

June 21, 2022

**C-20**

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

**RECOMMENDATION:**

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with CDW Government, Inc., of Vernon, IL (CDW-G), for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded to the OMNIA Public Sector partners contract, until the OMNIA contract expires on May 31, 2024, with the option to renew for as long as the OMNIA contract is in effect, at the discretion of the City Manager;

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with SHI International, of Dallas, TX, for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded to the OMNIA Public Sector partners contract, until the OMNIA contract expires on February 28, 2023, with the option to renew for as long as the OMNIA contract is in effect, at the discretion of the City Manager;

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Southern Computer Warehouse, Inc., of Marietta, GA (SCW), for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded under the TIPS-USA contract, until the TIPS-USA contract expires on May 31, 2023, with the option to renew for as long as the TIPS-USA contract is in effect, at the discretion of the City Manager;

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Strictly Technology, LLC, of Fort Lauderdale, FL, for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded under the TIPS-USA contract, until the TIPS-USA contract expires on May 31, 2023, with the option to renew for as long as the TIPS-USA contract is in effect, at the discretion of the City Manager; and,

Authorize the City Manager, or designee, to execute multiple agreements with these four vendors in an annual aggregate amount not to exceed \$500,000 for the purchase of computer equipment, parts and related products. (Citywide)

DISCUSSION

City Council approval is requested to enter into contracts with CDWG, SHI International, SCW and Strictly Technology for the purchase of computer equipment, parts and related products. These four (4) contracts were all competitively procured.

Technology and Innovation Department (TI) is responsible for the procurement of various computer equipment, parts, and related products for all City of Long Beach departments. These four (4) contracts are with companies that TI regularly contacts for pricing for these types of computer equipment, parts and related products. Putting contracts in place with these vendors will streamline the process of procuring as-needed computer equipment and related products without requiring TI to bid out for these items each time there is a need to procure them.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on May 27, 2022, Purchasing Agent Michelle Wilson on May 6, 2022, and by Budget Management Officer Rhutu Amin Gharib on May 14, 2022.

TIMING CONSIDERATIONS

City Council action is requested on June 21, 2022, to ensure execution of the four new contracts is done expeditiously.

FISCAL IMPACT

Expenditures for as-needed computer equipment and related products will not exceed a total annual aggregate amount of \$500,000. Sufficient appropriation is budgeted in the General Services Fund Group in the Technology and Innovation Department to support this activity. These expenditures are recovered through direct billing to the requesting departments. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

HONORABLE MAYOR AND CITY COUNCIL

June 21, 2022

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SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA D. ERIKSEN

DIRECTOR OF TECHNOLOGY AND INNOVATION

APPROVED:



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THOMAS B. MODICA  
CITY MANAGER

1 RESOLUTION NO.  
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3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER OR DESIGNEE TO EXECUTE A CONTRACT  
6 WITH CDW GOVERNMENT, LLC, FOR THE PURCHASE  
7 OF COMPUTER EQUIPMENT, PARTS AND RELATED  
8 PRODUCTS, ON THE SAME TERMS AND CONDITIONS  
9 AFFORDED TO REGION 4 EDUCATION SERVICES  
10 CENTER THROUGH OMNIA PARTNERS, PUBLIC  
11 SECTOR, IN AN ANNUAL AGGREGATE AMOUNT NOT TO  
12 EXCEED \$500,000, UNTIL THE OMNIA CONTRACT  
13 EXPIRES ON MAY 31, 2024, WITH THE OPTION TO  
14 RENEW FOR AS LONG AS THE OMNIA CONTRACT IS IN  
15 EFFECT, AT THE DISCRETION OF THE CITY MANAGER  
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17 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the  
18 City Manager to enter into a contract on behalf of the City, in writing or otherwise, without  
19 advertising for bids, for services, supplies, materials, equipment or labor, with other  
20 government agencies, when authorized by resolution; and

21 WHEREAS, the City requires computer equipment, parts and related  
22 products; and

23 WHEREAS, Region 4 Education Service Center through Omnia Partners,  
24 Public Sector, has a contract with CDW Government LLC for technology solutions,  
25 products, and services, Contract No. R210401 ("Omnia Contract"); and

26 WHEREAS, the City's participation in the Omnia Contract will facilitate timely  
27 acquisition of the computer equipment, parts and related products as well as provide  
28 considerable cost benefits to the City; and

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WHEREAS, if the City had to go to formal bid rather than participate in the Omnia Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager or designee is hereby authorized to enter an agreement with CDW Government LLC for computer equipment, parts and related products, of the same kind identified in the Omnia Contract in an annual aggregate amount not to exceed Five Hundred Thousand Dollars (\$500,000), until Omnia Contract No. R210401 expires on May 31, 2024, with the option to renew for as long as Omnia Contract No. R210401 is in effect, at the discretion of the City Manager.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2022 by the following vote:

Ayes: Councilmembers: \_\_\_\_\_  
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Noes: Councilmembers: \_\_\_\_\_  
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Absent: Councilmembers: \_\_\_\_\_  
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Recusal(s): Councilmembers \_\_\_\_\_  
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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE A CONTRACT WITH SHI INTERNATIONAL, CORP., FOR THE PURCHASE OF COMPUTER EQUIPMENT, PARTS AND RELATED PRODUCTS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE CITY OF MESA, ARIZONA THROUGH OMNIA PARTNERS, PUBLIC SECTOR, IN AN ANNUAL AGGREGATE AMOUNT NOT TO EXCEED \$500,000, UNTIL THE OMNIA CONTRACT EXPIRES ON FEBRUARY 28, 2023, WITH THE OPTION TO RENEW FOR AS LONG AS THE OMNIA CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City Manager to enter into a contract on behalf of the City, in writing or otherwise, without advertising for bids, for services, supplies, materials, equipment or labor, with other government agencies, when authorized by resolution; and

WHEREAS, the City requires computer equipment, parts and related products; and

WHEREAS, the City of Mesa, Arizona through Omnia Partners, Public Sector, has a contract with SHI International, Corp. for information technology solutions, and services, Contract No. 2018011 (“Omnia Contract”); and

WHEREAS, the City’s participation in the Omnia Contract will facilitate timely acquisition of the computer equipment, parts and related products as well as provide considerable cost benefits to the City; and

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WHEREAS, if the City had to go to formal bid rather than participate in the Omnia Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager or designee is hereby authorized to enter an agreement with SHI International, Corp. for computer equipment, parts and related products, of the same kind identified in the Omnia Contract in an annual aggregate amount not to exceed Five Hundred Thousand Dollars (\$500,000), until Omnia Contract No. 2018011 expires on February 28, 2023, with the option to renew for as long as Omnia Contract No. 2018011 is in effect, at the discretion of the City Manager.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2022 by the following vote:

Ayes: Councilmembers: \_\_\_\_\_  
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Noes: Councilmembers: \_\_\_\_\_  
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Absent: Councilmembers: \_\_\_\_\_  
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Recusal(s): Councilmembers \_\_\_\_\_  
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City Clerk

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE A CONTRACT WITH SOUTHERN COMPUTER WAREHOUSE, INC., FOR THE PURCHASE OF COMPUTER EQUIPMENT, PARTS AND RELATED PRODUCTS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE INTERLOCAL PURCHASING SYSTEM (TIPS), IN AN ANNUAL AGGREGATE AMOUNT NOT TO EXCEED \$500,000, UNTIL THE TIPS CONTRACT EXPIRES ON MAY 31, 2023, WITH THE OPTION TO RENEW FOR AS LONG AS THE TIPS CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City Manager to enter into a contract on behalf of the City, in writing or otherwise, without advertising for bids, for services, supplies, materials, equipment or labor, with other government agencies, when authorized by resolution; and

WHEREAS, the City requires computer equipment, parts and related products; and

WHEREAS, the Interlocal Purchasing System (TIPS), has a contract with Southern Computer Warehouse, Inc. for technology solutions, products, and services, Contract No. 200105 ("TIPS Contract"); and

WHEREAS, the City's participation in the TIPS Contract will facilitate timely acquisition of the computer equipment, parts and related products as well as provide considerable cost benefits to the City; and



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WHEREAS, if the City had to go to formal bid rather than participate in the TIPS Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager or designee is hereby authorized to enter an agreement with Southern Computer Warehouse, Inc. for computer equipment, parts and related products, of the same kind identified in the TIPS Contract in an annual aggregate amount not to exceed Five Hundred Thousand Dollars (\$500,000), until TIPS Contract No. 200105 expires on May 31, 2023, with the option to renew for as long as TIPS Contract No. 200105 is in effect, at the discretion of the City Manager.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2022 by the following vote:

Ayes: Councilmembers: \_\_\_\_\_  
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Noes: Councilmembers: \_\_\_\_\_  
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Absent: Councilmembers: \_\_\_\_\_  
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Recusal(s): Councilmembers \_\_\_\_\_

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE A CONTRACT WITH STRICTLY TECHNOLOGY LLC, FOR THE PURCHASE OF COMPUTER EQUIPMENT, PARTS AND RELATED PRODUCTS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE INTERLOCAL PURCHASING SYSTEM (TIPS), IN AN ANNUAL AGGREGATE AMOUNT NOT TO EXCEED \$500,000, UNTIL THE TIPS CONTRACT EXPIRES ON MAY 31, 2023, WITH THE OPTION TO RENEW FOR AS LONG AS THE TIPS CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City Manager to enter into a contract on behalf of the City, in writing or otherwise, without advertising for bids, for services, supplies, materials, equipment or labor, with other government agencies, when authorized by resolution; and

WHEREAS, the City requires computer equipment, parts and related products; and

WHEREAS, the Interlocal Purchasing System (TIPS), has a contract with Strictly Technology LLC. for technology solutions, products, and services, Contract No. 200105 ("TIPS Contract"); and

WHEREAS, the City's participation in the TIPS Contract will facilitate timely acquisition of the computer equipment, parts and related products as well as provide considerable cost benefits to the City; and

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WHEREAS, if the City had to go to formal bid rather than participate in the TIPS Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager or designee is hereby authorized to enter an agreement with Strictly Technology LLC for computer equipment, parts and related products, of the same kind identified in the TIPS Contract in an annual aggregate amount not to exceed Five Hundred Thousand Dollars (\$500,000), until TIPS Contract No. 200105 expires on May 31, 2023, with the option to renew for as long as TIPS Contract No. 200105 is in effect, at the discretion of the City Manager.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2022 by the following vote:

Ayes: Councilmembers: \_\_\_\_\_  
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Noes: Councilmembers: \_\_\_\_\_  
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Absent: Councilmembers: \_\_\_\_\_  
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Recusal(s): Councilmembers \_\_\_\_\_  
\_\_\_\_\_

City Clerk