

BID NUMBER ITB TI 15-112

TO: CITY OF LONG BEACH
CITY CLERK
ATTN: SOKUNTHEA KOL
333 WEST OCEAN BLVD, PLAZA LEVEL
LONG BEACH, CA 90802



INVITATION TO BID

Cisco SMARTnet Maintenance and Support

CONTRACT NO. 33943

- COMPLETE CONTRACT:**
This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.
- SERVICES TO BE PROVIDED BY THE CONTRACTOR:**
Contractor shall upon acceptance of this Bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.
- AMOUNT TO BE PAID:**
The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.
- CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:**
When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.
- DECLARATION OF NON-COLLUSION:**
The undersigned certifies or declares under penalty of perjury that this Bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

BIDDER MUST COMPLETE AND SIGN BELOW:

(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor – refer to page 2 Instructions Concerning Signatures.)

EXECUTED AT: Gardena CA ON THE 30 DAY OF June, 2015
CITY STATE MONTH

COMPANY NAME: En Pointe Technologies Sales LLC TIN: [REDACTED]
(FEDERAL TAX IDENTIFICATION NUMBER)

STREET ADDRESS: 18701 S. Figueroa Street CITY: Gardena STATE: CA ZIP: 90248

PHONE: 310-337-5200 X 2868 FAX: 310-258-2372

S/ [Signature] Director of IT
(SIGNATURE) (TITLE)

Wasi Ahmed Yusaf bidteam@enpointe.com
(PRINT NAME) (EMAIL ADDRESS)

S/ _____ (SIGNATURE) _____ (TITLE)

(PRINT NAME) (EMAIL ADDRESS)

**ALL SIGNATURES MUST BE NOTARIZED FOR ALL COMPANIES LOCATED OUTSIDE THE STATE OF CALIFORNIA.
NO OUT-OF-STATE BID WILL BE CONSIDERED UNLESS A NOTARIAL ACKNOWLEDGMENT IS ATTACHED.
NOTARIES ARE NOT REQUIRED FOR CALIFORNIA BIDDERS.**

IN WITNESS WHEREOF the City of Long Beach has caused this contract to be executed as required by law as of the date stated below.

THE CITY OF LONG BEACH
BY [Signature]
Director of Financial Management

8/25/15
Date

APPROVED AS TO FORM 8-24, 2015
CHARLES PARKIN
CITY ATTORNEY
[Signature]
Deputy

Rev 01.27.10

BID NUMBER ITB TI 15-112

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women and Long Beach Business Enterprises (DBEs, MBEs, WBEs and Local) to compete successfully in supplying our needs for products and services.

The following information is submitted regarding the Bidder:

Legal Form of Bidder:

Corporation State of _____ LLC(Limited Liability Company)

Partnership State of _____

General Limited

Joint Venture

Individual DBA _____

Limited Liability Company State of _____

Composition of Ownership (more than 51% of ownership of the organization): OPTIONAL

Ethnic (Check one):

Black Asian Other Non-white

Hispanic American Indian Caucasian

Non-ethnic Factors of Ownership (check all that apply):

Male Yes - Physically Challenged Under 65

Female No - Physically Challenged Over 65

Is the firm certified as a Disadvantaged Business: Yes No

Has firm previously been certified as a minority-owned and/or woman-owned business enterprise by any other agency?

Yes No

Name of certifying agency: _____

INSTRUCTIONS CONCERNING SIGNATURES

Please use the proper notary form, which applies to your type of organization on all Bid documents, attachments and bonds requiring a signature by officers of your company.

NOTE: FAILURE TO COMPLY MAY RESULT IN DISQUALIFICATION OF YOUR BID.

INDIVIDUAL (Doing Business As)

- a. The only acceptable signature is the owner of the company. (Only one signature is required.)
- b. The owner's signature must be notarized if the company is located outside of the state of California.

PARTNERSHIP

- a. The only acceptable signature(s) is/are that of the general partner or partners.
- b. Signature(s) must be notarized if the partnership is located outside of the state of California.

CORPORATION

- a. Two (2) officers of the corporation must sign.
- b. Each signature must be notarized if the corporation is located outside of the state of California.

OR

- a. The signature of one officer or the signature of person other than an officer is acceptable if the Bid is accompanied by a certified corporate resolution granting authority to said person to execute contracts on behalf of the corporation.
- b. Signature(s) must be notarized if the corporation is located outside of the state of California.

LIMITED LIABILITY COMPANY

- a. The signature on the Bid must be a member or, if the Articles provide for a manager, must be the manager. (Only one signature is required.)
- b. Signature must be notarized if the company is located outside of the state of California.

RECEIVED
CITY CLERK
LONG BEACH, CA
15 SEP 11 PM 1:45

**THIS INFORMATION IS AVAILABLE IN AN ALTERNATIVE FORMAT BY
CONTACTING 562-570-6020.**

RECEIVED
CITY CLERK
LONG BEACH, CA
15 SEP 11 PM 1:45

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

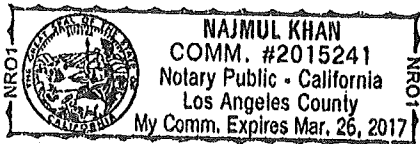
State of CALIFORNIA

County of LOS ANGELES

On _____ Before me, Najmul Khan / Project Administrator
DATE NAME, TITLE OF OFFICER – E.G. "JANE DOE, NOTARY PUBLIC"

Personally appeared Wasi Ahmed Yousaf
NAME(S) OF SIGNER(S)

personally known to me - OR - proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



WITNESS my hand and official seal.

[Signature]
SIGNATURE OF NOTARY

OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form.

CAPACITY CLAIMED BY SIGNER

- INDIVIDUAL
- CORPORATE OFFICER
- _____ TITLE(S)
- PARTNER(S) LIMITED GENERAL
- ATTORNEY-IN-FACT
- TRUSTEE(S)
- GUARDIAN/CONSERVATOR
- OTHER:

DESCRIPTION OF ATTACHED DOCUMENT

ITB TI 15-112
TITLE OR TYPE OF DOCUMENT

NUMBER OF PAGES

6/29/2015
DATE OF DOCUMENT

SIGNER IS REPRESENTING:

NAME OF PERSON(S) OR ENTITY(IES):
Wasi Ahmed Yousaf

SIGNER(S) OTHER THAN NAMED ABOVE

INSTRUCTIONS TO BIDDERS

1. PREPARATION OF BID:

The preparation of the Bid, including visits to the Site prior to submittal of the Bid, shall be at the expense of Bidder. All prices and notations must be typewritten or written in ink. Any markings in pencil shall not form part of the Bid and shall be disregarded by the City. Any changes or corrections in the Bid must be initialed in ink by the person signing the Bid. Bidder shall state brand name or make of each item bid. If not bidding on item as described, the manufacturer's name and catalog number of the substitute must be given. Bidder shall also attach specifications and furnish other data to establish the suitability of the substitute. Bidder shall quote separately on each item. Bidder shall quote his lowest price and best delivery date as no changes are permitted after the bid opening. Cash discounts offered for payment within fourteen (14) days or less will not be considered when evaluating bids. No telephonic, telegraphic or fax Bids are acceptable.

NOTE: ALL PAGES OF THE INVITATION TO BID MUST BE RETURNED.

2. EXAMINATION OF BID:

Bidder is responsible for examining the Invitation to Bid and submitting its Bid complete and in conformance with these instructions.

3. CONDITIONS OF WORK:

Bidder shall carefully examine the Site to become fully informed regarding all existing and expected conditions and matters, which could affect performance, cost or time of the Work.

4. DISCREPANCIES IN BID DOCUMENTS:

If Bidder finds discrepancies in or omissions from the Invitation to Bid, if the intent of the Invitation is not clear, or if provisions of the Specifications restrict Bidder from bidding, he may request in writing that the deficiency(s) be modified. Such request must be received by the City Purchasing Agent at least five (5) working days before bid opening date. Bidders will be notified by Addendum of any approved changes in the Invitation to Bid.

5. ORAL STATEMENTS:

The City of Long Beach shall not be bound by oral statements made by any employee or agent concerning this Invitation to Bid. If Bidder requires specific information, Bidder must request it in writing and obtain a reply in writing from the City.

6. BRAND NAMES AND SPECIFICATIONS:

The detailed specifications and/or brand names stated are descriptive only and indicate quality, design and construction of items required. **Offers will be considered to supply articles substantially the same as those described herein but with minor variations. Bidders must describe variations in the Bid. Substitute items must be equal in quality, utility and performance. The phrase "or approved equal" throughout the specifications means that the City in its sole and absolute discretion shall make the final determination whether or not the substitute items are equal.**

7. AWARD:

Bid shall be subject to acceptance by the City for a period of three (3) months unless a lesser period is prescribed in the quotation by Bidder. The City reserves the right to award all items to one Bidder, or to award separate items or groups of items to various Bidders, or to increase or decrease the quantities of any item. Bidder may submit alternate prices or name a lump sum or discount conditional on two or more items being awarded to him.

The City's purchases of goods and services are based on the City's actual needs and requirements. The City is obligated under this contract/purchase order to purchase and pay for only those goods and services that the City needs and requires, and that the City actually orders and receives. Any dollar amount identified as a "not to exceed:" amount in any City document is not a guaranteed payment amount to any contractor or service provider. Furthermore, the City may determine that its needs and requirements may be met by City labor or by a second contractor or service provider, even after an award is made to one contractor or service provider. An award is not a promise or guarantee of exclusivity.

Bidders are cautioned that comments and statements, whether oral or written, made by City employees regarding the validity of Bids, the waiver of deviations from Specifications, the possibility or probability of an award being made to a particular Bidder, and other similar matters are NOT binding on the City. Bidders should not order materials, obtain financing or take other actions based on such comments and statements. Only authorization of a Contract by the City Council or issuance of a Purchase Order is conclusive and binding on the City with respect to this Bid and its resulting Contract or Purchase Order. However, prior to authorization by the City Council or issuance of the Purchase Order, Bidders may rely on: (1) approval of an "equal" or "substitute" item which will be issued in writing, and (2) written notice of intent to award by the City Council, which is often issued prior to the authorization by the City Council so that a Bidder can order materials that have a long lead time.

8. PAYMENT:

Payment terms are NET/30 unless Bidder otherwise quotes. All Cash Discounts shall be taken and computed from the date of delivery or completion and acceptance of the material, or from date of receipt of invoice, whichever occurs last. Invoices must be submitted as specified at the time of shipping authorization. Partial payments may be made by the City on delivery & acceptance of goods and on receipt of goods and on receipt of Contractor's invoice.

In the event the Contract to be awarded hereunder, including specifications and other documents incorporated therein by reference, provides for the withholding of moneys by the City to ensure performance of such Contract, Contractor may deposit with the City, as a substitute for said withheld moneys, securities listed in Section 16430 of the California Government Code or bank or savings and loan certificates of deposit, or both, equivalent to the amount withheld, provided Contractor requests permission to make such substitution and bears all expenses in connection therewith.

9. SAFETY APPROVAL:

Where required by City Regulations, any items delivered must carry Underwriters Laboratories Approval or City of Long Beach City Safety Officer approval. Failure to so comply will be cause to reject Bid. Also, any equipment must conform with the Safety Orders of the California Division of Industrial Safety and OSHA regulations.

10. BUSINESS LICENSE:

The Long Beach Municipal Code (LBMC) requires all businesses operating in the City of Long Beach to pay a business license tax. In some cases the City may require a regulatory permit and/or evidence of a State or Federal license. Prior to issuing a business license, certain business types will require the business license application and/or business location to be reviewed by the Development Services, Fire, Health, and/or Police Departments. For more information, go to www.longbeach.gov/finance/business_license.

INSTRUCTIONS TO BIDDERS

11. PUBLIC WORK AND PREVAILING WAGES:

The Contractor to whom the contract is awarded, along with its subcontractors, shall pay not less than the general prevailing rate of per diem, holiday and overtime wages established by the Department of Industrial Relations (DIR) of the State of California for the locality in which the public work is to be performed for each craft, classification or type of worker needed to execute the contract. Refer to the California DIR's website, <http://www.dir.ca.gov/dirs> for such prevailing wages and additional information.

The Director of Public Works of the City by and on behalf of the City Council has obtained from the Director of the Department of Industrial Relations of the State of California the general prevailing rate of per diem wages and the general prevailing rate of holiday and overtime work in the locality in which the public work is to be performed for each craft, classifications or type of workers needed to execute the Contract, and the same is on file with the City Engineer, 9th floor, City Hall, 333 W. Ocean Boulevard, Long Beach, California 90802. It shall be mandatory upon the Contractor to whom the Contract is awarded, and his Subcontractors to pay not less than the said prevailing rate of wages to all workers employed by Contractor or said Subcontractors in the execution of the Contract.

12. RIGHT TO REJECT:

The City reserves the right to reject at any time any or all Bids, or parts thereof, and to waive any variances, technicalities and informalities which do not impair the quality, utility, durability or performance of the items.

13. SAMPLES:

Samples of items when requested or required must be furnished to the City free of expense to the City and, if not destroyed by tests, will upon request be returned at Bidder's expense.

14. PRICES:

Prices shall be in accordance with those extended to other governmental agencies. In case of error in extension of prices, unit price will govern. All prices must be firm for the Contract term unless the City specifically provides for adjustment.

15. CITY'S POLICY FOR MINORITY AND WOMEN-OWNED BUSINESSES:

The City of Long Beach is committed to providing maximum opportunities for Disadvantaged, Minority, Women and Long Beach Business Enterprises (DBEs, MBEs, WBEs and Local) to compete successfully in supplying our needs for products and services.

Please visit <http://www.longbeach.gov/purchasing/diversity.asp> for more information on the City's Diversity Outreach Program.

SUBCONTRACTORS

To assist the City in maintaining records of its Minority and Women Outreach Program, Bidder is requested to provide the following information. Answers are optional, and failure to answer will not disqualify Bid. If additional space is required, Bidder shall attach a separate sheet.

The following Minority- or Woman-owned subcontractors are to be utilized to provide equipment, material, supplies and/or services for this Contract requirement:

Company Name: _____

Address: _____

Commodity/Service Provided: _____

Circle appropriate designation: MBE WBE

Composition of Ownership (more than 51%)

Black	()	American Indian	()
Hispanic	()	Other Non-white	()
Asian	()	Caucasian	()

Certified by: _____

Valid thru: _____

Dollar value of participation: \$ _____

16. BID SUBMITTAL AND WITHDRAWAL OF BIDS:

Each Bid must be delivered to the location and received on or before the due date and time stated herein. Bids will not be accepted after the date and time stated herein. Bids may be withdrawn without prejudice providing the written request is received by the City Clerk no later than the time set for opening Bids. Withdrawals will be returned to Bidder unopened.

SUBMIT TO:
CITY OF LONG BEACH
CITY CLERK – Sokunthea Kol (Soey)
333 W OCEAN BLVD/PLAZA LEVEL
LONG BEACH CA 90802

BID DUE DATE: June 26, 2015
TIME: 11:00 AM

IF BIDDER HAS ANY QUESTIONS REGARDING THIS INVITATION TO BID PLEASE CONTACT THE FOLLOWING CITY PERSONNEL.

A. COMMERCIAL (TERMS AND CONDITIONS, ETC)

<u>SOKUNTHE KOL</u>	<u>(562) 570-6123</u>
BUYER	TELEPHONE NUMBER

17. BID OPENING PROCEDURES:

All bids are publicly opened and read in the Purchasing offices at the date and time noted on the Invitation to Bid.

Bid results are posted on the City's online system as soon as they have been reviewed for responsiveness. Bids are awarded to the lowest responsible and responsive bidder meeting the City's specifications. Bid results will not be given out via telephone, City email, or facsimile.

CAUTION: Only the City Council has authority to make an award, and a contract is not in effect until the City Council makes an award and contract documents (including insurance and bonds) are signed, submitted and approved.

Bid protest procedures may be obtained from the Buyer. Protests must be submitted within five (5) business days after the date on which the bids were opened.

18. INTER-AGENCY PARTICIPATION:

IF OTHER AGENCIES EXPRESS AN INTEREST IN PARTICIPATING IN THIS BID, WOULD YOU SUPPLY THE SAME ITEMS.

YES X NO _____

(If yes, any agency electing to participate in this Bid will order its own requirements without regard to the City of Long Beach. The City of Long Beach assumes no liability or payment guarantee on

INSTRUCTIONS TO BIDDERS

any units sold to participating agencies.)

19. AMERICANS WITH DISABILITIES ACT:

Contractor shall have and be allocated the sole responsibility to comply with the Americans with Disabilities Act of 1990 ("ADA") with respect to performance hereunder and contractor shall defend, indemnify and hold the City, its officials and employees harmless from and against any and all claims of failure to comply with or violation of the ADA as said claim relates to this Contract.

20. EQUAL BENEFITS ORDINANCE:

Bidders/Proposers are advised that any contract awarded pursuant to this procurement process shall be subject to the applicable provisions of Long Beach Municipal Code section 2.73 et seq., the Equal Benefits Ordinance. Bidders/Proposers shall refer to Attachment/Appendix for further information regarding the requirements of the Ordinance.

All Bidders/Proposers shall complete and return, with their bid/proposal, the Equal Benefits Ordinance Compliance form contained in the Attachment/Appendix. Unless otherwise specified in this procurement package, Bidders/Proposers do not need to submit supporting documentation verifying with their bids/proposals. However, supporting documentation verifying that the benefits are provided equally shall be required if the Bidder/Proposer that is selected for award of a contract.

CONTRACT – GENERAL CONDITIONS

1. Acceptance of the offer contained in this Contract is expressly limited to the terms and conditions of such offer as herein stated.
2. No charges for taxes, transportation, boxing, packaging, crating or returnable containers will be allowed and paid by the City unless separately stated hereon. All sales, use, excise or similar taxes to be paid by the City must be itemized separately hereon and on invoices. The City is exempt from payment of Federal Excise Tax under Certificate No. 95-73 0502K and none shall be charged to the City.
3. The City's obligation to pay the sum herein stated for any one fiscal year shall be contingent upon the City Council of the City appropriating the necessary funds for such payment by the City in each fiscal year during the term of this Contract. For the purposes of this section a fiscal year commences on October 1 of the year and continues through September 30 of the following year. In the event that the City Council of the City fails to appropriate the necessary funds for any fiscal year, then, and in that event, the Contract will terminate at no additional cost or obligation to the City.
4. Contractor shall deliver the materials, equipment, supplies or services, or cause the work to be performed, within the time and in the manner specified in the Contract. Times and dates stated herein are of the essence. If at any time Contractor has reason to believe that deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay shall be given immediately to the City. Deliveries must be prepaid. C.O.D. shipments will not be accepted.
5. The City reserves the right at any time to make changes in drawings and specifications, in methods of shipment and packaging and in place of delivery as to any articles covered by this Contract. In such event there will be made an equitable adjustment in price and time of performance mutually satisfactory to Contractor and the City; but any claim by Contractor for such an adjustment must be made within thirty (30) days of such change.
6. Contractor warrants that the goods, machinery or equipment delivered or the work performed hereunder shall conform to the specifications, drawings, samples or other description specified by the City and shall be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, in good working order and free from defect or faulty workmanship for a period of ninety (90) days. When defective goods, machinery, or equipment or faulty workmanship is discovered which requires repair or replacement pursuant to this warranty, Contractor shall provide all labor, materials, parts and equipment to correct such defect at no expense to the City.
7. Contractor shall defend, indemnify and hold the City, its officials and employees harmless from any and all loss, damage, liability, demands, claims, causes of action, costs and expenses (including reasonable attorney' fees) for injuries to persons (including death) or damage or destruction of property connected with or arising from the negligent acts or omissions of Contractor, its officers, agents and employees in the performance of this Contract.
8. The City reserves the right to terminate this Contract at any time in whole or in part even though Contractor is not in default hereunder. In such event there will be made an equitable adjustment of the terms that is mutually satisfactory to the City and Contractor. Upon receipt of any notice of such termination, Contractor shall, unless such notice otherwise directs, immediately discontinue all work on the Contract and deliver, if and as directed, to the City all completed and partially completed articles, work in process and materials purchased or acquired for performance of the Contract. The provisions of this section shall not limit or affect the right of the City to terminate this Contract immediately upon written notice of breach.
9. The City reserves the right to cancel this Contract or any part thereof and reject delivery of goods if delivery is not undertaken and completed when specified and in accordance with specifications. Contractor shall be charged for any direct losses, but not any consequential damages, sustained by the City by reason of such delay or failure, excepting losses caused by a delay for reasons beyond Contractor's reasonable control. Direct losses shall include any costs to the city in excess of the Contract price of obtaining goods from other sources similar to those cancelled or rejected hereunder.
10. The City shall pay to Contractor the price(s) specified in the Contract on delivery of the materials, equipment, supplies or services and acceptance thereof by the City Manager or his designee, or upon completion of the work to be performed and accepted thereof, as specified in the Contract. Defective articles or articles not in accordance with the City's specifications shall be held for Contractor's instructions at Contractor's risk, and if Contractor so directs will be returned at Contractor's expense.
11. No return or exchange of material, equipment or supplies shall be permitted without written approval of the City Purchasing Agent.
12. All royalties for patents, or changes for the use of patents, which may be involved in any article to be furnished under this Contract shall be included in the Contract price.
13. In cases where a price subject to escalation has been agreed upon, the price escalation shall be shown as a separate item on the invoice. Unless an escalator clause has been shown as a specific part of this Contract Contractor shall not be entitled to reimbursement for costs incurred due to escalation.

CONTRACT – GENERAL CONDITIONS

14. All materials, supplies and equipment provided under this Contract shall be in full compliance with the Safety Orders and Regulations of the Division of Industrial Safety of the State of California, Title 8, California Code of Regulations (CAL/OSHA) and all applicable OSHA regulations as well as all other applicable California Code of Regulations. Contractor shall indemnify and hold the City, its officials, and employees harmless for, of and from any and all loss, including but not limited to fines, penalties and corrective measures, the City may sustain by reason of Contractor's failure to comply with said laws, rules and regulations in connection with the performance of this Contract.
15. Contractor shall keep confidential and not disclose to others or use in any way to the detriment of the City confidential business or technical information that the City may disclose in conjunction with this Contract or Contractor may learn as a result of performing this Contract.
16. This Contract shall not be assigned in whole or in part, nor any duties delegated without the City's prior written approval.
17. The remedies herein reserved shall be cumulative and additional to any other remedies at law or in equity. The waiver of any breach of this Contract shall not be held to be a waiver of any other or subsequent breach. The City's failure to object to provisions contained in any communication from Contractor shall not be deemed an acceptance of such provisions or a waiver of the provisions of this Contract.
18. This Contract shall not be amended or modified, except by written agreement signed by the parties and expressly referring to this Contract.
19. Contractor shall indemnify, hold harmless and defend the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery or equipment supplied hereunder.
20. Contractor shall furnish further itemization and breakdown of the Contract price when requested by the City.
21. Contractor, in the performance of any work or the furnishing of any labor under this Contract, shall be considered as an independent contractor. Contractor, his agents and employees shall not be considered as employees of the City.
22. Contractor and subcontractor(s) shall not discriminate against any person in the performance of this Contract and shall comply with applicable federal, state and city equal employment opportunity laws, ordinances, rules and regulations. Contractor and subcontractor(s) shall not discriminate against any employee or applicant for employment or against any subcontractor on the basis of race, color, religion, national origin, sex, sexual orientation, AIDS, HIV status, age, disability, or handicap, subject to federal and state laws, rules and regulations.
23. Contractor shall comply with all applicable federal, state and local laws pertaining to the subject matter hereof.
24. Contractor shall submit samples of all documents that Contractor may require the City to execute to complete this transaction. By accepting these samples as part of the bid or by awarding the Contract to a Contractor who has submitted said samples, the City does not agree to the terms stated in said samples. This Invitation to Bid and Contractor's bid shall take priority over said samples and this Invitation and Contractor's bid shall become the Contract between the City and the Contractor.
25. All quantities stated herein are only ESTIMATES. The City reserves the right to increase or decrease these estimated quantities based on its actual needs and funds available.
26. The City reserves the right to exercise, at its option, an increase in expenditures by ten (10) percent annually, but the City does not guarantee such an increase.
27. Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes, particularly with respect to the self-accrual of use tax. Contractor shall cooperate as follows: (i) for all leases and purchases of materials, equipment, supplies or other tangible personal property totaling over \$100,000 shipped from outside California, a qualified Contractor shall complete and submit to the appropriate governmental entity the form in Appendix "A" attached hereto; and (ii) for construction contracts and subcontracts totaling \$5,000,000 or more, Contractor shall obtain a sub-permit from the California Board of Equalization for the Work site. "Qualified" means that the Contractor purchased at least \$500,000 in tangible personal property that was subject to sales or use tax in the previous calendar year.

In completing the form and obtaining the permit(s), Contractor shall use the address of the Work site as its business address and may use any address for its mailing address. Copies of the form and permit(s) shall also be delivered to the Purchasing Agent. The form must be submitted and the permit(s) obtained as soon as Contractor receives a notice of award. Contractor shall not order any materials or equipment over \$100,000 from vendors outside California until the form is submitted and the permit(s) obtained and, if Contractor does so, it shall be a material breach of the Agreement. In addition, Contractor shall make all purchases from its Long Beach sales office and the Long Beach sales office of its vendors if those vendors have a Long Beach

CONTRACT – GENERAL CONDITIONS

office and all purchases made by Contractor under this Agreement which are subject to use tax of \$500,000 or more shall be allocated to the City of Long Beach. Contractor shall require the same form and permit(s) from its subcontractors.

Contractor shall not be entitled to and by signing this Contract waives any claim or damages for delay against City if Contractor does not timely submit these forms to the appropriate governmental entity. Contractor may contact Julissa Jose-Murray at 562-570-7079 for assistance with the form.

28. The California Integrated Waste Management Act (Public Resources Code, Sec. 40000 et seq.) requires governmental entities to achieve fifty (50) percent diversion of waste. In conjunction with the City's Integrated Resources Bureau, the City is currently developing an Environmentally Preferable Product (EPP) procurement plan. These guidelines enable the City Purchasing Agent to greatly expand procurement programs by moving beyond a singular consideration of "recycled-content". EPP procurement facilitates the purchase of products that qualify within a broad range of "environmentally preferable" criteria, such as: minimal packaging; energy savings; non-toxic; manufactured from sustainably-harvested materials. Contractor shall monitor products that fall within the EPP guidelines and document all criteria that qualifies the product as an EPP. Documentation from the manufacturer will be acceptable and may be required during the term of the Contract.

29. NOTICE TO BIDDERS REGARDING THE PUBLIC RECORDS ACT:
Responses to this Invitation to Bid become the exclusive property of the City of Long Beach. All Bids submitted in response to this Invitation to Bid are a matter of public record and shall be regarded as public records. Exceptions will be only those elements in each Bid that are defined by the Bidder as business or trade secrets and are marked as "Trade Secrets", "Confidential" or "Proprietary".

The City shall not be liable or responsible in any way for disclosure of any records not marked as "Trade Secrets", "Confidential" or "Proprietary". The City shall not be liable or responsible in any way for disclosure of any records so marked if disclosure is deemed to be required by law or by a court order.

30. THE FOLLOWING ADDITIONAL CONDITIONS APPLY ONLY IN CASES WHERE CONTRACTOR IS TO PERFORM WORK ON CITY PROPERTY:

A. If at any time during the progress of the Work, Contractor shall allow any indebtedness to accrue for labor, equipment or materials, or which may become a claim against the City, Contractor shall immediately upon request from the City pay such claim or indebtedness or cause such lien to be dissolved and discharged by giving a bond or otherwise and, in case of his failure so to do, the City may withhold any money due Contractor until such claim or indebtedness is paid or may apply such money toward the discharge thereof; or in such event the City may, at its option, declare this Contract to be terminated, take possession and control of the Work, and complete the same or cause the same to be completed according to the specifications. Contractor shall pay to the City the difference between the Contract price and the actual cost to the City in completing or causing the Work to be completed.

B. Contractor shall carry on the Work at its own risk until the same is fully completed and accepted and shall, in case of any accident, destruction or injury to the Work or materials before its final completion and acceptance, repair or replace the Work or materials so injured, damaged and destroyed, at his own expense and to the satisfaction of the City. When materials and equipment are furnished by others for installation or erection by Contractor, Contractor shall receive, unload, store and handle same at the Site and become responsible therefore as though such materials and equipment were being furnished by Contractor under the Contract.

C. Contractor shall procure and maintain at Contractor's expense for the duration of the Contract the following insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the Contract by Contractor, its agents, representatives, employees or subcontractors:

(1) Comprehensive General Liability: \$1,000,000 combined single limit for each occurrence or \$2,000,000 General Aggregate for bodily injury, personal injury and property damage, including products and completed operations coverage.

The City, its officials, employees and agents shall be named as additional insureds as respects: liability arising out of activities performed by or on behalf of Contractor; products and completed operations of Contractor; and premises owned, leased or used by Contractor.

(2) Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.

(3) Workers' Compensation as required by the California Labor Code and Employers Liability limits of \$1,000,000 per accident.

Any self-insurance program and self-insured retention must be separately approved in writing by the City.

CONTRACT – GENERAL CONDITIONS

Each insurance policy shall be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after thirty (30) days prior written notice to the City.

Contractor shall maintain at its expense, until completion of performance and acceptance by City, from an insurer:

- a. Admitted (licensed) in the State of California with a current financial responsibility rating of A (Excellent) or better and a current financial size category (FSC) of V (capital surplus and conditional surplus funds of greater than \$10 million) or greater rating as reported by A.M. Best Company or equivalent, unless waived in writing by City's Risk Manager, or
- b. Non-admitted in the State of California with a current financial responsibility rating of A (Excellent) or better and a current financial size category (FSC) of VIII (capital surplus and conditional surplus funds of greater than \$10 million) or greater rating as reported by A.M. Best Company or equivalent, unless waived in writing by City's Risk Manager.

All coverages for Subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.

Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

Before any of Contractor's or Subcontractor's employees shall do any Work on the City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.

Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit Contractor's liability under this Contract.

D. INDEMNITY

- (1) Contractor shall indemnify, protect and hold harmless City, its Boards, Commissions, and their officials, employees and agents ("Indemnified Parties") from and against any and all liability, claims, demands, damage, loss, obligations, causes of action, proceedings, awards, fines, judgments, penalties, costs and expenses, including attorneys' fees, court costs, expert and witness fees, and other costs and fees of litigation, arising or alleged to have arisen, in whole or in part, out of or in connection with (a) Contractor's breach or failure to comply with any of its obligations contained in this contract, or (b) negligent or willful acts, errors, omissions or misrepresentations committed by Contractor, its officers, employees, agents, subcontractors, or anyone under Contractor's control, in the performance of work or services under this contract (collectively "Claims" or individually "Claim").
- (2) In addition to Contractor's duty to indemnify, Contractor shall have a separate and wholly independent duty to defend Indemnified Parties at Contractor's expense by legal counsel approved by City, from and against all Claims, and shall continue this defense until the Claims are resolved, whether by settlement, judgment or otherwise. No finding or judgment of negligence, fault, breach, or the like on the part of Contractor shall be required for the duty to defend to arise. City shall notify Contractor of any Claim, shall tender the defense of the Claim to Contractor, and shall assist Contractor, as may be reasonably requested, in the defense.
- (3) If a court competent jurisdiction determines that a Claim was caused by the sole negligence or willful misconduct of Indemnified Parties, Contractor's costs of defense and indemnity shall be (a) reimbursed in full if the court determines sole negligence by the Indemnified Parties, or (b) reduced by the percentage of willful misconduct attributed by the court to the Indemnified Parties.
- (4) The provisions of this Section shall survive the expiration or termination of this contract.

- E.** Contractor shall list the name and location of the place of business of each Subcontractor who will perform work, labor or services for Contractor, or who specially fabricates and installs a portion of the Work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The Subcontractor list shall be submitted with Contractor's Bid.

PROJECT OVERVIEW

The City of Long Beach (City) is seeking bids from authorized resellers to renew existing Cisco SMARTnet 8x5xNBD maintenance and support for the City's network equipment.

BID TIMELINE – All times listed are Pacific Time

Bid release date: June 11, 2015
Questions due: June 16, 2015 by 4:30 pm
Response from City to bidder: June 19, 2015 by 4:30 pm
Bid due date: June 26, 2015 by 11:00 am

All questions must be submitted in writing and emailed to purchasingbids@longbeach.gov attention Sokunthea Kol.

BID SUBMISSION INSTRUCTIONS

Bidders are recommended to visit the City's website www.longbeach.gov/purchasing on a regular basis for any addendums to the bid.

Additional Document Submittals: Bidders that do not include the below check listed items with their bids will be deemed unresponsive and their bids will be rejected.

- Bid Section (Exhibit A)
- Debarment Certification Form (Attachment A)
- Reference List (Attachment B)
- W-9 Form (Attachment C)
- Equal Benefits Ordinance (EBO) (Attachment D)
- Insurance Requirement (Attachment E)
- Secretary of State Certification Print-Out (Attachment F)

Vendors shall submit one (1) original of the bid marked "ORIGINAL", two (2) copies marked "COPY1", "COPY2; and one digital copy on flashdrive. All of these items shall be included in a sealed envelope and addressed to:

City of Long Beach
C/O City Clerk
Attn: Sokunthea Kol
333 W. Ocean Blvd., Plaza Level
Long Beach, CA 90802

Bids shall be clearly labeled in a sealed envelope or box as follows:

ITB TI 15-112 CISCO SMARTNET MAINTENANCE AND SUPPORT

Bids must be received by 11:00 AM PST, June 26, 2015. Bids that do not arrive by the specified date and time WILL NOT BE ACCEPTED. Bidders may submit their bid any time prior to the above stated deadline.

REFERENCES

Bidder shall furnish a list of five (5) current customers, including company name, street address, telephone number and contact person, for whom Bidder has provided similar quantities. The City intends to contact these customers to determine product reliability, performance and other information. Failure to include customer's references may void bid. See Reference Information form attachment.

AWARD

The City prefers to award to a single contractor but reserves the right to award contract to multiple vendors. The City reserves the right in its sole discretion to award all items to one bidder, or to award separate items or groups of items to various bidders, or to increase or decrease the quantities of any item. The City reserves the right to reject at any time any or all bids.

RIGHT TO REJECT BID

The City reserves the right, in its discretion, to reject any and all Bids and, to the extent not prohibited by law, to waive any minor irregularity or informality in any Bid that does not affect the validity of the Bid or does not give the bidder a competitive advantage over other bidders.

BID PROTEST PROCEDURES

Who May Protest

Only a bidder who has actually submitted a bid proposal is eligible to protest a bid. The City will not accept or entertain bid protests from manufacturers, vendors, suppliers, subcontractors or the like. A bidder may not rely on the bid protest submitted by another bidder, but must timely pursue its own protest.

Time for Protest

A bidder desiring to protest a bid shall file the protest within five (5) business days following the date on which bids were opened. The Business Relations Bureau Manager must receive the protest by the close of the business on the fifth (5th) business day following the bid opening.

Form of Protest

The protest must be in writing and signed by the individual who signed the bid or, if the bidder is a corporation, by an officer of the corporation, and addressed to the Business Relations Bureau Manager. A protest shall not be made by e-mail or fax and the City will not accept such. A protest must set forth a complete and detailed statement of the grounds for the protest and include all relevant information to support the grounds stated, must refer to the specific portion(s) of the contract documents upon which the protest is based, and shall include a valid e-mail address, street address, and phone number sufficient to ensure the City's response will be received.

Once the protest is received by the Business Relations Bureau Manager, the City will not accept additional information on the protest unless the City itself requests it. In that case, the additional information must be submitted within three (3) business days after the request is made and must be received by the Business Relations Bureau Manager by the close of the business on the third (3rd) business day.

The Business Relations Bureau Manager or designee will respond, by e-mail or regular mail to the addresses provided in the protest, with a decision regarding the protest within ten (10) business days following receipt of the protest or, if applicable, the receipt of requested additional information.

The decision of the Business Relations Manager shall be final and conclusive.

The procedure and time limits set forth herein are mandatory and are the bidder's sole and exclusive remedy in the event of bid protest. The bidder's failure to comply with these procedures shall constitute a waiver of any right to further pursue a bid protest, including filing a Government Code Claim or initiation of legal proceedings.

ADDITIONAL REQUIREMENTS FROM FUNDING SOURCE

Any Contract arising from this procurement process shall be funded in whole or in part from grants awarded under the Federal Emergency Management Agency Port Security Grant Program (CFDA No. 97.056). Pursuant to said grants, the Awarded Consultant is required to comply with (and to incorporate into its agreements with any sub-consultants) the following provisions in the performance of the Contract, as applicable.

ORDER OF PRECEDENCE - In the event of conflicts or discrepancies between these Federal grant funding provisions and any other Contract document, the Federal grant provisions shall take precedence.

ACCESS TO CONTRACTOR'S RECORDS - The Awarded Vendor shall provide the City, the Office of State and Local Government Coordination and Preparedness, the Comptroller General of the United States, or any of their authorized representatives, access to any books, documents, papers, and records of the Awarded vendor which are directly pertinent to the work performed under the Contract for the purposes of making audit, examination, excerpts or transcriptions.

AMERICANS WITH DISABILITIES ACT- The Awarded Vendor hereby certifies that it will comply, as applicable, with the Americans with Disabilities Act of 1990 ("ADA"), 42 USC §§ 12101 et seq., and its implementing regulations, including Subtitle A, Title II of the ADA. The Awarded Vendor will provide, as applicable, reasonable accommodations to allow qualified individuals with disabilities to have access to and to participate in its programs, services and activities in accordance with the provisions of the ADA. The Awarded Vendor will not discriminate against persons with disabilities or against persons due to their relationship to or association with a person with a disability. Any contract entered into by the Awarded Vendor (or any subcontract thereof), relating to this Agreement, shall be subject to the provisions of this paragraph.

COMPLIANCE WITH CONTRACT WORK HOURS AND SAFETY STANDARDS ACT – The Awarded Vendor shall comply with the requirements of §§ 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C §§ 327-330) as supplemented by Department of Labor regulations (29 CFR Part 5).

COMPLIANCE WITH COPELAND "ANTI-KICKBACK" ACT – The Awarded Vendor shall comply with the requirements of the Copeland "Anti-Kickback" Act (18 U.S.C. § 874) as supplemented in the Department of Labor regulations (29 CFR Part 3).

BID NUMBER ITB TI 15-112

COMPLIANCE WITH DAVIS-BACON ACT – The Awarded Vendor shall comply with the requirements of the Davis-Bacon ACT (40 U.S.C. §§ 276 to 276-a7) as supplemented by Department of Labor regulations (29 CFR Part 5) where applicable and shall provide the City with all applicable payroll records on a weekly basis.

COPYRIGHT - The Awarded Vendor acknowledges the existence of requirements and regulations of the awarding Federal agency relating to copyrights and right in data, including, but not limited to those set forth in 44 CFR Part 13.34 which states: "The Federal awarding agency reserves royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, and to authorize others to use, for Federal Government purposes: (a) The copyright in any work developed under a grant, subgrant, or contract under a grant or subgrant; and (b) Any rights of copyright to which a grantee, subgrantee or a contractor purchases ownership with grant support." The Awarded Vendor shall comply with 25 CFR 85.34

DRUG-FREE WORKPLACE - The Awarded Vendor hereby certifies that it shall provide or shall continue to provide a drug-free workplace as required by the Drug-Free Workplace Act of 1988 (41 U.S.C. § 701), and implemented at 44 CFR Part 17.

ENERGY EFFICIENCY - The Awarded Vendor shall comply with all mandatory standards and policies relating to energy efficiency that are contained in the State of California's energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L.94-163, 89 Stat. 871).

ENVIRONMENTAL LEGISLATION - The Awarded Vendor shall comply with all applicable standards, orders or requirements issued under § 306 of the Clean Air Act (42 U.S.C. 1857 (h)), § 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR Part 15).

MINORITY, WOMEN, AND OTHER BUSINESS ENTERPRISE OUTREACH – In accordance with CalOES/Grantor directives, as applicable, firms who represent small business enterprises (SBEs), minority business enterprises (MBEs) and women business enterprises (WBEs) are encouraged to participate in competition for this opportunity. Any such enterprise shall include the appropriate SBE/MBE/WBE certification along with its proposal. The Awarded Vendor agrees that, to the extent contractors or subcontractors are utilized, the Awarded Vendors shall use small, minority, women-owned, or disadvantaged business concerns and contractors or subcontractors to the extent practicable and shall take the affirmative steps as set forth in 44 CFR §13.36(e).

NATIONAL PRESERVATION ACTS -The Awarded Vendor shall assist City (if necessary) in assuring compliance with § 106 of the National Historic Preservation Act of 1966 (16 U.S.C. § 470), Executive Order 11593 (identification and protection of historic properties), the Archeological and Historical Preservation Act of 1974 (16 U.S.C. § 469 a-1 et seq.), and the National Environmental Policy Act of 1969 (42 U.S.C. § 4321)

NONDISCRIMINATION; EQUAL EMPLOYMENT OPPORTUNITY - The Awarded Vendor hereby assures the City that in performing its obligations pursuant to the Contract, it will comply with all applicable nondiscrimination requirements as set forth in 44 CFR Part 13.36. In addition, the Awarded Vendor shall comply with Executive Order 11246 of September 24, 1965, entitled "Equal Opportunity Employment," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR chapter 60), and where applicable to the nondiscrimination provisions of the Omnibus Crime Control and Safe Street Acts of 1968 (42 U.S.C. § 3789d), the Victims of Crimes Act (42 U.S.C. § 10604(e)), the Juvenile Justice and Delinquency Prevention Act

BID NUMBER ITB TI 15-112

(42 U.S.C. § 5672(b)), the Civil Rights Act of 1964 (42 U.S.C. § 2000d), the Rehabilitation Act of 1973 (29 U.S.C. § 794), the Americans with Disabilities Act of 1990 (42 U.S.C. §§ 12131-34), the Education Amendments of 1972 (20 U.S.C. §§ 1681, 1683, 1685-86), and the Age Discrimination Act of 1975 (42 U.S.C. §§ 6101-07), see Executive Order 13279 (equal protection of the laws for faith-based and community organizations). This provision must be incorporated by Awarded Vendor into any subcontract exceeding \$10,000.

PATENT RIGHTS - The Awarded Vendor acknowledges the existence of requirements and regulations of the awarding Federal agency relating to patent rights with respect to any discovery or invention which arises or is developed in the course or under this Contract, including, but not limited to those regulations and requirements set forth in 44 CFR Part 13.36. Any discovery or invention that arises during the course of this Contract shall be immediately reported to the Department's project management team. The awarding Federal agency shall determine how rights in the invention/discovery shall be allocated consistent with "Government Patent Policy" and 37 CFR Part 401.

PAYMENTS, REPORTS, RECORDS, RETENTION AND ENFORCEMENT - The Awarded Vendor acknowledges the requirements and regulations set forth in 44 CFR Parts 13.36 through 13.42 and 49 CFR Part 18 and agrees to cooperate with the City in order to allow the City to comply with said requirements. The Awarded Vendor shall retain all of its records relating to the project for a period of five (5) years after City makes final payment to the Awarded Vendor and all other pending matters are closed.

PUBLICATIONS – All publications created and/or published with funding under any contract arising from this RFP shall prominently contain the following statement: "This document was prepared under a grant from FEMA's Grant Programs Directorate, U.S. Department of Homeland Security. Points of view or opinions in this document are those of the author(s) and do not necessarily represent the official position or policies of FEMA's Grant Programs Directorate or the U.S. Department of Homeland Security."

RIGHTS TO DATA – The Grantor and the City shall have unlimited rights or copyright license to any data first produced or delivered under this Agreement. "Unlimited rights" means the right to use, disclose, reproduce, prepare derivative works, distribute copies to the public and perform and display publicly, or permit others to do so; as required by 48 CFR 27.401. Where the data are not first produced under this Contract or are published copyrighted data with the notice of 17 U.S.C § 401 or 402, the Grantor acquires the data under copyright license as set forth in 48 CFR 27.404(f)(2) instead of unlimited rights (4 CFR 27.404(a)).

RIGHTS TO USE INVENTIONS – City and all grantors and/or awarding Federal Agency shall have an unencumbered right, and a non-exclusive, irrevocable, royalty –free license, to use, manufacture, improve upon and all others to do so for all governmental purposes, any Invention developed under the Contract.

SYSTEM FOR AWARD MANAGEMENT (SAM)

In accordance with Executive Orders 12549 and 12689 concerning suspension and debarment, contracts must prohibit contractors from awarding any subcontract to persons (individuals or organizations) listed as having an active exclusion of the Federal system for Awards Management Database (WWW.sam.gov).

CONTRACT PERIOD

The Contract term shall be twenty-four (24) months after the expiry of the current contract. This Contract may be extended by mutual agreement for up to two additional periods of one year each in accordance with terms and conditions stated herein.

Extension option:

Please fill in the following blanks:

Price increase shall not exceed 1 % during first extension period.

Price increase shall not exceed 1 % during second extension period.

PAYMENT TERMS:

Net 30 ; 0 % discount in 30 days.

PRICING

Manufacturer's price increases will not be allowed nor paid by the City. **No price increases will be allowed during the first twenty-four month contract period.**

FUTURE AMENDMENTS

The City reserves the right to add and/or delete items, which may become necessary. Any such revisions shall be accomplished by written authorization approved by the City Purchasing Agent or her designee.

METHOD OF BILLING

The Contractor shall submit an original invoice to the City of Long Beach Technology & Innovation Department-Administrative Services based on annual amount. Said invoice shall include all required certifications and reports as specified herein. Billing invoice shall include Purchase Order Number and department. The City will not make a payment until it has received and approved such invoice.

VENDOR CONTACT INFORMATION

Name of a person that will be the City's contact for order placement, order problems or special needs, etc. (must have a person's name).

Contact Name: Asad Ijaz

Contact Direct Phone: 310-337-5200 X 2868

Contact Fax: 310-258-2372

Contact E-mail: bidteam@enpointe.com



City of Long Beach
Purchasing Division
333 West Ocean Boulevard, 7th Floor
Long Beach, CA 90802

EXHIBIT A
BID SECTION

Please see attached En Pointe Pricing for the requisite products

ITB TI 15-112 Cisco SMARTnet Maintenance and Support

Please see attached En Pointe Pricing for the requisite products

LINE	SERIAL NUMBER	PRODUCT NUMBER	PRODUCT DESCRIPTION	QUANTITY	TARGET SERVICE LEVEL	YEAR ONE COST			YEAR TWO COST				
						BEGIN DATE (MON-DD-YYYY) YEAR ONE	END DATE (MON-DD-YYYY) YEAR ONE	UNIT COST	EXTENDED COST	BEGIN DATE (MON-DD-YYYY) YEAR TWO	END DATE (MON-DD-YYYY) YEAR TWO	UNIT COST	EXTENDED COST
1		L-CX2-865-A-OR-LIC	CCX 8.5 ADDON Compliance Recording Named Seat Qty 1 License	211	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
2		L-CX2-865-A-P-LIC	CCX 8.5 ADDON PREMIUM Seat Qty 1 LICENSE	220	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
3		LCSNRP500L143-K9	Cisco Security Manager 3.x to 4.3 Upgrade - PRO-50 License	1	SAS	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
4		L-AR-CITYM-L5-K9	Cisco Virtual Wireless Controller/dfs Access Points License	4	SAU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
5		L-UNIT-100-USR	One Unity Connection 8x User - All User Features -d(Bottery	1,105	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
6		L-VGSE-20	Order L-VGSE-PAK for E-dnry of 10 VCS traversal calls	1	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
7		L-VGSE-30	Order L-VGSE-PAK for E-dnry of 20 VCS non-traversal calls	1	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
8		LIC-CUCM-ESS-A	UC Manager Essential - Less than 1K Users	786	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
9		LIC-CUCM-BASIC-A	Unified Communications Manager Basic Single User-Under 1K	120	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
10		LIC-CUCM-USR-A	Unified Communications Manager Enhanced Single User-Under 1K	3,541	ECMU	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$

LINE	SERIAL NUMBER	PRODUCT NUMBER	PRODUCT DESCRIPTION	QUANTITY	TARGET SERVICE LEVEL	YEAR ONE COST			YEAR TWO COST				
						BEGIN DATE (MON-DD-YYYY) YEAR ONE	END DATE (MON-DD-YYYY) YEAR ONE	UNIT COST	EXTENDED COST	BEGIN DATE (MON-DD-YYYY) YEAR TWO	END DATE (MON-DD-YYYY) YEAR TWO	UNIT COST	EXTENDED COST
11	INM0851TEGU	CP-7960G-CH1	*7960 IP Phone with one Station User License	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
12	INM0851PFZJ	CP-7960G-CH1	*7960 IP Phone with one Station User License	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
13	INM0850UDW	CP-7960G-CH1	*7960 IP Phone with one Station User License	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
14	INM085012G	CP-7960G-CH1	*7960 IP Phone with one Station User License	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
15	FCH13368WU	AT148611-IP-CH1-A	ATA148611 with 1-Port User License	1	SNT	3/1/2015	9/30/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
16	2658/180D05	ASA-UC-90	ASA 5500 UC Proxy 90 Session License	1	SNT	3/1/2015	9/30/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
17	JMK1324L1XX	ASA5520-BUN-K9	PASA 5520 Appliance with SW, HA, 4GE+1FE, 3DES/AES	1	SNT	3/1/2015	9/30/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
18	INM09291L2G	AT146611-A	*Cisco ATA 186 2-Port Adaptor, 600 Ohm Impedance	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
19	INM10011226	CP-7940G	*Cisco IP Phone 7940G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
20	FCH10419WGP	CP-7940G	*Cisco IP Phone 7940G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
21	INM0735087A	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
22	INM0735087B	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
23	INM0735087C	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
24	INM0735087D	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
25	INM0735087E	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
26	INM05267U15	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
27	FCH05498PRM	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
28	FCH10488BEV	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
29	FCH11518LFO	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
30	FCH12478175	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
31	FCH124782J8	CP-7960G	*Cisco IP Phone 7960G, Global	1	SNT	3/1/2015	7/31/2015	\$	\$	2/1/2016	1/31/2017	\$	\$
32	FCH1333A8RQ	CP-7940G-CH1	Cisco Unified IP Phone 7942 with 1 RTU License	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
33	FCH1333B8RQ	CP-7940G-CH1	Cisco Unified IP Phone 7942 with 1 RTU License	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
34	FCH133388RQ	CP-7940G-CH1	Cisco Unified IP Phone 7942 with 1 RTU License	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
35	7277882	CSC072601X6	Cisco 7260VXR, 6-slot chassis, 1 AC Supply w/JP Software	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
36	FTX1524ALGP	C3945-VSECRK9	Cisco 3945 Voice Sec. Bundle, PVDM32-64, UCS-SEC LIC-F-CUBE25	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
37	FTX1524ALHP	C3945-VSECRK9	Cisco 3945 Voice Sec. Bundle, PVDM32-64, UCS-SEC LIC-F-CUBE25	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
38	FCZ1810F172	CTS-INTF-C50-R9	IntPKG C50 - NPT, PHD 1090P Cam, Trm Cntr, 2 Miles, Cbls ++	1	ECDN	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
39	FCZ1815734N	NSR-C5596UP-FA	NSR-C5596UP-2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
40	FOX151656J5	NSR-C5596UP-FA	NSR-C5596UP-2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
41	FOX1517G34F	NSR-C5596UP-FA	NSR-C5596UP-2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
42	FOX151656FJ	NSR-C5596UP-FA	NSR-C5596UP-2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
43	A1A88F00058	CTS-PHD-080P-KIT=	PredictionHD 1080p Camera Spare Kit	1	ECDN	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
44	FOX1536G3J8	N9A-C5608-LJRG	UCS 5108 Blade Swr AC Chassis/0 PSU/8 8x20 fabric extender	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
45	FOX1536G3A	N9A-C5608-LJRG	UCS 5108 Blade Swr AC Chassis/0 PSU/8 8x20 fabric extender	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
46	SS15210E5E	UCS-FI6248UP-LJRG	UCS 6248UP TRU Fabric Intn PSU/32 UPI 12p LIC	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
47	SS153001NT	UCS-FI6248UP-LJRG	UCS 6248UP TRU Fabric Intn PSU/32 UPI 12p LIC	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
48	SS153210ED1	UCS-FI6248UP-LJRG	UCS 6248UP TRU Fabric Intn PSU/32 UPI 12p LIC	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$

ITB TI 15-112 Cisco SMARTnet Maintenance and Support

LINE	SERIAL NUMBER	PRODUCT NUMBER	PRODUCT DESCRIPTION	QUANTITY	TARGET SERVICE LEVEL	YEAR ONE COST			YEAR TWO COST				
						BEGIN DATE (MON-DD-YYYY) YEAR ONE	END DATE (MON-DD-YYYY) YEAR ONE	UNIT COST	EXTENDED COST	BEGIN DATE (MON-DD-YYYY) YEAR TWO	END DATE (MON-DD-YYYY) YEAR TWO	UNIT COST	EXTENDED COST
49	SS115210EBZ	UCS-F15248UP-JPG	UCS 5248UP 1RU Fabric Intg'd PSU/2 LPU/12p LIC	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
50	FCH153478KF	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
51	FCH153571HS	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
52	FCH153571HS	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
53	FCH153371PG	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
54	FCH153371RJ	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
55	FCH153574EW	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
56	FCH153571DY	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
57	FCH153478XU	N20-86625-1-JPG	UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
58	FCH16407N82	UCS8-5200-M3-U	UCS B200 M3 Blade Server w/o CPU, mem. HDD, mLOM/mezz (UPG)	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$
59	FTX1634AJRW	V6324-MP	V6324 for MultiPack	1	SNT	3/1/2015	1/31/2016	\$	\$	2/1/2016	1/31/2017	\$	\$

ATTACHMENT A

**Debarment, Suspension, Ineligibility and Voluntary Exclusion
Certification**

Debarment, Suspension, Ineligibility and Voluntary Exclusion Certification*Please read Acceptance of Certification and Instructions for Certification before completing*

As a current or potential vendor for the City of Long Beach (City) your firm, through its business relationship with the City, may be the recipient of federal grant funds. As such, the City is required to document that neither your business entity or organization, nor any of your principals are debarred, suspended, ineligible, or have voluntarily been excluded from receiving federal grant funds. Consistent with Executive Order No. 12549 Title 2 CFR Part 18 Subpart C, all potential recipients of federal grant funds are required to comply with the requirements specified below. By submission of proposal/bid/agreement, the undersigned, under penalty of perjury, certifies that the participant, nor any of its principals in the capacity of owner, director, partner, officer, manager, or other person with substantial influence in the development or outcome of a covered transaction, whether or not employed by the participant:

- Are not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any Federal department or agency;
- Have not, within a three (3) year period preceding this bid/agreement/proposal, been suspended, debarred, voluntarily excluded or declared ineligible by a federal agency;
- Do not presently have a proposed debarment proceeding pending;
- Have not, within a three (3) year period preceding this bid/agreement/proposal, been indicted or convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct;
- Have not, within a three (3) year period preceding this bid/agreement/proposal, had one or more public transactions (Federal, State, or local) terminated for cause or default.

If reorganization, management turnover, or a shift or change of principals' status occurs, written notice must be submitted within 21 days. Subsequent disclosure of unfavorable information will be subject to thorough review and remedial action. Updated versions of this certification may be requested on a routine basis.

Where the potential prospective recipient of Federal assistance funds is unable to certify to any of the statement in this certification, such prospective participant shall attach an explanation to the applicable bid/agreement/proposal.

En Pointe Technologies Sales LLC

 Business/Contractor/Agency

Wasi Ahmed Yousaf

Director of Operations and IT

 Name of Authorized Representative

 Title of Authorized Representative

 Signature of Authorized Representative

 06/29/2015
 Date

r21411

Acceptance of Certification

1. This bid/agreement/proposal or like document has the potential to be a recipient of Federal funds. In order to be in compliance with Code of Federal Regulations, the City requires this completed form. By signing and submitting this document, the prospective bidder/proposer is providing the certification and acknowledgement as follows:
2. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549.
3. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective recipient of Federal assistance funds knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
4. The potential recipient of Federal assistance funds agrees by submitting this bid/agreement/proposal or like document that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

Instructions for completing the form, Attachment –Debarment Certification

1. The City of Long Beach sometimes receives Federal funding on certain purchases/projects. To ensure that the City is in compliance with Federal regulations we require this form to be completed.
2. The City of Long Beach checks the System for Award Management at www.sam.gov to make sure that Contractors who are awarded City contracts and/or purchase orders are not debarred or suspended. Prospective contractors should perform a search on this website for your company and or persons associated with your business.
3. If your business is in compliance with the conditions in the form, please have the appropriate person complete and sign this form and return with your bid/proposal/agreement.
4. If at any time, your business or persons associated with your business become debarred or suspended, we require that you inform us of this change in status.
5. If there are any exceptions to the certification, please include an attachment. Exceptions will not necessarily result in denial of award, but will be considered in determining bidder responsibility. For any exception, indicate to whom it applies, initiating agency and dates of action.
6. Note: Providing false information may result in criminal prosecution or administrative sanctions.

***If you have any questions on how to complete this form, please contact the
Purchasing Division in the City of Long Beach Business Relations Bureau at 562-57-6200***

ATTACHMENT B
REFERENCE LIST



City of Long Beach
 Purchasing Division
 333 W Ocean Blvd/7th Floor
 Long Beach CA 90802

Reference Information Form

Client/Contractor Name City of Carlsbad

Project Manager/Contact Name Sr Network Engineer E-mail Lisa.Vante@carlsbadca.gov Ph. No. (706)602-2792

Address 1635 Faraday Avenue Carlsbad, CA 92008

Project Description _____

Project Dates (Start and End) _____ Contract Term(s) _____ Contract Amount _____

Client/Contractor Name State of Hawaii

Project Manager/Contact Name Standon D.Mato E-mail stanton.d.mato@hawaii.gov Ph. No. (808)586-0566

Address 1151 Punchbowl Street Room 416 Honolulu 96813

Project Description _____

Project Dates (Start and End) _____ Contract Term(s) _____ Contract Amount _____

Client/Contractor Name _____

Project Manager/Contact Name _____ E-mail _____ Ph. No. _____

Address _____

Project Description _____

Project Dates (Start and End) _____ Contract Term(s) _____ Contract Amount _____

Client/Contractor Name _____

Project Manager/Contact Name _____ E-mail _____ Ph. No. _____

Address _____

Project Description _____

Project Dates (Start and End) _____ Contract Term(s) _____ Contract Amount _____

Client/Contractor Name _____

Project Manager/Contact Name _____ E-mail _____ Ph. No. _____

Address _____

Project Description _____

Project Dates (Start and End) _____ Contract Term(s) _____ Contract Amount _____

ATTACHMENT C

**W-9 Request for Taxpayer
Identification Number and Certification**

Form-Fillable PDF available at <http://www.irs.gov/pub/irs-pdf/fw9.pdf>

Request for Taxpayer Identification Number and Certification

Give Form to the
 requester. Do not
 send to the IRS.

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. En Pointe Technologies Sales, LLC		
	2 Business name/disregarded entity name, if different from above		
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) <u>C</u> <small>Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.</small> <input type="checkbox"/> Other (see instructions) ▶		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
	5 Address (number, street, and apt. or suite no.) 18701 S Figueroa		Requester's name and address (optional)
	6 City, state, and ZIP code Gardena CA 90248		
	7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number				
<table border="1" style="width: 100%; height: 20px;"> <tr> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> </tr> </table>				
OR				
Employer identification number				
<table border="1" style="width: 100%; height: 20px;"> <tr> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> </tr> </table>				

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶ 4/13/2015
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

ATTACHMENT D

EQUAL BENEFITS ORDINANCE (EBO) FORM

EQUAL BENEFITS ORDINANCE DISCLOSURE FORM

As a condition of being awarded a contract with the City of Long Beach ("City"), the selected Contractor/Vendor ("Contractor") may be required during the performance of the Contract, to comply with the City's nondiscrimination provisions of the Equal Benefits Ordinance ("EBO") set forth in the Long Beach Municipal Code section 2.73 et seq. The EBO requires that during the performance of the contract, the Contractor shall provide equal benefits to its employees with spouses and employees with domestic partners. Benefits include but are not limited to, health benefits, bereavement leave, family medical leave, membership and membership discounts, moving expenses, retirement benefits and travel benefits. A cash equivalent payment is permitted if an employer has made all reasonable efforts to provide domestic partners with access to benefits but is unable to do so. A situation in which a cash equivalent payment might be used if where the employer has difficulty finding an insurance provider that is willing to provide domestic partner benefits.

The EBO is applicable to the following employers:

- For-profit employers that have a contract with the City for the purchase of goods, services, public works or improvements and other construction projects in the amount of \$100,000 or more
- For-profit entities that generate \$350,000 or more in annual gross receipts leasing City property pursuant to a written agreement for a term exceeding 29 days in any calendar year

Contractors who are subject to the EBO must certify to the City before execution of the contract that they are in compliance with the EBO by completing the EBO Certification Form, attached, or that they have been issued a waiver by the City. Contractors must also allow authorized City representatives access to records so the City can verify compliance with the EBO.

The EBO includes provisions that address difficulties associated with implementing procedures to comply with the EBO. Contractors can delay implementation of procedures to comply with the EBO in the following circumstances:

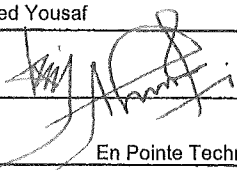
- 1) By the first effective date after the first open enrollment process following the contract start date, not to exceed two years, if the Contractor/vendor submits evidence of taking reasonable measures to comply with the EBO; or
- 2) At such time that the administrative steps can be taken to incorporate nondiscrimination in benefits in the Contractor/vendor's infrastructure, not to exceed three months; or
- 3) Upon expiration of the contractor's current collective bargaining agreement(s).

Compliance with the EBO

If a contractor has not received a waiver from complying with the EBO and the timeframe within which it can delay implementation has expired but it has failed to comply with the EBO,

the Contractor may be deemed to be in material breach of the Contract. In the event of a material breach, the City may cancel, terminate or suspend the City agreement, in whole or in part. The City also may deem the Contractor an irresponsible bidder and disqualify the Contractor from contracting with the City for a period of three years. In addition, the City may assess liquidated damages against the Contractor which may be deducted from money otherwise due the Contractor. The City may also pursue any other remedies available at law or in equity.

By my signature below, I acknowledge that the Contractor understands that to the extent it is subject to the provisions of the Long Beach Municipal Code section 2.73, the Contractor shall comply with this provision.

Printed Name: Wasi Ahmed Yousaf Title: Director of Operations
Signature:  Date: 06/29/2015
Business Entity Name: En Pointe Technologies Sales LLC

**CERTIFICATION OF COMPLIANCE WITH THE
EQUAL BENEFITS ORDINANCE**

Section 1. CONTRACTOR/VENDOR INFORMATION

Name: En Pointe Technologies Sales LLC Federal Tax ID No. ██████████
Address: 18701 S. Figueroa Street
City: Gardena State: CA ZIP: 90248-4506
Contact Person: Asad Ijaz Telephone: (310) 337-5200 x2868
Email: bidteam@enpointe.com Fax: 310-258-2372

Section 2. COMPLIANCE QUESTIONS

- A. The EBO is inapplicable to this Contract because the Contractor/Vendor has no employees. Yes x No
- B. Does your company provide (or make available at the employees' expense) any employee benefits? x Yes No
(If "yes," proceed to Question C. If "no," proceed to section 5, as the EBO does not apply to you.)
- C. Does your company provide (or make available at the employees' expense) any benefits to the spouse of an employee?
 Yes x No
- D. Does your company provide (or make available at the employees' expense) any benefits to the domestic partner of an employee?
 Yes x No (If you answered "no" to both questions C and D, proceed to section 5, as the EBO is not applicable to this contract. If you answered "yes" to both Questions C and D, please continue to Question E. If you answered "yes" to Question C and "no" to Question D, please continue to section 3.)
- E. Are the benefits that are available to the spouse of an employee identical to the benefits that are available to the domestic partner of an employee? Yes No
(If "yes," proceed to section 4, as you are in compliance with the EBO. If "no," continue to section 3.)

Section 3. PROVISIONAL COMPLIANCE

- A. Contractor/vendor is not in compliance with the EBO now but will comply by the following date:
- By the first effective date after the first open enrollment process following the contract start date, not to exceed two years, if the Contractor/vendor submits evidence of taking reasonable measures to comply with the EBO; or
- At such time that the administrative steps can be taken to incorporate nondiscrimination in benefits in the Contractor/vendor's infrastructure, not to exceed three months; or

_____ Upon expiration of the contractor's current collective bargaining agreement(s).

- B. If you have taken all reasonable measures to comply with the EBO but are unable to do so, do you agree to provide employees with a cash equivalent? (The cash equivalent is the amount of money your company pays for spousal benefits that are unavailable for domestic partners.)
_____ Yes _____ No

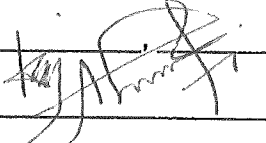
Section 4. REQUIRED DOCUMENTATION


At time of issuance of purchase order or contract award, you may be required by the City to provide documentation (copy of employee handbook, eligibility statement from your plans, insurance provider statement, etc.) to verify that you do not discriminate in the provision of benefits.

Section 5. CERTIFICATION

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that I am authorized to bind this entity contractually. By signing this certification, I further agree to comply with all additional obligations of the Equal Benefits Ordinance that are set forth in the Long Beach Municipal Code and in the terms of the contract of purchase order with the City.

Executed this 29 day of June, 2015, at Gardena

Name Wasi Ahmed Yousaf Signature 

Title Director of Operations Federal Tax ID No. 

ATTACHMENT E
INSURANCE REQUIREMENT

INSURANCE REQUIREMENTS

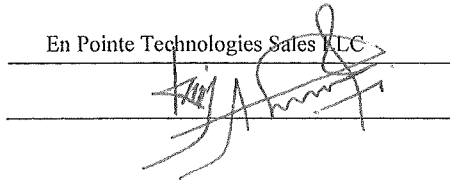
Contractor shall submit proof of insurability from an insurance company with an: 8 rating {as specified in City AR 8-27} from AM Best Company with bid. Failure to submit this proof will disqualify the bid.

- Successful bidder shall obtain and maintain at its expense until completion of performance and acceptance by the City, from an insurer:
 - Admitted (Licensed) in the State of California with a current financial responsibility rating of an Excellent or better and a current financial size category (FSC) of V (Capital Surplus and Conditional Surplus Funds of greater than \$10 million) or greater rating as reported by AM Best Company or equivalent, unless waived in writing by the City's Risk Manager, or
 - Non-admitted in the State of California with a current financial responsibility rating of an Excellent or better and a current financial size category (FSC) of VIII (Capital Surplus Funds or greater than \$100 million) or greater rating as reported by AM Best Company or equivalent, unless waived in writing by City's Risk Manager.
 - Comprehensive General Liability naming City, its Officials, Employees, and Agents as additional insureds for injury to or death of persons or damage to or loss of property arising from or connected to vendor's performance here-under \$1,000,000 combined single limit for each occurrence and \$2,000,000 General Aggregate.
 - Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.
 - Worker's Compensation: As required by California Labor Code.
- Self-insurance of self-insured retention must be approved in writing by City and protect City in same manner and extent as if policies had not contained retention. Each policy must be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after 30 days prior written notice to City. Vendor must furnish to City before performance certificates of insurance and original endorsements, with the original signature of one authorized by the insurer to bind coverage on its behalf, for approval as to sufficiency and form. This insurance shall not be deemed to limit vendor's liability hereunder.
- Contractor shall maintain at its expense, until completion of performance and acceptance by City, from an insurer:
 - Admitted (licensed) in the State of California with a current financial responsibility rating of A (Excellent) or better and a current financial size category (FSC) of V (capital surplus

and conditional surplus funds of greater than \$10 million) or greater rating as reported by A.M. Best Company or equivalent, unless waived in writing by City's Risk Manager, or

- Non-admitted in the State of California with a current financial responsibility rating of A (Excellent) or better and a current financial size category (FSC) of VIII (capital surplus and conditional surplus funds of greater than \$100 million) or greater rating as reported by A.M. Best Company or equivalent, unless waived in writing by the City's Risk Manager.
- All coverages for Subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.
- Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.
- Before any of Contractor's or Subcontractor's employees shall do any work on the City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.
- Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit Contractor's liability under this Contract.
- Contractor shall defend, indemnify and hold harmless the City, its officials and employees from and against any and all liability for claims for bodily injury and property damage arising out of negligent acts, omissions or errors of any employee of Contractor at the Site.
- Contractor shall list the name and location of the place of business of each Subcontractor who will perform work, labor or services for Contractor, or who specially fabricates and installs a portion of the Work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The Subcontractor list shall be submitted with Contractor's Bid.

By submitting a signature below, Bidder promises that insurance requirements can be provided as requested.

Printed Name: En Pointe Technologies Sales LLC Title: Director of Operations
Signature:  Date: 6/29/2015

Attached is the Certificate of Insurance for En Pointe Technologies Sales LLC



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
4/16/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Leavitt Ins Services of So California #0F13098 1820 E. First Street, Ste 500 Santa Ana CA 92705	CONTACT NAME: PHONE (A/C, No, Ext): (714) 569-2700 FAX (A/C, No): (714) 569-3099 E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
INSURED En Pointe Technologies Sales, LLC 18701 S Figueroa St Gardena CA 90248	INSURER A: Travelers Property Casualty Am NAIC # 025674	
	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	

COVERAGES CERTIFICATE NUMBER: 14-15 EP Sales standard REVISION NUMBER:


THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY			660 9512B615	8/1/2014	8/1/2015	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person) \$ 10,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						PERSONAL & ADV INJURY \$ 1,000,000
	<input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
							\$
A	AUTOMOBILE LIABILITY			BA 9512B615	8/1/2014	8/1/2015	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS						BODILY INJURY (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS						PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> SCHEDULED AUTOS						Underinsured motorist \$
	<input type="checkbox"/> NON-OWNED AUTOS						
A	UMBRELLA LIAB			ZUP15P58826	8/1/2014	8/1/2015	EACH OCCURRENCE \$ 5,000,000
	<input checked="" type="checkbox"/> EXCESS LIAB						AGGREGATE \$ 5,000,000
	<input type="checkbox"/> OCCUR						\$
	<input type="checkbox"/> CLAIMS-MADE						
	DED <input checked="" type="checkbox"/> RETENTION \$ 10,000						
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			UB1C217209	8/1/2014	8/1/2015	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH)		N/A				E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Proof of Insurance	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Gary Wells/CHYEOM 

ATTACHMENT F

SECRETARY OF STATE CERTIFICATION PRINTOUT

<http://kepler.sos.ca.gov/>

The screenshot shows a web browser window displaying the California Secretary of State's website. The browser's address bar shows the URL <http://kepler.sos.ca.gov/>. The page features a navigation menu with links for "Business Programs", "Notary & Authentications", "Elections", "Campaign & Lobbying", "State Archives", and "Registries". The main content area is titled "Business Search" and includes a search form with a text input field labeled "Entity Name" and a "Search" button. The page also contains a sidebar with various links and a disclaimer at the bottom.

Business Search

This search provides access to domestic stock, domestic nonprofit and qualified foreign corporations, limited liability company and limited partnership information of record with the California Secretary of State. For additional information about entity addresses and the names and addresses of the principals of the entity, order a copy of the last complete Statement of Information (for corporations and limited liability companies) or formation and amendment documents (for limited partnerships). For information on ordering certificates, copies of documents and/or status reports or to request a more extensive search, refer to [Information Requests](#).

Please note: This search is not intended to serve as a name availability search. For information on checking or reserving a name, refer to [Name Availability](#).

To conduct a search:

- Select the applicable search type.
- Enter the entity name or number you wish to search. Note: If entering the entity number of a corporation, the number must begin with the letter C.
- Select the Search button.
- For help with searching an entity name or number, refer to [Search Tips](#).

Search Type:
 Corporation Name Limited Liability Company/Limited Partnership Name Entity Number

Entity Name:

Disclaimer: This tool allows you to search the Secretary of State's California Business Search database for abstracts of information for domestic stock, domestic nonprofit and qualified foreign corporations, limited liability companies and limited partnerships that have filed with this office. This search tool groups corporations separately from limited liability companies and limited partnerships and returns all entities for the search criteria in the respective groups regardless of the current status.

Although every attempt has been made to ensure that the information contained in the database is accurate, the Secretary of State's office is not responsible for any loss, consequence, or damage resulting directly or indirectly from reliance on the accuracy, reliability, or timeliness of the information that is provided. All such information is provided "as is." For information on ordering copies of the official business entity records for a particular entity, please refer to [Information Requests](#).

[Privacy Statement](#) | [Free Document Readers](#)
Copyright © 2015 California Secretary of State

Please include a printout from this website with your bid.
Individual and Sole Proprietor businesses are exempt.



City of Long Beach

Department of Financial Management
Division of Procurement
333 W Ocean Blvd. 7th floor, Long Beach, California 90802
p 562.570.6200
purchasingbids@longbeach.gov

June 24, 2015

NOTICE TO BIDDERS

ADDENDUM NO. 2

ITB TI 15-112 Cisco SMARTnet Maintenance and Support

Please acknowledge receipt of this addendum by signing and returning with your bid.

The Technology and Innovation Department would like to issue an addendum to provide additional information.

The City has been notified of a potential special pricing on ECMU service level items that is being offered by Cisco. Bidders are encouraged to contact Cisco directly for more information.

Contact information:

Matt Braemer
Cisco Systems
Client Services Manager
Desk: 262-446-5791
Cell: 920-585-2385
mbraemer@cisco.com

The bid due date has been extended to Wednesday, July 01, 2015 by 11:00 AM, PST.

Any bidder who fails to submit this addendum may be disqualified.

Prepared By: Sokunthea Kol
Buyer

Date: June 24, 2015

Acknowledged By: Wasi Ahmed Yousaf

Date: 6/29/2015

Firm of: En Pointe Technologies Sales LLC



City of Long Beach

Department of Financial Management
Division of Procurement
333 W Ocean Blvd. 7th floor, Long Beach, California 90802
p 562.570.6200
purchasingbids@longbeach.gov

June 19, 2015

NOTICE TO BIDDERS

ADDENDUM NO. 1

ITB TI 15-112 Cisco SMARTnet Maintenance and Support

Please acknowledge receipt of this addendum by signing and returning with your bid.

Since the bid has been posted, there have been various questions.

The questions and answers are as follows:

1. Question: What are the exact dates for which we are providing a quote for service? In the bid section you have a begin date that has already passed (3/1/2015)?

Answer: The dates are as listed. The City has continued to receive support after 3-1-2015.

2. Question: What if a vendor doesn't have 5 references? Will our bid be rejected? Should we just put as many as we can instead?

Answer: The City will accept 3 references. Please provide many as you can if 5 cannot be provided.

You are required to submit this addendum with original bid. **Any bidder who fails to submit this addendum may be disqualified.**

If you have any questions please submit to purchasingbids@longbeach.gov.

Prepared By: Sokunthea Kol

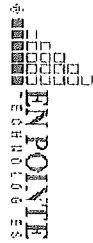
Date: June 19, 2015

Buyer.

Acknowledged By:  Wasi Ahmed Yousaf

Date: 6/29/2015

Firm of: En Pointe Technologies Sales LLC



En Pointe Technologies Sales LLC
 18701 S. Figueroa Street
 Gardena, CA 90248-4505

City of Long Beach 1 Year SW

PRODUCT NUMBER	PRODUCT DESCRIPTION	QUANTITY	TARGET CONTRACT NUMBER	TARGET SERVICE LEVEL	BEGIN DATE/END DATE (MM/YY)	END DATE/END DATE (MM/YY)	PRICE BEGIN DATE/END DATE (MM/YY)	PRICE END DATE/END DATE (MM/YY)	SERVICE SKU	Unit Price	Extended Price
L-COCC654-CPUC	-COCC 6.5 ADDON Compliance Reporting Shared Seat QTY 1 LICENSE	211	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-COCC654	\$ 24.89	\$ 5,258.84
UC-COCC654-CPUC	Unified Communications Manager Enhanced Single User-Under 1K	3541	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-ELISRA1	\$ 11.12	\$ 39,371.69
L-COCC654-PLIC	-COCC 6.5 ADDON PREMIUM Seat QTY 1 LICENSE	220	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-LC004PLIC	\$ 137.13	\$ 30,168.22
L-CAMP654-L43K	Clear Security Manager 3.1x 4.1 Upgrade - PRO-01 License	1	NEW	SAS	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SAS-CAMP654	\$ 2,893.88	\$ 2,893.88
L-ARCTM654-9	Clear Virtual Machines Containables Access Points License	1	NEW	SAU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SAU-ARCTM654	\$ 1,072.01	\$ 1,072.01
L-UNTON9-USER	One Unity Connection Bx User - All user Features - 60-day	4105	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-LUNTON9	\$ 6.85	\$ 28,547.22
L-VCS6-10	Order L-VCS-PK for Entry of 10 VCS non-extended calls	1	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-LVCS6	\$ 798.49	\$ 798.49
L-VCS20	Order L-VCS-PK for Entry of 20 VCS non-extended calls	1	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-LVCS20	\$ 653.89	\$ 653.89
UC-COCC654-CPUC	UC Manager Essential - Less than 1K Users	786	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-COCC654	\$ 2.32	\$ 1,822.01
UC-COCC654-CPUC	Unified Communications Manager Basic Single User-Under 1K	120	NEW	ECMU	01-Feb-2015	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-ECMU-UBSR41	\$ 635	\$ 644.51
Total \$ 110,942.57											

City of Long Beach 2 Year SW

PRODUCT NUMBER	PRODUCT DESCRIPTION	QUANTITY	TARGET CONTRACT NUMBER	TARGET SERVICE LEVEL	BEGIN DATE/END DATE (MM/YY)	END DATE/END DATE (MM/YY)	PRICE BEGIN DATE/END DATE (MM/YY)	PRICE END DATE/END DATE (MM/YY)	SERVICE SKU	Unit Price	Extended Price
L-COCC654-CPUC	-COCC 6.5 ADDON Compliance Reporting Shared Seat QTY 1 LICENSE	211	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-COCC654	\$ 42.18	\$ 8,477.98
UC-COCC654-CPUC	Unified Communications Manager Enhanced Single User-Under 1K	3541	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-ELISRA1	\$ 18.54	\$ 65,650.14
L-COCC654-PLIC	-COCC 6.5 ADDON PREMIUM Seat QTY 1 LICENSE	220	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-LC004PLIC	\$ 228.72	\$ 50,318.40
L-CAMP654-L43K	Clear Security Manager 3.1x 4.1 Upgrade - PRO-01 License	1	NEW	SAS	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-SAS-CAMP654	\$ 3,093.78	\$ 3,093.78
L-ARCTM654-9	Clear Virtual Machines Containables Access Points License	1	NEW	SAU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-SAU-ARCTM654	\$ 1,150.00	\$ 1,150.00
L-UNTON9-USER	One Unity Connection Bx User - All user Features - 60-day	4105	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-LUNTON9	\$ 11.89	\$ 47,579.35
L-VCS6-10	Order L-VCS-PK for Entry of 10 VCS non-extended calls	1	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-LVCS6	\$ 1,251.77	\$ 1,251.77
L-VCS20	Order L-VCS-PK for Entry of 20 VCS non-extended calls	1	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-LVCS20	\$ 1,094.14	\$ 1,094.14
UC-COCC654-CPUC	UC Manager Essential - Less than 1K Users	786	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-COCC654	\$ 3.85	\$ 3,033.56
UC-COCC654-CPUC	Unified Communications Manager Basic Single User-Under 1K	120	NEW	ECMU	01-Feb-2015	31-Jan-2017	26-Jun-2015	24-Aug-2015	CON-ECMU-UBSR41	\$ 11.50	\$ 1,380.80
Total \$ 102,000.82											



En Pointe Technologies Sales LLC.
18701 S. Figueroa Street
Gardena, CA 90248-4506

City of Long Beach 1 Year HW

INSTANCE NUMBER	SERIAL NUMBER	PRODUCT NUMBER	PRODUCT DESCRIPTION	QUANTITY	TARGET CONTRACT NUMBER	TARGET SERVICE LEVEL	BEFORE DATE (DD-MON-YYYY)	END DATE (DD-MON-YYYY)	PRICE PROTECTION BEGIN DATE (DD-MON-YYYY)	PRICE PROTECTION END DATE (DD-MON-YYYY)	SERVICE SKU	Customer Price
121051023	73736152	C1200-DC-2FE0E	Cisco 7200 DC (24-40W) Power Supply Option	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SMT-7200	\$2,713.66
42725902	QCS051239A	WAS-7200-DC+	Cisco 7200 Series Blank Card Carrier	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
42725905		WAS-7200-DC+	Cisco 7200 Series Blank Card Carrier	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
42725907		WAS-7200-DC+	Cisco 7200 Series Blank Card Carrier	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
42725909		WAS-7200-DC+	Cisco 7200 Series Blank Card Carrier	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
121051037	CCS051208F7	PWR-7200-DC+	Cisco 7200 Redundant DC (24-40W) Power Supply Option	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
121051131	21055918	C1200-DC-2FE0E	Cisco 7200 Input/Output Controller with Dual 10/100 Ethernet	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
121051250		WAS-7200-DC+	Cisco 7200 Series Blank Card Carrier	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
459495104	FOH1333184Q	CP-7850-CH1	Cisco Unified IP Phone 7850 with 1 RTU License	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
45949598	FOH133327F-Q	CP-7850-CH1	Cisco Unified IP Phone 7850 with 1 RTU License	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SMT-CP7850	\$7.13
429553720	FOX1517034Z1	NK-6550P-FA	Netus 6550P 2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SMT-6550P	\$1,520.30
429551777	CAB-N5K6A-NA		Power Cord, 200240V 6A North America	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553927	N5KUK-5031H2-1		Netus 6500 Base OS Software Ref 6.0(3)(1)(1)	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284282	CAB-N5K6A-NA		Power Cord, 200240V 6A North America	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284283	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284284	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553791	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553907	POG1518512Q	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553931	POG15185103T	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553446	N5K-A-ACC-KIT		Netus 6500 Chassis Accessory Kit	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553463	FOX152400E8	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553586	FOX152400C3	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553600	FOX152400F5	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553612	FOX1518065L5	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553620	FOX1518065L5	N5K50P-FA	Netus 5500P 2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553641	CAB-N5K6A-NA		Power Cord, 200240V 6A North America	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SMT-6550P	\$1,520.30
429553566	N5KUK-5031H2-1		Netus 6500 Base OS Software Ref 6.0(3)(1)(1)	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284276	CAB-N5K6A-NA		Power Cord, 200240V 6A North America	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284277	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284278	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553495	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553501	POG15185103Q	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553516	POG15185103S	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553526	N5K-A-ACC-KIT		Netus 6500 Chassis Accessory Kit	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553549	FOX152400A0	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553555	FOX152400A7	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553557	FOX152400A8	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553574	FOX1517034Z3	NK-6550P-FA	Netus 6550P 2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553579	FOX1517034Z4	NK-6550P-FA	Netus 6550P 2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SMT-6550P	\$1,520.30
429553638	N5KUK-5031H2-1		Netus 6500 Base OS Software Ref 6.0(3)(1)(1)	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284285	CAB-N5K6A-NA		Power Cord, 200240V 6A North America	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284286	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284287	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553635	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553651	POG15185104P	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553655	POG15185104Q	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553670	N5K-A-ACC-KIT		Netus 6500 Chassis Accessory Kit	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553680	FOX152400A9	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553703	FOX152400A8	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553703	FOX152400A9	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553714	FOX152400A2	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553727	FOX152400A7	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553729	FOX1518065L5	NK-6550P-FA	Netus 6550P 2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015	CON-SMT-6550P	\$1,520.30
429553754	FOX1518065L5	NK-6550P-FA	Netus 6550P 2RU Chassis, 2PS, 4 Fans, 48 Fixed 10GE Ports	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553808	N5KUK-5031H2-1		Netus 6500 Base OS Software Ref 6.0(3)(1)(1)	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284279	CAB-N5K6A-NA		Power Cord, 200240V 6A North America	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284280	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
441284281	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553778	N5K-M-BLANK		Netus 6500 Module Blank Cover	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553783	POG15185105P	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553791	POG15185105Q	N5K-PAC-1100W	Netus 6500 PS, 1100W, Front to Back Airflow	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553810	N5K-A-ACC-KIT		Netus 6500 Chassis Accessory Kit	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553831	FOX152400A0	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553847	FOX152400A8	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553851	FOX152400A9	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
429553875	FOX152400A7	N5K50P-FA	Netus 5500P Fan Module	1	NEW	SMT	01-Mar-2016	31-Jan-2016	26-Jun-2015	24-Aug-2015		\$0.00
170510254	FW9735081A	CP-7850G	Cisco IP Phone 7850G Global	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015	CON-SMT-CP7850	\$5.83
170510255	FW9735081P	CP-7850G	CUCM 3 x or 4x RTU Lic. for single IP Phone 7850	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015		\$0.00
170525117	FW9735081P	CP-7850G	Cisco IP Phone 7850G Global	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015	CON-SMT-CP7850	\$5.83
170526124	FW9735081B	CP-7850G	CUCM 3 x or 4x RTU Lic. for single IP Phone 7850	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015		\$0.00
170526127	FW9735081B	CP-7850G	CUCM 3 x or 4x RTU Lic. for single IP Phone 7850	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015	CON-SMT-CP7850	\$5.83
174104500	HW9735100D	CP-7850G	Cisco IP Phone 7850G Global	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015		\$0.00
174060417	FW9735081B	CP-7850G	CUCM 3 x or 4x RTU Lic. for single IP Phone 7850	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015	CON-SMT-CP7850	\$5.83
204713351	RW9735100G	CP-7850G-CH1	7850P IP Phone with one Station User License	1	NEW	SMT	01-Mar-2016	31-Jul-2016	26-Jun-2015	24-Aug-2015	CON-SMT-CP7850	\$5.83
204842021	RW9											

