

# 27106

## City of Long Beach

### Transaction Document No. 32 to Master Purchase Agreement No. 27106

Motorola Solutions, Inc. ("Motorola") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 27106, wherein Buyer will purchase from Motorola and Motorola will sell to Buyer communications equipment as further described in Exhibit A in an amount not to exceed \$300,000 including tax. The item in Exhibit A may be changed if necessary by mutual agreement of the parties.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

MOTOROLA SOLUTIONS, INC.

Nov. 9, 2020

By [Signature]

Officer's Title: Area Sales Manager

Nov. 9, 2020

By [Signature]

Nicah Applewhite

Officer's Title: MSSSE V.P.

"Motorola"

CITY OF LONG BEACH

November 23, 2020

By [Signature]

City Manager

"Buyer"

**EXECUTED PURSUANT  
TO SECTION 301 OF  
THE CITY CHARTER**

This Transaction Document No. 32 is hereby approved as of November 18, 2020.

Charles Parkin, City Attorney

By [Signature]

Deputy City Attorney

Billing Address:  
 LONG BEACH, CITY OF  
 411 W OCEAN BLVD 7TH FLR  
 INFRASTRUCTURE SERVICES  
 BUREAU  
 LONG BEACH, CA 90802  
 US

Quote Date:10/01/2020  
 Expiration Date:12/30/2020  
 Quote Created By:  
 Lauren Kirkland  
 Sr. Account Manager  
 Lauren.Kirkland@  
 motorolasolutions.com  
 619-405-7100

End Customer:  
 LONG BEACH, CITY OF  
 John Black  
 john.black@longbeach.gov  
 (562) 570-4801

Contract: 18105 - LA COUNTY , CA

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8500					
1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	34	\$4,770.00	\$3,482.10	\$118,391.40
1a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	34	\$0.00	\$0.00	\$0.00
1b	G996AS	ENH: OVER THE AIR PROVISIONING	34	\$100.00	\$73.00	\$2,482.00
1c	GA00250AA	ADD: WIFI/GNSS STUBBY ANTENNA LMR240	34	\$100.00	\$73.00	\$2,482.00
1d	GA00580AA	ADD: TDMA OPERATION	34	\$450.00	\$328.50	\$11,169.00
1e	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	34	\$95.00	\$69.35	\$2,357.90
1f	W20CA	ADD: KEYPAD MIC GCAI APX	34	\$180.00	\$131.40	\$4,467.60
1g	G51AT	ENH:SMARTZONE	34	\$1,500.00	\$1,095.00	\$37,230.00
1h	G78AT	ENH: 3 YEAR ESSENTIAL SVC	34	\$176.40	\$176.40	\$5,997.60
1i	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	34	\$740.00	\$540.20	\$18,366.80
1j	GA09001AA	ADD: WI-FI CAPABILITY	34	\$300.00	\$219.00	\$7,446.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	34	\$60.00	\$43.80	\$1,489.20
1l	G843AH	ADD: AES ENCRYPTION AND ADP	34	\$475.00	\$346.75	\$11,789.50
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	34	\$0.00	\$0.00	\$0.00
1n	G67EH	ADD: REMOTE MOUNT E5 MP	34	\$297.00	\$216.81	\$7,371.54
1o	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	34	\$0.00	\$0.00	\$0.00
1p	G806BL	ENH: ASTRO DIGITAL CAI OP APX	34	\$515.00	\$375.95	\$12,782.30
1q	GA01670AA	ADD: APX E5 CONTROL HEAD	34	\$572.00	\$417.56	\$14,197.04
1r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	34	\$300.00	\$219.00	\$7,446.00

Subtotal	\$265,465.88
Estimated Tax	\$26,595.50
<b>Grand Total</b>	<b>\$292,061.38(USD)</b>

**Notes:**

- PLEASE BE ADVISED:** Motorola Solutions is moving towards being more environmentally green and emailing invoices. You may receive an email invoice instead of a mailed invoice, depending on the purchase. In addition, the invoice may have a new address for submitting payments. If you have any questions or would like to change where your electronic invoices will be delivered, please contact your credit analyst or dial 800-422-4210.



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