



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

# R-27

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July 6, 2010

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with RCA Investments, DBA Long Beach BMW Motorcycles, a Long Beach-based business (not an MBE, WBE or SBE), for the purchase of four BMW police-certified motorcycles per quote dated March 31, 2010, on the same terms and conditions afforded to the State of California, in an amount not to exceed \$101,100 including tax. (Citywide)

## DISCUSSION

City Council approval is being requested authorizing the City Manager to execute a contract for the purchase of four BMW motorcycles with the option to purchase four additional BMW motorcycles for the Long Beach Police Department within a 12-month period.

Of the four units to be replaced, three are out of service due to damage and are non-repairable. The fourth unit has exceeded the Department of Public Works, Fleet Services Bureau, replacement requirements (age, mileage and condition), thus, making repairs too costly. Motorcycle units are given a life expectancy of five years; the current units for replacement are six years old.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Department of Public Works, Fleet Services Bureau, investigated procurement options and learned that the State of California had completed a competitive bid process for police-certified motorcycles and has a contract with RCA Investments, DBA Long Beach BMW, that meets the City's needs. This cooperative purchase agreement will facilitate the timely acquisition of these motorcycles and provide cost benefits to the City.

HONORABLE MAYOR AND CITY COUNCIL

July 6, 2010

Page 2

RCA Investments, DBA Long Beach BMW Motorcycles, has agreed to sell four BMW police-certified motorcycles to the City under the same terms and conditions as are afforded to the State of California in an amount not to exceed \$101,100 including tax. The Matrix Fleet Review Study also supports the use of cooperative purchase agreements and adherence to a long-term replacement plan.

This matter was reviewed by Deputy City Attorney Amy R. Burton and Budget Management Officer Victoria Bell on June 15, 2010.

TIMING CONSIDERATIONS

City Council action is requested on July 6, 2010, to ensure that the new motorcycles are built and placed into service in a timely manner to ensure that all motor officers are equipped with standard equipment with essential safety features.

FISCAL IMPACT

The cost of this contract is \$101,100, including tax, and is included in the Fleet Services Fund (IS 386) in the Department of Public Works (PW). The award of this contract will provide continued support to our local economy by assisting in the preservation of six full-time employees residing in Long Beach with employment.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL  
DIRECTOR OF FINANCIAL MANAGEMENT/CFO



MICHAEL P. CONWAY  
DIRECTOR OF PUBLIC WORKS

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ATTACHMENT

APPROVED:

  
\_\_\_\_\_  
PATRICK H. WEST  
CITY MANAGER

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE  
CITY OF LONG BEACH AUTHORIZING THE CITY  
MANAGER TO PURCHASE FOUR BMW MOTORCYCLES  
THROUGH THE AGREEMENT BETWEEN THE STATE OF  
CALIFORNIA AND R.C.A INVESTMENTS, INC. DBA LONG  
BEACH BMW MOTORCYCLES

WHEREAS, the Charter of the City of Long Beach ("City"), Section 1802,  
permits the City to purchase services, supplies, materials, equipment and labor with other  
government agencies by purchasing under their contracts on a voluntary and selective  
basis when authorized by resolution; and

WHEREAS, the City desires to purchase four (4) BMW motorcycles from  
R.C.A. Investments, Inc.; and

WHEREAS, the State of California has a contract for the purchase of BMW  
motorcycles under Contract No. 1-07-23-30 ("State Contract"); and

WHEREAS, the City's participation in the State Contract will facilitate  
acquisition of the BMW motorcycles as well as provide considerable cost benefits to the  
City; and

WHEREAS, if the City had to go to formal bid rather than participate in the  
State Contract, considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
follows:

Section 1. The above recitals are true and correct and are incorporated  
hereby by this reference.

Section 2. The City Manager of the City is hereby authorized to enter an  
agreement with the R.C.A. Investments, Inc. to purchase four (4) BMW motorcycles of

1 substantially the same type and kind purchased by the State of California pursuant to the  
2 State Agreement except as modified by mutual agreement of the City and R.C.A.  
3 Investments, Inc., and the purchase by the City shall be on the same terms and  
4 conditions afforded to the State of California in an amount not to exceed one hundred  
5 one thousand one hundred dollars (\$101,100), including tax.

6 Section 3. This resolution shall take effect immediately upon its adoption  
7 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

8 I hereby certify that the foregoing resolution was adopted by the City  
9 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2010  
10 by the following vote:

11  
12 Ayes: Councilmembers: \_\_\_\_\_

13 \_\_\_\_\_

14 \_\_\_\_\_

15 \_\_\_\_\_

16 Noes: Councilmembers: \_\_\_\_\_

17 \_\_\_\_\_

18 Absent: Councilmembers: \_\_\_\_\_

19 \_\_\_\_\_

20  
21  
22 \_\_\_\_\_  
City Clerk