# BID NUMBER PA-01907 REBID TO: CITY OF LONG BEACH

CITY OF LONG BEACH CITY MANAGER ATTN: CITY CLERK

333 West Ocean Boulevard, Plaza Level

Long Beach, California 90802



### INVITATION TO BID

PRINTED ENVELOPES

CONTRACT NO.

30022

COMPLETE CONTRACT:

This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.

2. SERVICES TO BE PROVIDED BY THE CONTRACTOR:

Contractor shall upon acceptance of this Bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.

3. AMOUNT TO BE PAID:

The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.

4. CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:

When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.

5. DECLARATION OF NON-COLLUSION:

The undersigned certifies or declares under penalty of perjury that this Bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

#### BIDDER MUST COMPLETE AND SIGN BELOW:

(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor – refer to page 2 Instructions Concerning Signatures.)

EXECUTED AT:			THE DA	Y OF	20	
	CITY	STATE	_	MONTH		
COMPANY NAME:	_ Besponse	Envelope	TIN:	(FEDERAL TAX IDEN	TIETCATTOM MI IMPEDA	
STREET ADDRESS:	_1340 So. P	wher Alectry:	Ontario	• • • • • • • • • • • • • • • • • • • •	2 ZIP: 91	161-7742
PHONE:	n 800-890	5959 +550 F	FAX: 909-	123-1263		10-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-
s/	Hu JUU	ul_	<del></del>	PRESIDENT		<del>.,</del>
PHILLIP UL	RICH		PULRICH	OLESPINSE -E	AVELOPE.	com
s/ _/Q	(PRONT NAME)		VP + 670	(EMAIL ADDRESS)		
DAVID J	UNKINI UNKINI		DJVNKIN	O RESPONSE -	ENVELOPE.	com
	(PRINT NAME)			(EMAIL ADDRESS)	<del>-, +</del>	<del></del> .
	UT-OF-STATE BID WILL I		ESS A NOTARIAL ACK	TSIDE THE STATE OF CAL NOWLEDGMENT IS ATTAC BIDDERS.		
IN WITNESS WHEREOF to	he City of Long Beach has caus	ed this contract to be execu	ted as required by law as	APPROVED AS TO FORM	4/18,20	<u>07</u> .
THE CITY OF LONG BEAC		///	0/1/	ROBERT E. SHANNON CITY ATTORNEY		
BY ///	well High	11- 7	124/11	Lowa Come	w .	·
- Directi	I OF PHIOTOGRAM PROMISED		<i>U</i> ar:	•	Rev 11/1	14/06

### **BID NUMBER PA-01907 REBID**

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBBEs and OBEs) to compete successfully in supplying our needs for products and services.

The following information is submitted regarding the Bidder:
Legal Form of Bidder:
Corporation State of CALIF
Partnership  General Limited
Joint Venture
Individual   DBA
Individual ☐ DBA Limited Liability Company ☐ State of
Composition of Ownership (more than 51% of ownership of the organization):  Ethnic (Check one):
□ Black □ Asian □ Other Non-white
☐ Hispanic ☐ American Indian ☐ Caucasian
Non-ethnic Factors of Ownership (check all that apply):
□ Male □ Yes - Physically Challenged □ Under 65 □ Female □ No – Physically Challenged □ Over 65
Is the firm certified as a Disadvantaged Business:   Yes  Yes  No
Has firm previously been certified as a minority-owned and/or woman-owned business enterprise by any other agency?
□ Yes KNo
Name of certifying agency:
INSTRUCTIONS CONCERNING SIGNATURES
INSTRUCTIONS CONCERNING SIGNATURES
Please use the proper notary form, which applies to your type of organization on all Bid documents, attachments and bonds requiring a
signature by officers of your company.
NOTE: FAILURE TO COMPLY MAY RESULT IN DISQUALIFICATION OF YOUR BID.
INDIVIDUAL (Doing Business As)
The only acceptable signature is the owner of the company. (Only one signature is required.)
b. The owner's signature must be notarized if the company is located outside of the state of California.
The owner o digitative mast be need to the company to located outside of the state of camerina.
PARTNERSHIP
a. The only acceptable signature(s) is/are that of the general partner or partners.
b. Signature(s) must be notarized if the partnership is located outside of the state of California.
CORPORATION
2. Two (2) officers of the companion must clare
a. Two (2) officers of the corporation must sign.     b. Each signature must be notarized if the corporation is located outside of the state of California.
Lacit agricultative rotalized it the corporation is located outside of the state of California.
OR
a. The signature of one officer or the signature of person other than an officer is acceptable if the Bid is accompanied by a
certified corporate resolution granting authority to said person to execute contracts on behalf of the corporation.
b. Signature(s) must be notarized if the corporation is located outside of the state of California.
LIMITED LIABILITY COMPANY
a. The signature on the Bid must be a member or, if the Articles provide for a manager, must be the manager. (Only one

# BID NUMBER PA-01907 REBID CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of	
County of	<del></del>
On Before	e me,
DATE	NAME, TITLE OF OFFICER - E.G. "JANE DOE, NOTARY PUBLIC"
Personally appeared	NAME(S) OF SIGNER(S)
personally known to me - <b>OR -</b>	proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.
	WITNESS my hand and official seal.
	SIGNATURE OF NOTARY
	- OPTIONAL
Though the data below is not required by law, it may proting form.	ve valuable to persons relying on the document and could prevent fraudulent reattachment of
CAPACITY CLAIMED BY SIGN	NER DESCRIPTION OF ATTACHED DOCUMENT
☐ INDIVIDUAL ☐ CORPORATE OFFICER	
TITLE(S)  PARTNER(S)  LIMITED  GENERAL	TITLE OR TYPE OF DOCUMENT
☐ ATTORNEY-IN-FACT ☐ TRUSTEE(S) ☐ GUARDIAN/CONSERVATOR ☐ OTHER:	NUMBER OF PAGES
- Official	DATE OF DOCUMENT
SIGNER IS REPRESENTING: NAME OF PERSON(S) OR ENTITY(IES):	
	SIGNER(S) OTHER THAN NAMED ABOVE

#### INSTRUCTIONS TO BIDDERS

#### 1. PREPARATION OF BID:

The preparation of the Bid, including visits to the Site prior to submittal of the Bid, shall be at the expense of Bidder. All prices and notations must be typewritten or written in ink. Any markings in pencil shall not form part of the Bid and shall be disregarded by the City. Any changes or corrections in the Bid must be initiated in ink by the person signing the Bid. Bidder shall state brand name or make of each item bid. If not bidding on item as described, the manufacturer's name and catalog number of the substitute must be given. Bidder shall also attach specifications and furnish other data to establish the suitability of the substitute. Bidder shall quote separately on each Item. Bidder shall quote his lowest price and best delivery date as no changes are permitted after the bid opening. Cash discounts offered for payment within fourteen (14) days or less will not be considered when evaluating bids. No telephonic, telegraphic or fax Bids are acceptable.

# NOTE: ALL PAGES OF THE INVITATION TO BID MUST BE RETURNED.

#### 2. EXAMINATION OF BID:

Bidder is responsible for examining the invitation to Bid and submitting its Bid complete and in conformance with these instructions.

#### 3. CONDITIONS OF WORK:

Bidder shall carefully examine the Site to become fully informed regarding all existing and expected conditions and matters, which could affect performance, cost or time of the Work.

#### 4. DISCREPANCIES IN BID DOCUMENTS:

If Bidder finds discrepancies in or omissions from the invitation to Bid, if the intent of the invitation is not cleer, or if provisions of the Specifications restrict Bidder from bidding, he may request in writing that the deficiency(s) be modified. Such request must be received by the City Purchasing Agent at least five (5) working days before bid opening date. Bidders will be notified by Addendum of any approved changes in the invitation to Bid.

#### 5. ORAL STATEMENTS:

The City of Long Beach shall not be bound by oral statements made by any employee or agent concerning this invitation to Bid. If Bidder requires specific information, Bidder must request it in writing and obtain a reply in writing from the City.

#### 6. BRAND NAMES AND SPECIFICATIONS:

The detailed specifications and/or brand names stated are descriptive only and indicate quality, design and construction of items required. Offers will be considered to supply articles substantially the same as those described herein but with minor variations. Bidders must describe variations in the Bid. Substitute Items must be equal in quality, utility and performance. The phrase "or approved equal" throughout the specifications means that the City in its sole and absolute discretion shall make the final determination whether or not the substitute items are equal.

#### 7. AWARD:

Bid shall be subject to acceptance by the City for a period of three (3) months unless a lesser period is prescribed in the quotation by Bidder. The City reserves the right to award all items to one Bidder, or to award separate items or groups of items to various Bidders, or to increase or decrease the quantities of any item. Bidder may submit alternate prices or name a lump sum or discount conditional on two or more items being awarded to him.

The City's purchases of goods and services are based on the City's actual needs and requirements. The City is obligated under this contract/purchase order to purchase and pay for only those goods and services that the City needs and requires, and that the City actually orders and receives. Any dollar amount identified as a "not to exceed:" amount in any City document is not a guaranteed payment amount to any contractor or service provider. Furthermore, the City may determine that its needs and requirements may be met by City labor or by a second contractor or service provider, even after an award is made to one contractor or service provider. An award is not a promise or guarantee of exclusivity.

Bidders are cautioned that comments and statements, whether oral or written, made by City employees regarding the validity of Bids, the waiver of deviations from Specifications, the possibility or probability of an award being made to a particular Bidder, and other similar matters are NOT binding on the City. Bidders should not order materials, obtain financing or take other actions based on such comments and statements. Only authorization of a Contract by the City Council or issuance of a Purchase Order is conclusive and binding on the City with respect to this Bid and its resulting Contract or Purchase Order. However, prior to authorization by the City Council or issuance of the Purchase Order, Bidders may rely on: (1) approval of an "equal" or "substitute" Item which will be issued in writing, and (2) written notice of Intent to award by the City Council, which is often issued prior to the authorization by the City Council so that a Bidder can order materials that have a long lead time.

#### 8. PAYMENT:

Payment terms are NET/30 unless Bidder otherwise quotes. All Cash Discounts shall be taken and computed from the date of delivery or completion and acceptance of the material, or from date of receipt of involce, whichever occurs last. Involces must be submitted as specified at the time of shipping authorization. Partial payments may be made by the City on delivery & acceptance of goods and on receipt of Contractor's involce.

In the event the Contract to be awarded hereunder, including specifications and other documents incorporated therein by reference, provides for the withholding of moneys by the City to ensure performance of such Contract, Contractor may deposit with the City, as a substitute for said withheld moneys, securities listed in Section 16430 of the California Government Code or bank or savings and loan certificates of deposit, or both, equivalent to the amount withheld, provided Contractor requests permission to make such substitution and bears all expenses in connection therewith.

#### 9. SAFETY APPROVAL:

Where required by City Regulations, any items delivered must carry Underwriters Laboratories Approval or City of Long Beach City Safety Officer approval. Failure to so comply will be cause to reject Bid. Also, any equipment must conform with the Safety Orders of the California Division of Industrial Safety and OSHA regulations.

#### **INSTRUCTIONS TO BIDDERS**

### 10. PUBLIC WORK AND PREVAILING WAGES:

In the performance of public work under any Contract, Contractor shall comply with the provisions of Standard Specifications for Public Works Construction, latest edition, and City of Long Beach Amendments thereto. Where labor is required for public work as part of this Contract, Contractor shall pay no less than the prevailing wages set by the Director of the Department of Industrial Relations of the State of California. A copy of the wage schedule can be obtained from the City Engineer.

The Director of Public Works of the City by and on behalf of the City Council has obtained from the Director of the Department of Industrial Relations of the State of California the general prevailing rate of per diem wages and the general prevailing rate of holiday and overtime work in the locality in which the public work is to be performed for each craft, classifications or type of workers needed to execute the Contract, and the same is on file with the City Engineer, 9<sup>th</sup> floor, City Hall, 333 W. Ocean Boulevard, Long Beach, California 90802. It shall be mandatory upon the Contractor to whom the Contract is awarded, and his Subcontractors to pay not less than the said prevailing rate of wages to all workers employed by Contractor or said Subcontractors in the execution of the Contract.

#### 11. RIGHT TO REJECT:

The City reserves the right to reject at any time any or all Bids, or parts thereof, and to waive any variances, technicalities and informalities which do not impair the quality, utility, durability or performance of the items.

#### 12. SAMPLES:

Samples of Items when requested or required must be furnished to the City free of expense to the City and, if not destroyed by tests, will upon request be returned at Bidder's expense.

#### 13. PRICES:

Prices shall be in accordance with those extended to other governmental agencies. In case of error in extension of prices, unit price will govern. All prices must be firm for the Contract term unless the City specifically provides for adjustment.

# 14. CITY'S POLICY FOR MINORITY AND WOMEN-OWNED BUSINESSES:

The City of Long Beach is committed to providing maximum opportunities for Disadventaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBEs, and OBEs) to compete successfully in supplying our needs for products and services.

Please visit <a href="http://www.longbeach.gov/diversity">http://www.longbeach.gov/diversity</a> for more information on the City's Diversity Outreach Program.

#### **SUBCONTRACTORS**

To assist the City in maintaining records of its Minority and Women Outreach Program, Bidder is requested to provide the following information. Answers are optional, and failure to answer will not disqualify Bid. If additional space is required, Bidder shall attach a separate sheet.

The following Minority- or Woman-owned subcontractors are to be utilized to provide equipment, material, supplies and/or services for this Contract requirement:

Company	Name:		14	A	 <u></u>	
Address:	•		· · · · · ·		 	 
Commodi	v/Servic	e Provid	ed.			

Circle appropriate designation.	MILL	TIDE.	
Ethnic Eactors of Ownership:	more ti	tan 51%)	

Black Hispanic Asian	(	) )	American Indian Other Non-white Caucasian	(	) }	-	
Certifled by: Valid thru:	-					 	_
Dollar value	of n	articin	ation: \$				-

#### 15. BID SUBMITTAL AND WITHDRAWAL OF BIDS:

Each Bid must be delivered to the location and received on or before the due date and time stated herein. Bids will not be accepted after the date and time stated herein. Bids may be withdrawn without prejudice providing the written request is received by the City Clerk no later than the time set for opening Bids. Withdrawals will be returned to Bidder unopened. Failure to respond to three (3) Invitations to Bid without reason may constitute cause to remove Bidder's name from the bidding list.

SUBMIT TO: CITY OF LONG BEACH CITY CLERK 333 W OCEAN BLVD/PLAZA LEVEL LONG BEACH CA 90802

BID DUE DATE:

**MARCH 27, 2007** 

THE

11:00 am

IF BIDDER HAS ANY QUESTIONS REGARDING THIS INVITATION TO BID PLEASE CONTACT THE FOLLOWING CITY PERSONNEL.

A. COMMERCIAL (TERMS AND CONDITIONS, ETC)

LENORE BLUEFORD	(562) 570-5384
BUYER	TELEPHONE NUMBER

B. TECHNICAL (SPECIFICATIONS, DRAWINGS, ETC.)

LENORE BLUEFORD	(562) 570-5384
DEPARTMENT CONTACT	TELEPHONE NUMBER

#### 16. BID OPENING PROCEDURES:

All Bids will be publicly opened and read at the date and time specified in instructions to Bidders, item 15.

It is our policy <u>not</u> to release price information on these Bids until the department has reviewed them and award has been approved by the City Council and the City Attorney. At that time, the information becomes public. You are welcome to review the results at that time by calling the buyer that handled that Bid and setting up an appointment. Due to the large volume of Bids received, Bid results will <u>not</u> be given out by phone and Information will not be faxed.

After the Purchasing Division has analyzed the Bids, the name of the <u>apparent</u> low Bidder will be posted on the Internet for a period of one (1) month, together with the rankings of the top three Bidders. These rankings will not contain price information.

CAUTION: Only the City Council has authority to make an award, and a contract is not in effect until the City Council makes an award and contract documents (including insurance and bonds) are signed, submitted and approved.

Bid protest procedures may be obtained from the Buyer. Protests must be submitted within seven (7) calendar days after the date of the Bid opening.

#### INSTRUCTIONS TO BIDDERS

#### 17. INTER-AGENCY PARTICIPATION:

IF OTHER AGENCIES EXPRESS AN INTEREST IN PARTICIPATING IN THIS BID, WOULD YOU SUPPLY THE SAME ITEMS.

	$\sim$		
YES	λ	NO	

(if yes, any agency electing to participate in this Bid will order its own requirements without regard to the City of Long Beach. The City of Long Beach assumes no liability or payment guarantee on any units sold to participating agencies.)

#### 18. AMERICANS WITH DISABILITIES ACT:

Contractor shall have and be allocated the sole responsibility to comply with the Americans with Disabilities Act of 1990 ("ADA") with respect to performance hereunder and contractor shall defend, indemnify and hold the City, its officials and employees harmless from and against any and all claims of failure to comply with or violation of the ADA as said claim relates to this Contract.

- 1. Acceptance of the offer contained in this Contract is expressly limited to the terms and conditions of such offer as herein stated.
- No charges for taxes, transportation, boxing, packaging, crating or returnable containers will be allowed and paid by the City unless separately stated hereon. All sales, use, excise or similar taxes to be paid by the City must be itemized separately hereon and on invoices. The City is exempt from payment of Federal Excise Tax under Certificate No. 95-73 0502K and none shall be charged to the City.
- 3. The City's obligation to pay the sum herein stated for any one fiscal year shall be contingent upon the City Council of the City appropriating the necessary funds for such payment by the City in each fiscal year during the term of this Contract. For the purposes of this section a fiscal year commences on October 1 of the year and continues through September 30 of the following year. In the event that the City Council of the City fails to appropriate the necessary funds for any fiscal year, then, and in that event, the Contract will terminate at no additional cost or obligation to the City.
- 4. Contractor shall deliver the materials, equipment, supplies or services, or cause the work to be performed, within the time and in the manner specified in the Contract. Times and dates stated herein are of the essence. If at any time Contractor has reason to believe that deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay shall be given immediately to the City. Deliveries must be prepaid. C.O.D. shipments will not be accepted.
- 5. The City reserves the right at any time to make changes in drawings and specifications, in methods of shipment and packaging and in place of delivery as to any articles covered by this Contract. In such event there will be made an equitable adjustment in price and time of performance mutually satisfactory to Contractor and the City; but any claim by Contractor for such an adjustment must be made within thirty (30) days of such change.
- 6. Contractor warrants that the goods, machinery or equipment delivered or the work performed hereunder shall conform to the specifications, drawings, samples or other description specified by the City and shall be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, in good working order and free from defect or faulty workmanship for a period of ninety (90) days. When defective goods, machinery, or equipment or faulty workmanship is discovered which requires repair or replacement pursuant to this warranty, Contractor shall provide all labor, materials, parts and equipment to correct such defect at no expense to the City.
- 7. Contractor shall defend, Indemnify and hold the City, its officials and employees harmless from any and all loss, damage, liability, demands, claims, causes of action, costs and expenses (including reasonable attorney' fees) for injuries to persons (including death) or damage or destruction of property connected with or arising from the negligent acts or omissions of Contractor, its officers, agents and employees in the performance of this Contract.
- 8. The City reserves the right to terminate this Contract at any time in whole or in part even though Contractor is not in default hereunder. In such event there will be made an equitable adjustment of the terms that is mutually satisfactory to the City and Contractor. Upon receipt of any notice of such termination, Contractor shall, unless such notice otherwise directs, immediately discontinue all work on the Contract and deliver, if and as directed, to the City all completed and partially completed articles, work in process and materials purchased or acquired for performance of the Contract. The provisions of this section shall not limit or affect the right of the City to terminate this Contract immediately upon written notice of breach.
- 9. The City reserves the right to cancel this Contract or any part thereof and reject delivery of goods if delivery is not undertaken and completed when specified and in accordance with specifications. Contractor shall be charged for any direct losses, but not any consequential damages, sustained by the City by reason of such delay or failure, excepting losses caused by a delay for reasons beyond Contractor's reasonable control. Direct losses shall include any costs to the city in excess of the Contract price of obtaining goods from other sources similar to those cancelled or rejected hereunder.
- 10. The City shall pay to Contractor the price(s) specified in the Contract on delivery of the materials, equipment, supplies or services and acceptance thereof by the City Manager or his designee, or upon completion of the work to be performed and accepted thereof, as specified in the Contract. Defective articles or articles not in accordance with the City's specifications shall be held for Contractor's instructions at Contractor's risk, and if Contractor so directs will be returned at Contractor's expense.
- 11. No return or exchange of material, equipment or supplies shall be permitted without written approval of the City Purchasing Agent.
- 12. All royalties for patents, or changes for the use of patents, which may be involved in any article to be furnished under this Contract shall be included in the Contract price.
- 13. In cases where a price subject to escalation has been agreed upon, the price escalation shall be shown as a separate item on the invoice. Unless an escalator clause has been shown as a specific part of this Contract Contractor shall not be entitled to reimbursement for costs incurred due to escalation.

- 14. All materials, supplies and equipment provided under this Contract shall be in full compliance with the Safety Orders and Regulations of the Division of Industrial Safety of the State of California, Title 8, California Code of Regulations (CAL/OSHA) and all applicable OSHA regulations as well as all other applicable California Code of Regulations. Contractor shall indemnify and hold the City, its officials, and employees harmless for, of and from any and all loss, including but not limited to fines, penalties and corrective measures, the City may sustain by reason of Contractor's failure to comply with said laws, rules and regulations in connection with the performance of this Contract.
- 15. Contractor shall keep confidential and not disclose to others or use in any way to the detriment of the City confidential business or technical information that the City may disclose in conjunction with this Contract or Contractor may learn as a result of performing this Contract.
- 16. This Contract shall not be assigned in whole or in part, nor any duties delegated without the City's prior written approval.
- 17. The remedies herein reserved shall be cumulative and additional to any other remedies at law or in equity. The waiver of any breach of this Contract shall not be held to be a waiver of any other or subsequent breach. The City's failure to object to provisions contained in any communication from Contractor shall not be deemed an acceptance of such provisions or a waiver of the provisions of this Contract.
- This Contract shall not be amended or modified, except by written agreement signed by the parties and expressly referring to this Contract.
- 19. Contractor shall indemnify, hold harmless and defend the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery or equipment supplied hereunder.
- 20. Contractor shall furnish further itemization and breakdown of the Contract price when requested by the City.
- 21. Contractor, in the performance of any work or the furnishing of any labor under this Contract, shall be considered as an independent contractor. Contractor, his agents and employees shall not be considered as employees of the City.
- 22. Contractor and subcontractor(s) shall not discriminate against any person in the performance of this Contract and shall comply with applicable federal, state and city equal employment opportunity laws, ordinances, rules and regulations. Contractor and subcontractor(s) shall not discriminate against any employee or applicant for employment or against any subcontractor on the basis of race, color, religion, national origin, sex, sexual orientation, AIDS, HIV status, age, disability, or handicap, subject to federal and state laws, rules and regulations.
- 23. Contractor shall comply with all applicable federal, state and local laws pertaining to the subject matter hereof.
- 24. Contractor shall submit samples of all documents that Contractor may require the City to execute to complete this transaction. By accepting these samples as part of the bid or by awarding the Contract to a Contractor who has submitted said samples, the City does not agree to the terms stated in said samples. This invitation to Bid and Contractor's bid shall take priority over said samples and this invitation and Contractor's bid shall become the Contract between the City and the Contractor.
- 25. All quantities stated herein are only ESTIMATES. The City reserves the right to increase or decrease these estimated quantities based on its actual needs and funds available.
- 26. The City reserves the right to exercise, at its option, an increase in expenditures by ten (10) percent annually, but the City does not guarantee such an increase.
- 27. Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes, particularly with respect to the self-accrual of use tax. Contractor shall cooperate as follows: (i) for all leases and purchases of materials, equipment, supplies or other tangible personal property totaling over \$100,000 shipped from outside California, a qualified Contractor shall complete and submit to the appropriate governmental entity the form in Appendix "A" attached hereto; and (ii) for construction contracts and subcontracts totaling \$5,000,000 or more, Contractor shall obtain a sub-permit from the California Board of Equalization for the Work site. "Qualified" means that the Contractor purchased at least \$500,000 in tangible personal property that was subject to sales or use tax in the previous calendar year.

In completing the form and obtaining the permit(s), Contractor shall use the address of the Work site as its business address and may use any address for its mailing address. Copies of the form and permit(s) shall also be delivered to the Purchasing Agent. The form must be submitted and the permit(s) obtained as soon as Contractor receives a notice of award. Contractor shall not order any materials or equipment over \$100,000 from vendors outside California until the form is submitted and the permit(s) obtained and, if Contractor does so, it shall be a material breach of the Agreement. In addition, Contractor shall make all purchases from its Long Beach sales office and the Long Beach sales office of its vendors if those vendors have a Long Beach office and all purchases made by Contractor under this Agreement which are subject to use tax of \$500,000 or more shall be allocated to the City of Long Beach. Contractor shall require the same form and permit(s) from its subcontractors.

Contractor shall not be entitled to and by signing this Contract waives any claim or damages for delay against City if Contractor does not timely submit these forms to the appropriate governmental entity. Contractor may contact Eugene Fong at 562-570-5023 for assistance with the form.

- 28. The California Integrated Waste Management Act (Public Resources Code, Sec. 40000 et seq.) requires governmental entities to achieve fifty (50) percent diversion of waste. In conjunction with the City's Integrated Resources Bureau, the City is currently developing an Environmentally Preferable Product (EPP) procurement plan. These guidelines enable the City Purchasing Agent to greatly expand procurement programs by moving beyond a singular consideration of "recycled-content". EPP procurement facilitates the purchase of products that qualify within a broad range of "environmentally preferable" criteria, such as: minimal packaging; energy savings; non-toxic; manufactured from sustainably-harvested materials. Contractor shall monitor products that fall within the EPP guidelines and document all criteria that qualifies the product as an EPP. Documentation from the manufacturer will be acceptable and may be required during the term of the Contract.
- 29. THE FOLLOWING ADDITIONAL CONDITIONS APPLY ONLY IN CASES WHERE CONTRACTOR IS TO PERFORM WORK ON CITY PROPERTY:
  - A. If at any time during the progress of the Work, Contractor shall allow any indebtedness to accrue for labor, equipment or materials, or which may become a claim against the City, Contractor shall immediately upon request from the City pay such claim or indebtedness or cause such lien to be dissolved and discharged by giving a bond or otherwise and, in case of his failure so to do, the City may withhold any money due Contractor until such claim or indebtedness is paid or may apply such money toward the discharge thereof; or in such event the City may, at its option, declare this Contract to be terminated, take possession and control of the Work, and complete the same or cause the same to be completed according to the specifications. Contractor shall pay to the City the difference between the Contract price and the actual cost to the City in completing or causing the Work to be completed.
  - B. Contractor shall carry on the Work at its own risk until the same is fully completed and accepted and shall, in case of any accident, destruction or injury to the Work or materials before its final completion and acceptance, repair or replace the Work or materials so injured, damaged and destroyed, at his own expense and to the satisfaction of the City. When materials and equipment are furnished by others for installation or erection by Contractor, Contractor shall receive, unload, store and handle same at the Site and become responsible therefore as though such materials and equipment were being furnished by Contractor under the Contract.
  - C. Contractor shall procure and maintain at Contractor's expense for the duration of the Contract the following insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the Contract by Contractor, its agents, representatives, employees or subcontractors:
    - (1) Comprehensive General Liability: \$1,000,000 combined single limit for each occurrence or \$2,000,000 General Aggregate for bodily injury, personal injury and property damage, including products and completed operations coverage.
      - The City, its officials, employees and agents shall be named as additional insureds as respects: liability arising out of activities performed by or on behalf of Contractor, products and completed operations of Contractor, and premises owned, leased or used by Contractor.
    - (2) Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.
    - (3) Workers' Compensation as required by the California Labor Code and Employers Liability limits of \$1,000,000 per accident.

Any self-insurance program and self-insured retention must be separately approved in writing by the City.

Each insurance policy shall be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after thirty (30) days prior written notice to the City.

Acceptable insurance coverage shall be placed with carriers admitted to write insurance in California or carriers with a rating of or equivalent to A; VIII by A. M. Best & Company. Any deviations from this rule shall require written approval from the City's Purchasing Agent.

All coverages for Subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.

Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

Before any of Contractor's or Subcontractor's employees shall do any Work on the City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.

Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit Contractor's liability under this Contract.

- D. Contractor shall defend, indemnify and hold harmless the City, its officials and employees from and against any and all liability for claims for bodily injury and property damage arising out of negligent acts, omissions or errors of any employee of Contractor at the Site.
- E. Contractor shall list the name and location of the place of business of each Subcontractor who will perform work, labor or services for Contractor, or who specially fabricates and installs a portion of the Work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The Subcontractor list shall be submitted with Contractor's Bid.

### SPECIAL CONDITIONS

### **CONTRACT PERIOD**

The term of this Contract is twelve (12) months after date of award or from the expiration of the current contract, whichever is earlier. This Contract may be extended by mutual agreement for up to two additional periods of one year each in accordance with the terms and conditions stated herein.

It is agreed that if the City intends to exercise its extension option for the two additional one-year periods, the City shall so notify the Contractor ninety (90) days prior to the expiration date. The Contractor shall be required to submit any proposed price increases to the City Purchasing Agent for approval at least sixty (60) days prior to expiration of the Contract. The City reserves the right to accept or reject any price increase and to cancel the extension notice if price increase(s) are not acceptable. Any notice of a price increase shall show the item number, price, contract number, and purchase order number.

No price increases will be allowed during any twelve month contract period.

PRICE INCREASE							
Α.	Shall not exceed	9 %	during the first renewal period.				
В.	Shall not exceed	%	during the second renewal period				

### **DELIVERY SCHEDULE**

In accordance with the delivery schedules indicated in the pricing section, pages 15 through 23.

### DELIVERY

The Contractor will be given advance notice of delivery date requirements. Deliveries shall be made FOB destination to such locations within the City as specified on the purchase orders. Delivery shall be made within forty-eight (48) hours of the release order. Deliveries shall be made in full quantities as specified. On large quantities, deliveries may be split as mutually agreed by the City and the Contractor.

No deliveries shall be made without receipt of an actual purchase order (not the blanket purchase order which will be malled with the Contract). Each using department, bureau, or division will issue a purchase order (a release that references the blanket purchase order). Production of envelopes shall not commence until the purchase order has been received, either via the U.S. mail or a fax.

Delivery will be in  $\mathcal{TWO}(2)$  calendar days after receipt of the purchase order (if time shown is more than forty-eight (48) hours or two (2) calendar days after receipt of order, the bid may be rejected).

#### **BOND PROVISIONS** N/A

### **REFERENCES**

The Contractor shall furnish, with the bid on a separate sheet a list of five (5) current customers (including company name, street address, telephone number, and contact person) for whom the Contractor has provided similar service. The City intends to contact these customers to determine reliability, performance, and other information. Failure to include this information may void the bid if the City has no prior experience with the bidder.

### **PRICING**

No "minimum orders" will be permitted. Bids indicating a minimum order will be rejected.

The quoted price per thousand shall include all charges, e.g. die cutting, plates, special inks.

Negatives are property of the City of Long Beach and must be returned within five (5) days after expiration of the Contract.

Furnished negatives will be ready for pickup one week after award of the Contract at City Hall – Purchasing Division – Plaza Level, 333 W. Ocean Blvd, Long Beach, CA 90802.

New or changed address artwork will be furnished by the City; however, some changes may require typeset.

### **MISCELLANEOUS TYPESETTING CHARGES**

A.	Typeset 3 lines of address	\$ 75.00
В.	Typeset 4 lines of address	\$ 80.00
C.	Typeset 5 lines of address	\$ 85. o o
D.	Faxed proof to using department	\$ N/C
E.	Charge for negative	\$ N/C

### **CHANGES**

The City reserves the right to make minor changes to the samples at the time an order is issued.

### **ADDITIONS**

The City reserves the right to order envelopes not included herein. The price shall be negotiated at time of order.

### STYLE

"Executive" style cut is not acceptable; only commercial or official styles shall be considered. The configuration of the flap on all envelopes shall not be altered. ONLY FULL GUM SEALS ARE ACCEPTABLE, UNLESS OTHERWISE NOTED.

### **QUANTITIES**

The quantities listed in the bid are estimated annual quantities only. The City reserves the right to increase or decrease quantities in accordance with its actual needs and/or funds available at the time actual orders are placed. No under-runs will be accepted; and no more than a ten percent (10%) overrun, or 5,000 each, whichever is less, shall be accepted.

### **STOCK ON HAND**

A minimum of a one month supply of envelopes must be manufactured and on hand to comply with the delivery time of forty-eight (48) hours from receipt of the purchase order.

The Contractor will be required to warehouse envelopes at its facility until required/requested by City departments.

### **PACKAGING**

Envelopes shall be packed firmly in boxes of 500 or cases of 2500, unless otherwise specified.

Envelopes shall be packed, boxed, stored, and delivered with envelopes standing on ends.

### **LABELING**

Cartons shall be marked on the outside with item number is and a sample taped to the ends of each carton.

#### RECYLCLED PAPER

The Contractor shall include (in appropriate column of "cost proposal section") price for envelopes made with recycled paper. Said paper shall include a minimum percentage of recycled content in accordance with the minimum content standards set by the State of California. Recycled paper shall have not less than fifty percent (50%) of its total weight consisting of secondary fiber and post-consumer waste. Post-consumer waste is defined as finished material which would normally be disposed of as a solid waste having completed its lifecycle as a consumer item. Samples of recycled paper may be requested by the Purchasing Agent or her representative. Failure to provide samples within the requested time frame may disqualify the bid.

### **POLY FILM**

The City reserves the right to request a film made of cornstarch or other biodegradable material(s) as a substitute for the poly film specified herein (Glassine is an acceptable alternate to the poly film specified herein). Samples of biodegradable film (including specification sheet) shall be submitted with the bid. Failure to provide sample and specification sheet with bid may disqualify bid. The ability to provide biodegradable film may be a consideration in award. The Contractor unable to provide bio-degradable film shall so indicate in the bid section.

The City reserves the right to request a minimum of 500 envelopes to use as a test run to determine if the offered envelope is adequate for the City's mail inserting machine.

Can Contractor prov	ide bio-degrad	dable film offered:	YES	_ (yes / no)
If yes, additional cost	to unit prices st	hown on attachment fo per thousand envelo	or bio-degrada pes.	able film specified above:

### **SAMPLES**

Samples will be required for item number two (2). One (1) box of 500 #10 open side envelopes shall be submitted with the bid. Failure to comply will result in the bid being rejected.

**VENDOR CONTACT** (must have a person's name)

Name: _	LIZ BISHOP	
Phone: _	800 890 5959 × 550	
Cell: _	310 245 8006	
Fax: _	909 923 3639	
E-mail: _	LBISHOP @ RESPONSE-ENVELOPE. COP	<b>-</b> ~

WE ARE PLEASED TO SUBMIT OUR BID IN ACCORDANCE WITH THE CITY OF LONG BEACH INVITATION TO BID, SPECIFICATIONS AND TERMS AND CONDITIONS TO FURNISH AND DELIVER THE "PRINTED ENVELOPES" FOB DESTINATION CITY OF LONG BEACH.

SALES TAX: UNIT PRICES STATED HEREIN SHALL NOT INCLUDE SALES TAX.

		AFFROX.	APPROX DATE	EST	VIRGIN PAPER UNIT PRICE/M	VIRGIN PAPER EXTENSION	RECYCLED PAPERUNIT	RECYCLED PAPER EXTENSION
ITEM	DESCRIPTION	DELIVERY	DATE	ULY	PRICE/M	EXTENSION	PRICE/M	EXTENSION
COMME	RCIAL SERVICES (333 W OCEAN BLVD/5TH FL OR AS NOT	EU BEI OM						
	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB	33,333	04/01/07	100.000				
01a	24, WHITE WOVE, RETURN ADDRESS UPPER LEFT	33,333	05/01/07	400,000	\$	\$	\$	\$
	CORNER AND LOGO ON BACK FLAP, BLACK INK;	33,333	06/01/07	1	i		1	
	PROOF REQUIRED. (SHIP TO: CITY HALL/MAILROOM,	33,333	07/01/07		1 ~ ~ /	100. 10		5900.01
	333 W OCEAN BLVD/LOWER LEVEL) 90802 (NEGS	33,333	08/01/07	1	13.95	5580,00	14.13	17/00.01
1	FURNISHED) (TM)	33,333	09/01/07				1	
{		33,333	10/01/07	}		i	1	1
		33,333	11/01/07	Ì			1	İ
		33,333	12/01/07					ł
		33,333	01/01/08		1		}	
[		33,333	02/01/08				· .	ł
		33,333	03/01/08					<u> </u>
01b	ALTERNATE QUOTE ITEM 1: SAME AS ITEM 2 EXCEPT	33,333	04/01/07	400,000	<b>[ \$</b> -	\$	\$	\$
	PRINTED 4/0 PROCESS 1-SIDE FLAT; COLOR	33,333	05/01/07					
	SEPERATED ART FURNISHED.	33,333 33,333	06/01/07 07/01/07		ĺ		1	ł
	· ·	33,333	08/01/07					
		33,333	09/01/07			11/00 00		11860,00
1		33,333	10/01/07		19.00	11,000.00	29.65	11860,00
		33,333	11/01/07			1	-	
		33,333	12/01/07			1		
ŀ	•	33,333	01/01/08		İ			
		33,333	02/01/08				İ	
		33,333	03/01/08			Í		
01c	ALTERNATE QUOTE ITEM 1: SAME AS ITEM 2 EXCEPT	33,333	04/01/07	400,000	\$	\$	\$	\$ .
U IC	PRINTED 4/0 PROCESS 1-SIDE FLAT; COLOR	33,333	05/01/07	+00,000	*	*	*	<b>,</b>
	SEPERATED ART NOT AVAILABLE.	33,333	06/01/07		}		]	
		33,333	07/01/07				_	
		33,333	08/01/07		.07	110	30.45	12180.00
		33,333	09/01/07		124.13	11400.00	70,73	1' '
		33,333	10/01/07				·	
]		33,333	11/01/07			ļ		}
		33,333	12/01/07					
		33,333	01/01/08					
		33,333	02/01/08					1
		33,333	03/01/08			<u> </u>		<u></u>

ITEM	DESCRIPTION	AFFROX DELIVERY	APPROX	est	PAPER UNIT PRICE/M	VIRGIN PAPER EXTENSION	PAPER UNIT	RECYCLED PAPER EXTENSION		
<b>01</b> d	ALTERNATE QUOTE ITEM 1: SAME AS ITEM 2 EXCEPT PRINTED 1/0 PMS BLUE INK WITH SCREENING ON 2" X 3" CLIPART 1-SIDE FLAT; ARTWORK FURNISHED.	33,333 33,333 33,333 33,333 33,333 33,333 33,333 33,333 33,333 33,333 33,333	04/01/07 05/01/07 06/01/07 07/01/07 08/01/07 09/01/07 10/01/07 11/01/07 01/01/08 02/01/08 03/01/08	400,000	14.40	\$ 760.00	15.25	\$ 6100.00		
02a	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, SIDE SEAMS; "V" THROAT (LOWEST POINT OF THROAT TO BOTTOM FOLD IS 3-1/2"); PRINTED 2/0 ONE SIDE FLAT, PMS BLUE INCLUDES 2" X 3" CLIPART WILL HAVE SOME SCREENING & "URGENT-IMMEDIATE ATTENTION NEEDED" TO BE IN PMS RED INK; (ARTWORK FURNISHED) (RB)	400,000 440,000 440,000 440,000	04/01/07 AS NEEDED AS NEEDED AS NEEDED	1,720,000	13.95	23994.00	14.75	\$ 2537 <b>6</b> .00		
02b	ALTERNATE QUOTE ITEM 2: SAME AS ITEM 2 EXCEPT PRINTED 4/0 PROCESS 1-SIDE FLAT; COLOR SEPERATED ART FURNISHED.	400,000 440,000 440,000 440,000	04/01/07 AS NEEDED AS NEEDED AS NEEDED	1,720,000	\$ 25.95	\$ 44634.00	\$ 26.60	\$ 45752,00		
02c	ALTERNATE QUOTE ITEM 2: SAME AS ITEM 2 EXCEPT PRINTED 4/0 PROCESS 1-SIDE FLAT; COLOR SEPERATED ART NOT AVAILABLE.	400,000 440,000 440,000 440,000	04/01/07 AS NEEDED AS NEEDED AS NEEDED	1,720,000	\$25.95	\$ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	\$ 26.60	\$45752.00		
02d	ALTERNATE QUOTE ITEM 2: SAME AS ITEM 2 EXCEPT PRINTED 1/0 PMS BLUE INK WITH SCREENING ON 2" X 3" CLIPART 1-SIDE FLAT; ARTWORK FURNISHED.	400,000 440,000 440,000 440,000	04/01/07 A8 NEEDED A8 NEEDED	1,720,000	\$ /4.40	\$ 24768.00	\$ 15.75	27090.00		
SAM	PLES REQUIRED FOR ITEM #2: ONE (1) BOX (BID. FAILURE									
03	SIDE SEAM ENVELOPE - #10 SUB 20, WHITE WOVE, POLY WINDOW 3-3/4" X 1-1/8", 2-1/2" FROM LEFT, 1-11/16" FROM BOTTOM, 3 RETURN ADDRESS LINES IN UPPER LEFT CORNER, TRL INDICIA IN UPPER RIGHT CORNER, AND COPY UNDER BACK FLAP, BLACK INK; FIM AND BAR CODES SHALL BE PREPRINTED IN	25,000 25,000 25,000 25,000 25,000 25,000 25,000	04/01/07 05/01/07 06/01/07 07/01/07 08/01/07 09/01/07	300,000	\$	\$ 4320.00	\$	\$ 4575-0}		

ITEM	DESCRIPTION	APPROX DELIVERY	APPROX	EST.	PAPER UNIT PRICE/M	VIRGIN PAPER EXTENSION	RECYCLED PAPER UNIT PRICE/M	RECYCLED PAPER EXTENSION
	BLACK SCANNABLE INK PER THE USPS PUBLICATION 12 (BAR CODE AND FIM PRINTING GUIDELINES). BOTH PUBLICATION 12 AND THE ZIP +4/FIM CODE POSITIVE/NEGATIVE SHALL BE FURNISHED BY THE CITY. (SHIP TO: CITY HALL/MAILROOM, 333 W OCEAN BLVD/LOWER LEVEL) (NEGS FURNISHED) (TM)	25,000 25,000 25,000 25,000 25,000 25,000	10/01/07 11/01/07 12/01/07 01/01/08 02/01/08 03/01/08					
04	SIDE SEAM ENVELOPE - #9 SUB 20, WHITE WOVE, POLY WINDOW 3-3/4" X 1-1/8", 2-1/2" FROM LEFT, 1-1/1/8" FROM BOTTOM, PRINTED 1/1 FLAT; PMS BLUE INK; 3 RETURN ADDRESS LINES IN UPPER LEFT CORNER, TRL INDICIA IN UPPER RIGHT CORNER, AND COPY UNDER BACK FLAP; PROOF REQUIRED. FIM AND BAR CODES SHALL BE PREPRINTED IN BLUE SCANNABLE INK PER THE USPS PUBLICATION 12 (BAR CODE AND FIM PRINTING GUIDELINES). BOTH PUBLICATION 12 AND THE ZIP +4/FIM CODE POSITIVE/ (ARTWORK FURNISHED) (RB)	400,000 400,000 400,000 400,000	04/01/07 AS NEEDED AS NEEDED AS NEEDED	1,600,000		\$ J2 080 - 00	\$ 14.65	\$ 23440.00
05	ENVELOPE - DEPOSITORY, 20 LB, WHITE STOCK, 6-1/4" X 4" PLUS FLAP AND TAB, SPLIT SEAL GUM, TAB ON FLAP FOLDED UNDER, BLACK INK; NEGS FURNISHED.	5,000 5,000	07/01/07 01/01/08	10,000	\$89.00	\$ 890.00	\$ 89.90	\$ 99.00
06	SIDE SEAM ENVELOPE - #9 NON-STANDARD, COURTESY REPLY, SUB 24, WHITE WOVE, PLAIN, FROM WITH BLANK LINES TOP LEFT CORNER, RETURN ADDRESS CENTERED, PUT STAMP HERE TOP RIGHT CORNER, BLACK INK; ARTWORK FURNISHED; PROOF REQUIRED.	AS NEEDED		10,000	\$ 25.00	\$ 250.00	\$ 25.90	259.00
07	SIDE SEAM ENVELOPE - #10, SUB 20, WHITE WOVE, PLAIN, RETURN ADDRESS LOCATED IN UPPER LEFT CORNER, BLACK INK; ARTWORK FURNISHED; PROOF REQUIRED.	AS NEEDED	·	10,000	\$ 25.00	\$ 250.00	\$ 25.90	\$ 259.00
08	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT (MUNICIPAL UTILITIES - ADDRESS SERVICE REQUESTED); 1/0 BLACK INK; ARTWORK FURNISHED; PROOF REQUIRED.	AS NEEDED		25,000	\$ 21.00	\$ 525.00	\$ 21.85	\$ 546.26
PARKIN	G CONTROL SECTION (333 W OCEAN BLVD/PLAZA LEVEL							
09	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	40,000 40,000 40,000 50,000	04/01/07 06/01/07 09/01/07 12/01/07	170,000	\$ 18.70	\$ 179.00	19.35	\$ 3289.50

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ITEM	DESCRIPTION	APPROX DELIVERY	APPROX	<b>BFT</b>	PAPER UNIT PRICE/M	VIRGIN PAPER EXTENSION	PAPER UNIT PRICEM	RECYCLED PAPER EXTENSION
10	SIDE SEAM ENVELOPE - #9; SUB 20, WHITE WOVE PLAIN, 3 RETURN ADDRESS LINES UPPER LEFT CORNER, TRL INDICIA UPPER RIGHT CORNER, BLACK INK; PROOF REQUIRED. FIM AND BAR CODES SHALL BE PRE-PRINTED IN BLACK SCANNABLE INK PER USPS PUBLICATION 12 BAR CODE AND FIM PRINTING GUIDELINES. BOTH PUBLICATION 12 AND ZIP +4/FIM CODE POSITIVE/NEGS FURNISHED	40,000 40,000 40,000 50,000	04/01/07 06/01/07 09/01/07 12/01/07	170,000	16.90	\$ 287300	\$ 17.55	\$ 2983.50
11	SIDE SEAM ENVELOPE - 6-1/2 STANDARD, SUB 24, WHITE WOVE, 1-1/4" GUMMED FLAP; PRINTED 1-SIDE FLAT, 1/0 BLACK; ARTWORK FURNISHED; PROOF REQUIRED. PARKING CITATIONS REMIT.	AS NEEDED	AS NEEDED	400,000	16.00	\$ 6400.00	16.65	6660.00
<u>HEALTH</u>	DEPT (2525 GRAND AVENUE)							
12	SIDE SEAM ENVELOPE - #10, SUB 20, WHITE WOVE, PLAIN, RETURN ADDRESS LOCATED IN UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	. AS NEEDED	AS NEEDED	60,000	\$ 18.30	\$ 1098.00	\$18.95	\$ //37_ 00
13	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, POLY WINDOW 3" X 1-1/4" 3/8" FROM LEFT, ½" FROM BOTTOM, RETURN ADDRESS LOCATED IN UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	15,000	\$ 25.00	\$375.00	\$25.65	\$ 384-75
ANIMAL	CONTROL (7700 E. SPRING STREET 90815)							
14	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT CORNER AND PRINTED ON FLAP, BLACK INK; PROOF REQUIRED.	10,000 10,000 10,000	04/01/07 09/01/07 02/01/08	30,000	\$21.20	\$ 636.00	\$ 21.85	\$655_50
15	SIDE SEAM ENVELOPE - NON-STANDARD, 8-3/4" X 3-3/4", SUB 20, WHITE WOVE, PLAIN, 3 RETURN ADDRESS LINES UPPER LEFT CORNER TRL INDICIA UPPER RIGHT CORNER, PRINTED ON BACK FLAP, BLACK INK; PROOF REQUIRED. FIM AND BAR CODES SHALL BE PREPRINTED IN BLACK SCANNABLE INK PER USPS PUBLICATION 12 BAR CODE AND FIM PRINTING GUIDELINES. ARTWORK FURNISHED/PROOF REQUIRED.	10,000 10,000 10,000	04/01/07 09/01/07 02/01/08	30,000	\$ 39.20	1176.00	\$ 39.95	\$  198.50

			ID SECTI	ON				
ITEM	DESCRIPTION	APPROX OFLIVERY	APPROX DATE	8FT.	PAPER UNIT	VIRGIN PAPER EXTENSION	PECYCLED PAPER UNIT PRICE/M	RECYCLED PAPER EXTENSION
CITY CL	ERK (333 W OCEAN BLVD/PLAZA LEVEL)							
16	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	20,000	\$ 1850	\$ 370.00	19.15	\$ 393.00
CITY AT	TORNEY (333 W OCEAN BLVD/11TH FLOOR)							
17	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS LOCATED IN UPPER LEFT CORNER, BLACK INK, NEGS FURNISHED.	AS NEEDED	AS NEEDED	35,000	\$ 18.50	\$647.50	\$ 19.15	\$670.25
CIVIL SE	ERVICE (333 W OCEAN BLVD/7TH FLOOR)							
18	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	15,000	\$18.50	\$277.50	\$ 19.15	\$287.25
POLICE	DEPT (100 LONG BEACH BLVD, 90802)							
19	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; PROOF REQUIRED.	AS NEEDED	AS NEEDED	60,000	\$19.50	\$//70-00	\$20.15	\$ 1209.00
20	SIDE SEAM ENVELOPE - #10 SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; PROOF REQUIRED.	AS NEEDED	AS NEEDED	60,000	\$ 18,50	\$///0.00	\$ 19.15	\$ 1149.00
21	SIDE SEAM ENVELOPE - #10 STANDARD, SUB 24, WHITE WOVE, PLAIN	AS NEEDED	AS NEEDED	40,000	\$ 1850	\$ 740.03	\$19.15	\$766.00
22	SIDE SEAM ENVELOPE - #10 SUB 24, WHITE WOVE, POLY WINDOW 1-1/8" X 4-1/2", 4-1/8" FROM LEFT, 1/2" FROM BOTTOM, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; PROOF REQUIRED.	AS NEEDED	AS NEEDED	30,000	19.50	\$ 585.00	\$ 20.15	\$ 604.50
23	ENVELOPE - #6-3/4 STANDARD, SUB 24, WHITE WOVE, PLAIN	AS NEEDED	AS NEEDED	5,000	\$ 29.00	\$ 145.00	\$30.00	\$ /50.00
24	ENVELOPE - #6-3/4 STANDARD, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT CORNER; PROOF REQUIRED.	AS NEEDED	AS NEEDED	5,000	\$ 19.00	\$ 145.00	\$30.00	\$ 150.00

ITEM	DESCRIPTION	APPROX DELIVERY	APPROX	<b>EFF</b>	PAPER UNIT PRICEM	YIRGIN PAPER EXTENSIO	RECYCLED PAPER UNIT PRICE/M	RECYCLED PAPER EXTENSION
HARBO	R DEPT (PORT OF LONG BEACH 925 HARBOR PLAZA — PO	BOX 570, 908	301)					
25	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	10,000	\$ 18.50	\$185-00	\$19.15	\$ 191.50
26	SIDE SEAM ENVOLOPE - #10, SUB 24, WHITE WOVE, STANDARD POLY WINDOW; 1/0 RETURN ADDRESS; NEG FURNISHED.	AS NEEDED	AS NEEDED	10,000	\$ 18.50	\$ 185.00	\$ 19.15	\$ 191.50
27	SIDE SEAM ENVELOPE - #9, SUB 20, WHITE WOVE, POLY WINDOW STANDARD 1/2" FROM BOTTOM, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	10,000	\$ 48.50	\$ 485.00	\$ 49.15	\$ 491.50
28	SIDE SEAM ENVELOPE - #9, SUB 20, WHITE WOVE, POLY WINDOW POSTAGE CORRECT (5/8" FROM BOTTOM), RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	10,000	\$48.50	\$ 485.00	\$49.15	\$ 491.50
CITY TR	EASURER (333 W OCEAN BLVD/6TH FLOOR)							
29	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, POLY WINDOW 3-1/2" X 1-1/8", 1-1/4" FROM LEFT, 1" FROM BOTTOM, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	30,000	\$ 27.50	\$ 825.00	\$ 28.15	\$ 844.50
30	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	10,000	\$18.50	\$ 185.00	\$19.15	\$ 191.50
31	SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	60,000	\$19.50	\$ 1170.00	\$20.15	\$1209.00
PURCHA	SING DIVISION (333 W OCEAN BLVD/PLAZA LEVEL)					_		
32	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, STANDARD POLY WINDOW RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; ARTWORK FURNISHED, PROOF REQUIRED.	AS NEEDED	AS NEEDED	10,000	\$ 25.00	\$ 250.00	\$ 25.65	\$256.50

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DESCRIPTION	APPROX DELIVERY	APPROX DATE	EST OTY	VIRGIN PAPER UNIT PRICE/M	VIRGIN PAPER EXTENSION	RECYCLED PAPER UNIT PRICEM	RECYCLED EXTENSION
SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; ARTWORK FURNISHED, PROOF REQUIRED.	AS NEEDED	AS NEEDED	10,000	\$ 25.00	\$ 250-00	25.65	\$ 256.50
G AUTHORITY (521 E. 4th Street)							
ENVELOPE - #10 (BRE), SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS CENTERED, BLACK INK; PROOF REQUIRED, FIM AND BAR CODES SHALL BE PREPRINTED IN BLACK SCANNABLE INK PER USPS PUBLICATION 12 BAR CODE AND FIM PRINTING GUIDELINES. NEGS FURNISHED.	AS NEEDED	AS NEEDED	40,000	18.50	740.00	19.65	\$ 786.00
SIDE SEAM ENVELOPE - #9, COURTESY REPLY, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS CENTERED, BLACK INK. FIM AND BAR CODES SHALL BE PREPRINTED IN BLACK SCANNABLE INK PER USPS PUBLICATION 12 BAR CODE AND FIM PRINTING GUIDELINES. NEGS FURNISHED.	AS NEEDED	AS NEEDED	200,000	16.00	\$ 3200.00	\$ 16.65	\$ 3330.00
SIDE SEAM ENVELOPE - #10 STANDARD WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; NEGS FURNISHED.	AS NEEDED	AS NEEDED	350,000	\$ 15.50	\$ 5425.00	\$16.16	\$ 5656.00
ENVELOPE - #10, SUB 24, GILBERT BOND OR APPROVED EQUAL, 25% COTTON, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK, NEGS FURNISHED.	AS NEEDED	AS NEEDED	100,000	\$71.00	\$ 7100.00	\$	\$
ENVELOPE #6-1/2 BOOKLET, SUB 24, WHITE WOVE, RETURN ADDRESS PRINTED ALONG LEFT EDGE, FIRST CLASS MAIL PRINTED LOWER RIGHT CORNER, BLACK INK, NEGS FURNISHED.	AS NEEDED	AS NEEDED	200,000	\$22.20	\$ 4440.00	\$22.95	\$4590.00
ANEOUS							
ENVELOPE - #6-3/4", SUB 24, WHITE WOVE, PLAIN, NO PRINTING	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ 50.00 \$ 25.00 \$ 20.00 \$ 13.00 \$ 12.50	\$50.00 \$50.00 \$100.00 \$130.00 \$187.50	***	\$ \$ \$ \$
					10,000 \$ /3,000 15,000 \$ /2.5 V		

ITEM	DESCRIPTION	APPROX.	APPROX	EST	VIRGIN PAPER UNIT PRICEM	VIRGIN PAPER EXTENSION	PECYCLEP PAPER UNIT PRICEM	RECYCLED EXTENSION
40	ENVELOPE - #9", SUB 24, WHITE WOVE, PLAIN, NO PRINTING	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ 50.00 \$ 25.00 \$ 10.00 \$ 16.00 \$ 15.00	\$ 50.00 \$ 50.07 \$ 100.07 \$ 160.07 \$ 225.00	\$ \$ \$ \$ \$ \$ \$	\$   \$   \$   \$   \$   \$   \$   \$   \$   \$
41	SIDE SEAM ENVELOPE - #9", SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; PROOF REQUIRED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ 100.00 \$ 60.00 \$ 30.00 \$ 25.00 \$ 23.00	\$ 100.00 \$ 120.00 \$ 150.00 \$ 250.00 \$ 345,00	***	***
42	ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, NO PRINTING	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ \$ 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$50.00 \$50.00 \$100.00 \$160.00 \$225.00	\$ \$ \$ \$ \$ \$	* * * * * * *
43a	SIDE SEAM ENVELOPE - #10, SUB 24, WHITE WOVE, PLAIN, RETURN ADDRESS UPPER LEFT CORNER, BLACK INK; PROOF REQUIRED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$10000 \$6000 \$325.00 \$23.00	\$ /00.07 \$ /20.07 \$ /50.07 \$ 250.00 \$ 345.00	\$ \$ \$ \$ \$ \$	***
43b	ALTERNATE QUOTE ITEM 43: SAME AS ITEM 43 EXCEPT PRINTED 4/0 PROCESS 1-SIDE FLAT; COLOR SEPERATED ART FURNISHED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$750.00 \$375.00 \$198.00 \$135.00 \$102.00	\$750.00 \$750.00 \$990.00 \$/350.00 \$/370.00	\$	\$ \$ \$ \$ \$ \$
43c	ALTERNATE QUOTE ITEM 43: SAME AS ITEM 43 EXCEPT PRINTED 2/0 PMS INK 1-SIDE FLAT; ARTWORK FURNISHED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$/50.00 \$/50.00 \$225.00 \$400:00 \$525.00	***	\$ \$ \$ \$
43d	ALTERNATE QUOTE ITEM 43: SAME AS ITEM 43 EXCEPT PRINTED 1/0 PMS INK 1-SIDE FLAT; ARTWORK FURNISHED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ 100.00 \$ 60.00 \$ 30.00 \$ 25.00 \$ 23.00	\$ /00.00 \$ /20.00 \$ /50.00 \$ 250.00 \$ 345.00	***	\$ \$ \$ \$
44	ENVELOPE - #10 WINDOW, SUB 24, WHITE WOVE, NO PRINTING	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000	\$ 55.00 \$ 70.00 \$ 25.00 \$ 20.00	\$ 55.00 \$ 60.00 \$ 125.00 \$ 200.00	\$\$ \$\$ \$\$	\$ \$ \$ \$

ITEM	DESCRIPTION	APPROX DELIVERY	APPROX DATE	EST. ÖTY	PAPER UNIT PRICEM	VIRGIN PAPER EXTENSION	RECYCLED PAPER UNIT	RECYCLED EXTENSION
				15,000	\$	\$	\$	\$
45a	SIDE SEAM ENVELOPE - #10 WINDOW, SUB 24, WHITE WOVE, RETURN ADDRESS PRINTED UPPER LEFT CORNER, BLACK INK; PROOF REQUIRED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ 150.00 \$ 75-00 \$ 45-00 \$ 40.00 \$ 35-00	\$/50.00 \$/50.00 \$225.00 \$400.00 \$525.00	\$ \$ \$ \$	* * * * *
45b	ALTERNATE QUOTE ITEM 45: SAME AS ITEM 45 EXCEPT PRINTED 4/0 PROCESS 1-SIDE FLAT; COLOR SEPERATED ART FURNISHED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$760.00 \$380.00 \$200.00 \$140.00 \$105.00	\$ 760.00 \$ 760.00 \$ 1000.00 \$ 1400.00 \$ 1575-00	\$ \$	***
45c	ALTERNATE QUOTE ITEM 45: SAME AS ITEM 45 EXCEPT PRINTED 2/0 PMS INK 1-SIDE FLAT; ARTWORK FURNISHED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$160.00 \$80.00 \$50.00 \$45.00 \$37.00	\$/60.00 \$/60.00 \$250.00 \$450.00 \$555.00	\$ \$ \$ \$	\$ \$ \$ \$
45d	ALTERNATE QUOTE ITEM 45: SAME AS ITEM 45 EXCEPT PRINTED 1/0 PMS INK 1-SIDE FLAT; ARTWORK FURNISHED.	AS NEEDED	AS NEEDED	1,000 2,000 5,000 10,000 15,000	\$ 155.00 \$ 75.00 \$ 75.00 \$ 75.00	\$/50.00 \$/50.00 \$225.00 \$400.00 \$525.00	\$ \$ \$ \$ \$	\$ \$ \$ \$

PAYMENT TERMS: NET 30