



CITY OF LONG BEACH

DEPARTMENT OF HUMAN RESOURCES

C-20

333 West Ocean Boulevard, 13th Floor • Long Beach, CA 90802

April 3, 2007

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager to execute an Agreement with Alliant Insurance Services (Alliant) in the amount of \$50,000 to provide broker services for insurance purchasing and authorize the City Manager to extend the agreement for two additional, one-year periods, with contractual increases to \$52,500 for the second year and \$55,000 for the third year. (Citywide)

DISCUSSION

In October 2005, the Department of Human Resources conducted a RFP for brokerage services relating to the purchase of insurance for general liability, airport liability, property, excess workers' compensation services and other miscellaneous policies. The City received three (3) proposals from three (3) different brokerages. After an intensive interview process, the City chose Alliant, who was the incumbent broker on record. Alliant has provided insurance brokerage service for 18 years, during which time the City has received excellent service and has not seen any increases in fees.

City Council action is requested to authorize an agreement in the amount of \$50,000 with Alliant Insurance Services, formerly Driver Alliant Insurance Services. As California's largest public agency broker serving over 300 public entities, Alliant is uniquely qualified to serve the City in purchasing appropriate insurance.

This matter was reviewed by Deputy City Attorney Lori Conway on March 7, 2007 and Budget and Performance Management Bureau Manager Dave Wodynski on March 9, 2007.

TIMING CONSIDERATIONS

The proposed agreement will enable Alliant to market the City's line of insurance for the upcoming renewals on July 1, 2007. Accordingly, City Council action is requested at the April 3, 2007 City Council meeting.

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FISCAL IMPACT

The total amount of the agreement is \$50,000 and is budgeted in the Insurance Fund (IS 390) in the Department of Human Resources.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEN WALKER, ACTING DIRECTOR
DEPARTMENT OF HUMAN RESOURCES

APPROVED:



GERALD R. MILLER
CITY MANAGER