and installation of additional electronic signs on side street approaches to the Metro Blue Line. City Council approval is requested to authorize the purchase of 36 LED train warning signs and international "No Left / No U Turn" signs to be installed at various intersections along the Metro Blue Line route.

WSMD manufactures custom signs, including 83 of the City's current Train warning signs and pedestrian countdown signs. It is the only company to manufacture parts compatible with the City's current signs. In addition, the City can streamline inventory and repairs if Train warning signs are standardized. Finally, it is preferable for public safety reasons to standardize signs. Therefore, no useful purpose would be served by advertising for bids.

City Charter section 1801 requires that contracts for City purchases be awarded to the lowest bidder after a competitive bid process, but allows for awards without a competitive bid process when authorized by a resolution of the City Council.

Therefore, the Department of Public Works, Public Service Bureau, requests authorization to execute a direct purchase agreement with Wells Sign Manufacturing and Distributing, Inc., in the amount not to exceed \$104,400, for the purchase of 36 LED Train warning Signs.

This matter was reviewed by Deputy City Attorney Amy R. Webber on November 6, 2013 and by Budget Management Officer Victoria Bell on November 11, 2013.

TIMING CONSIDERATIONS

City Council action is requested on December 3, 2013 to authorize the purchase of the LED train warning signs. The signs will take approximately 60 days to be delivered, and installation is to be completed immediately thereafter.

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FISCAL IMPACT

The equipment cost is a not to exceed amount of \$104,400 and funding for this work is currently budgeted in the in the General Fund (GP) in the Department of Public Works (PW). Approval of this recommendation will provide continued support to the local economy.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ARA MALOYAN
ACTING DIRECTOR OF PUBLIC WORKS

AM:DD:MS:ph

Attachment - Resolution

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 RESOLUTION NO.
2

3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE A CONTRACT WITH WELLS
6 SIGNS MANUFACTURING & DISTRIBUTING, INC.,
7 WITHOUT ADVERTISING FOR BIDS, FOR THE
8 PURCHASE AND INSTALLATION OF LED TRAIN
9 WARNING SIGNS IN AN AMOUNT NOT TO EXCEED
10 \$104,400
11

12 WHEREAS, the Los Angeles County Metropolitan Transportation Authority
13 ("MTA") has issued a work order to the City of Long Beach ("City") for the purchase and
14 installation of additional electronic signs on side street approaches to the Metro Blue
15 Line; and

16 WHEREAS, in 2002, City installed forty-six (46) signs as part of a MTA
17 grant funded upgrade to reduce the number of car versus train collisions; and

18 WHEREAS, in 2009, City installed additional LED train warning signs and
19 countdown pedestrian signs on side street approaches to the Metro Blue Line; and

20 WHEREAS, Wells Signs Manufacturing & Distributing, Inc. ("WSMD")
21 manufactures custom signs, including the City's current train warning signs and
22 pedestrian countdown signs; and

23 WHEREAS, WSMD is the sole manufacturer and distributor for the custom
24 designed hardware and repair parts for these signs; and

25 WHEREAS, as a result, no useful purpose would be served by advertising
26 for bids for furnishing and delivering these custom LED train warning signs and to do so
27 would constitute an idle and useless act and an unnecessary expenditure of public funds
28 because WSMD is the only corporation, firm or individual that could or would bid for the

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
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1 furnishing of these custom LED train warning signs to the City;

2 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
3 follows:

4 Section 1. The City Manager is hereby authorized to enter a contract
5 with Wells Signs Manufacturing & Distributing, Inc. for the purchase of LED train warning
6 signs as may be required by the City in an amount not to exceed One Hundred Four
7 Thousand Four Hundred Dollars (\$104,400) without advertising for bids.

8 Section 2. This resolution shall take effect immediately upon its adoption
9 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

10 I hereby certify that the foregoing resolution was adopted by the City
11 Council of the City of Long Beach at its meeting of _____, 20__ by the
12 following vote:

13
14 Ayes: Councilmembers: _____
15 _____
16 _____
17 _____

18 Noes: Councilmembers: _____
19 _____

20 Absent: Councilmembers: _____
21 _____

22
23
24 _____
City Clerk

25
26
27
28