November 15, 2011

HONORABLE MAYOR AND CITY COUNCIL City of Long Beach
California

## RECOMMENDATION:

Receive and file the Investment Report for Quarter Ending September 30, 2011. (Citywide)

## DISCUSSION

The Department of Financial Management, City Treasurer's Office, invests the City's funds in compliance with the California Government Code, Section 53600 et seq., and the City's Investment Policy. As of September 30, 2011, these funds had a market value of approximately $\$ 1.76$ billion, with approximately $\$ 762$ million, or approximately 43 percent of funds, maturing within six months, ensuring that sufficient funds are available to meet the City's liquidity needs.

## Statutory Compliance

All investment transactions have been executed in conformance with the City's Investment Policy and the California Government Code. According to the California Government Code, the maturity term of all investments is limited to a maximum of five years, unless the local agency legislative body gives prior approval to exceed this limitation. The City's Investment Policy currently requires that all funds invested in the City's investment pool not exceed a weighted average maturity of three years. In addition, the Investment Advisory Committee, composed of the Assistant City Manager, the Deputy City Auditor, Assistant City Attorney, Director of Financial Management, City Treasurer, City Controller, Budget and Performance Management Bureau staff, and designated representatives from the Harbor, Water and Development Services departments, meets monthly, or as needed, to review investment policies, strategies and performance.

## Investment Pool Rating

As of September 30, 2011, Standard and Poor's reaffirmed the City's investment portfolio rating of AAAf and one of the lowest volatility ratings of S 1 . This rating confirms the safety of the City's invested funds and qualifies the investment pool as an alternative investment for proceeds from bonds issued by the City.

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November 15, 2011
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## Investment Performance

The City Treasurer's Office invests in a variety of fixed-income securities that vary in maturity from one day to five years (excluding the Health Select Auction Variable Rate Securities loan) as authorized by the City's Investment Policy and the California Government Code. The City's adopted 2011 Investment Policy divides the City's investment portfolio into a short-term, intermediate-term and a long-term portfolio whose benchmarks are the Three-Month Treasury Bill, One-Year Constant Maturity Treasury (CMT) and the Merrill Lynch One-to-Five Year Treasury/Agency Index, respectively. All are market indices that change daily; therefore, actual returns can vary depending on book yields and security calls before the final maturity date. The weighted average book yield for the period was 0.50 percent (annualized). Book yield represents the return received on the total investment portfolio on an annualized basis.

On September 30, 2011, the City's investment pool market yield was 0.36 percent (annualized). During the quarter, the average short-term benchmark decreased by seven basis points, while the intermediate-term benchmark decreased by eight basis points. The long-term benchmark decreased by thirty-one basis points. The following table summarizes the City's investment pool market yield and performance for the quarter ending September 30, 2011:

| Investment Portfolio Funds | Amount of Funds | Quarter End Values |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Benchmark Return** | Weighted Avg Maturity* | Yield** |
| Short-Term Pool | \$ 730,882,547 | 0.02 percent | 0.28 years | 0.28 percent |
| Intermediate-Term Pool | \$ 608,926,439 | 0.13 percent | 0.77 years | 0.41 percent |
| Long-Term Pool | \$ 417,521,946 | 0.34 percent | 1.75 years | 0.46 percent |
| Total Pool | \$ 1,757,330,932 | 0.13 percent | 0.81 years | 0.36 percent |

* Weighted Average Maturity assumes securities are not called or sold prior to the actual maturity date. ** Benchmark Return and Market Yield of Portfolio are at quarter end.

The following table summarizes the purchase yield of the new investments versus the average benchmark yield in the short-term portfolio by month for the quarter ending September 30, 2011:

## SHORT-TERM PORTFOLIO

| Month | Amount of Funds Invested |  | Benchmark vs. Purchase Yield Analysis |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Benchmark Return* | Purchase Yield** | Over/(Under) Benchmark* |
| July, 2011 | \$ | 60,000,000 | 0.03 percent | 0.37 percent | 0.34 percentage points |
| August, 2011 | \$ | 50,000,000 | 0.01 percent | 0.18 percent | 0.17 percentage points |
| September, 2011 | \$ | 25,750,000 | 0.01 percent | 0.38 percent | 0.37 percentage points |
| Total Funds | \$ | 135,750,000 | 0.02 percent | 0.30 percent | 0.28 percentage points |

* 91-Day T-Bill and other retums listed are weighted averages for the period. **Purchase Yields stated to maturity assume the securities are not called or sold prior to the maturity date.

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The following table summarizes the purchase yield of the new investments versus the average benchmark yield in the intermediate-term portfolio by month for the quarter ending September 30, 2011:

INTERMEDIATE -TERM PORTFOLIO

| Month | Amount of Funds Invested |  | Benchmark vs. Purchase Yield Analysis |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Benchmark Return* | Purchase Yield** | Over/(Under) Benchmark* |
| July, 2011 | \$ | 42,645,000 | 0.19 percent | 0.49 percent | 0.30 percentage points |
| August, 2011 | \$ | 28,000,000 | 0.11 percent | 0.18 percent | 0.07 percentage points |
| September, 2011 | \$ | 20,000,000 | 0.10 percent | 0.46 percent | 0.36 percentage points |
| Total Funds | \$ | 90,645,000 | 0.15 percent | 0.39 percent | 0.24 percentage points |

* One Year CMT and other returns listed are weighted averages for the period. **Purchase Yields stated to maturity assume the securities are not called or sold prior to the maturity date.

The following table summarizes the purchase yield of the new investments versus the average benchmark yield in the long-term portfolio by month for the quarter ending September 30, 2011. Our Investment Advisor, Chandler Asset Management, manages the long-term portfolio through activity pre-approved by the City Treasurer or a designated representative before execution.

LONG-TERM PORTFOLIO

| Month | Amount of <br> Funds Invested | Benchmark vs. Purchase Yield Analysis <br> Return* |  |  | Purchase <br> Yield** |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | $19,225,000$ | 0.43 percent | Over/(Under) <br> Benchmark* |  |
| August, 2011 | $\$$ | $11,000,000$ | 0.28 percent | 0.41 percentage points |  |
| September, 2011 | $\$$ | $19,025,000$ | 0.27 percent | 0.48 percent | 0.20 percentage points |
| Total Funds | $\$$ | $49,250,000$ | 0.33 percent | 0.75 percent | 0.54 percentage points |

${ }^{*}$ Merrill Lynch One-to-Three Year Treasury/Agency Index and other returns listed are weighted averages for the period.
**Yields are stated to maturity and assume the securities are not called or sold prior to the maturity date.
As of September 30, 2011, the City has approximately $\$ 150,000,000$ in the State Treasurer's Local Agency Investment Fund (LAIF) pool.

The City's investment pool consists of all City funds except certain bond and special assessment district proceeds. The non-pooled investments are invested separately in accordance with bond indenture provisions or other legal requirements. A complete listing of investment balances, portfolio distribution and performance values can be found in Attachment A.

## Short-Term Strategy

The City has adopted an investment strategy for the short-term portfolio that maintains sufficient liquidity within a rolling 12-month period to satisfy the City's cash needs.

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## Intermediate-Term Strategy

The City has adopted an investment strategy for the intermediate-term portfolio that maintains a weighted maturity of one year and provides cash needs for maturities greater than six months.

## Long-Term Investment Strategy

Chandler Asset Management manages the Long Term portfolio and given historically low interest rates, the Investment Advisory Committee has recommended a temporary strategy to benchmark the long-term portfolio to the One-Three Year Treasury/Agency Index.

## Cash Management Goals

The City's cash management goals are to maintain and preserve the safety of funds in custody and provide adequate liquidity for anticipated expenditure needs.

This matter was reviewed by Assistant City Attorney Heather A. Mahood and the City's Investment Advisory Committee on October 25, 2011, and Budget Management Officer Victoria Bell on October 20, 2011.

## TIMING CONSIDERATIONS

This item is not time critical.
FISCAL IMPACT
There is no fiscal impact or local job impact associated with this action.
SUGGESTED ACTION:
Approve recommendation.
Respectfully submitted,


JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT
DSN:DT
K:IExeclCouncil LettersiTreasuryl11-15-11 ccl - Qrly Investment Report Ending 09-30-11.doc
ATTACHMENT A - INVESTMENT PORTFOLIO AS OF SEPTEMBER 30, 2011
Attachment A
City of Long Beach, CA
Investment Portfolio
As of September 30, 2011

| SECURITY DESCRIPTION | S\&P <br> RATING | PAR VALUE | BOOK VALUE | Market Value | ACCRUED INTEREST | MATURITY DATE | MARKET YIELD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UNION BANK N.A. |  | 177,226,249 | 177,226,249 | 177,226,249 | 0 | 10/01/11 | 0.40 |
| BANK OF AMERICA |  | 9,179,555 | 9,179,555 | 9,179,555 | 0 | 10/01/11 | 0.00 |
| LOCAL AGENCY INVESTMENT FUND |  | 150,000,000 | 150,000,000 | 150,000,000 | 95,811 | 10/01/11 | 0.33 |
|  |  | ------------ | ------------- | ------------ | - | ------------- |  |
|  |  | 336,405,804 | 336,405,804 | 336,405,804 | 95,811 | 1 | 0.36 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 9,999,778 | 10,000,000 | 0 | 10/06/11 | 0.00 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 9,999,325 | 10,000,000 | 0 | 10/28/11 | 0.09 |
| FEDERAL FARM CREDIT BANK | AA+ | 15,000,000 | 14,998,533 | 14,999,733 | 0 | 11/02/11 | 0.02 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 15,000,000 | 14,998,533 | 15,000,000 | 0 | 11/14/11 | 0.08 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 8,996,000 | 9,051,741 | 9,052,225 | 182,669 | 11/15/11 | 0.37 |
| U.S. TREASURY NOTE | AA+ | 18,000,000 | 18,033,147 | 18,036,000 | 118,981 | 11/15/11 | 0.15 |
| U.S. TREASURY NOTE | AA+ | 5,000,000 | 5,008,506 | 5,011,000 | 16,598 | 12/15/11 | 0.07 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,016,071 | 10,021,875 | 25,833 | 12/28/11 | 0.10 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 15,000,000 | 14,994,950 | 15,000,000 | 0 | 01/10/12 | 0.12 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 7,000,000 | 7,010,389 | 7,013,125 | 13,441 | 01/12/12 | 0.21 |
| FEDERAL FARM CREDIT BANK | AA+ | 5,000,000 | 4,998,304 | 4,999,692 | 0 | 01/20/12 | 0.02 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 9,996,067 | 10,000,000 | 0 | 01/27/12 | 0.12 |
| U.S. TREASURY NOTE | AA+ | 10,000,000 | 10,147,722 | 10,154,000 | 80,027 | 01/31/12 | 0.14 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA + | 10,000,000 | 9,995,233 | 10,000,000 | 0 | 02/10/12 | 0.13 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,181,961 | 10,178,125 | 62,500 | 02/16/12 | 0.28 |
| FEDERAL FARM CREDIT BANK | AA+ | 10,000,000 | 10,004,444 | 10,006,250 | 1,089 | 03/16/12 | 0.14 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 9,992,444 | 9,998,583 | 0 | 03/19/12 | 0.03 |
| FEDERAL FARM CREDIT BANK | AA+ | 10,000,000 | 10,002,728 | 10,003,125 | 447 | 03/23/12 | 0.16 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 6,000,000 | 6,051,520 | 6,054,375 | 2,833 | 03/23/12 | 0.24 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,095,797 | 10,106,250 | 105,000 | 04/13/12 | 0.27 |
| FEDERAL FARM CREDIT BANK | AA+ | 4,224,000 | 4,266,562 | 4,270,200 | 41,184 | 04/24/12 | 0.32 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 7,000,000 | 7,030,478 | 7,035,000 | 34,125 | 04/25/12 | 0.25 |
| U.S. TREASURY NOTE | AA+ | 10,000,000 | 10,048,833 | 10,051,000 | 41,848 | 04/30/12 | 0.13 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,000,000 | 9,996,875 | 2,722 | 05/11/12 | 0.25 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 25,000,000 | 24,970,181 | 24,992,188 | 0 | 05/14/12 | 0.05 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 20,000,000 | 19,976,144 | 19,993,750 | 0 | 05/14/12 | 0.05 |

Attachment A
City of Long Beach, CA
As of September 30, 2011

| SHORT - TERM PORTFOLIO |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECURITY DESCRIPTION | S\&P RATING | PAR VALUE | BOOK VALUE | Market Value | ACCRUED INTEREST | MATURITY DATE | MARKET YIELD |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,000,000 | 9,990,625 | 1,661 | 05/15/12 | 0.28 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 9,999,253 | 9,990,625 | 1,661 | 05/15/12 | 0.28 |
| FEDERAL HOME LOAN BANK | AA+ | 4,680,000 | 4,832,443 | 4,837,950 | 101,660 | 05/15/12 | 0.34 |
| FEDERAL HOME LOAN BANK | AA+ | 15,000,000 | 14,997,645 | 14,990,625 | 2,400 | 06/07/12 | 0.25 |
| FEDERAL HOME LOAN BANK | AA+ | 5,000,000 | 5,000,000 | 4,998,438 | 4,217 | 07/16/12 | 0.37 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,000,000 | 10,003,125 | 258 | 09/28/12 | 0.28 |
| FEDERAL HOME LOAN BANK | AA+ | 10,250,000 | 10,250,000 | 10,250,000 | 1,139 | 03/15/13 | 0.25 |
| FEDERAL HOME LOAN BANK | AA+ | 7,500,000 | 7,500,000 | 7,488,281 | 313 | 03/27/13 | 0.48 |
| FEDERAL FARM CREDIT BANK | AA+ | 10,000,000 | 10,000,000 | 9,996,875 | 9,600 | 04/18/13 | 0.50 |
| FEDERAL FARM CREDIT BANK | AA+ | 7,000,000 | 7,000,000 | 7,002,188 | 12,483 | 06/13/13 | 0.58 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 8,000,000 | 8,000,000 | 7,987,500 | 2,689 | 09/09/13 | 0.63 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 10,000,000 | 10,012,500 | 31,111 | 12/09/13 | 0.94 |
| FEDERAL HOME LOAN BANK | AA+ | 4,950,000 | 4,950,000 | 4,954,641 | 11,859 | 06/06/14 | 0.71 |
|  |  | ----------- | ----------- | ------------ | ------------ | ------------ | ---------- |
| SHORT-TERM PORTFOLIO |  | 393,600,000 | 394,398,733 | 394,476,743 | 910,349 | 184 | 0.22 |
|  |  | ------- | ------------ | ---- | ------------ | ------------- | ------------ |
| SUB TOTAL CASH AND SHORT - TERM PORTFOLIO |  | 730,005,804 | 730,804,537 | 730,882,547 | 1,006,161 | 100 | 0.28 |
|  |  | ------------- | ---------- | - | ------------- | -------------- |  |
| INTERMEDIATE TERM PORTFOLIO |  |  |  |  |  |  |  |
| SECURITY DESCRIPTION | $\begin{gathered} \text { S\&P } \\ \text { RATING } \end{gathered}$ | PAR VALUE | BOOK VALUE | Market Value | ACCRUED INTEREST | MATURITY DATE | MARKET YIELD |
| FEDERAL FARM CREDIT BANK | AA+ | 10,900,000 | 10,900,481 | 10,900,000 | 60,291 | 10/03/11 | 1.12 |
| FEDERAL FARM CREDIT BANK | AA+ | 11,045,000 | 11,046,682 | 11,045,000 | 190,066 | 10/03/11 | 3.44 |
| FEDERAL FARM CREDIT BANK | $\mathrm{AA}+$ | 10,000,000 | 10,035,037 | 10,040,625 | 114,667 | 11/21/11 | 0.33 |
| FEDERAL HOME LOAN BANK | AA+ | 10,815,000 | 10,815,466 | 10,825,139 | 29,714 | 11/25/11 | 0.17 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 10,014,737 | 10,018,750 | 33,125 | 12/15/11 | 0.22 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,007,703 | 10,012,500 | 20,833 | 12/21/11 | 0.19 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 5,000,000 | 5,007,475 | 5,009,375 | 9,601 | 01/12/12 | 0.21 |
| U.S. TREASURY NOTE | AA+ | 15,000,000 | 15,056,912 | 15,072,000 | 26,342 | 02/15/12 | 0.09 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,031,041 | 10,043,750 | 6,875 | 03/09/12 | 0.13 |
| FEDERAL HOME LOAN BANK | AA + | 9,000,000 | 9,029,156 | 9,039,375 | 6,188 | 03/09/12 | 0.13 |

Attachment A
City of Long Beach, CA
Investment Portfolio
As of September 30, 2011

| INTERMEDIATE TERM PORTFOLIO |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECURITY DESCRIPTION | S\&P RATING | PAR VALUE | BOOK VALUE | Market Value | ACCRUED INTEREST | MATURITY DATE | MARKET YIELD |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 15,000,000 | 15,070,603 | 15,135,938 | 7,083 | 03/23/12 | 0.24 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 15,000,000 | 15,057,108 | 15,131,250 | 125,781 | 04/20/12 | 0.30 |
| FEDERAL FARM CREDIT BANK | AA+ | 10,000,000 | 10,103,921 | 10,109,375 | 97,500 | 04/24/12 | 0.32 |
| FEDERAL FARM CREDIT BANK | AA+ | 8,000,000 | 8,000,000 | 8,000,000 | 9,300 | 04/25/12 | 0.27 |
| FEDERAL FARM CREDIT BANK | AA+ | 8,000,000 | 8,000,000 | 8,000,000 | 9,300 | 04/25/12 | 0.27 |
| U.S. TREASURY NOTE | AA+ | 20,000,000 | 20,067,739 | 20,102,000 | 83,696 | 04/30/12 | 0.13 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 8,000,000 | 7,992,467 | 7,997,500 | 0 | 05/14/12 | 0.05 |
| U.S. TREASURY NOTE | AA+ | 8,000,000 | 8,049,318 | 8,060,800 | 41,549 | 05/15/12 | 0.16 |
| FEDERAL HOME LOAN BANK | AA+ | 7,000,000 | 7,032,611 | 7,037,188 | 29,094 | 05/18/12 | 0.28 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 8,000,000 | 8,223,811 | 8,215,000 | 144,083 | 05/18/12 | 0.62 |
| FEDERAL HOME LOAN BANK (Pledged to Cigna) | AA+ | 7,000,000 | 7,043,712 | 7,052,500 | 30,212 | 06/08/12 | 0.28 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,055,552 | 10,075,000 | 43,160 | 06/08/12 | 0.28 |
| FEDERAL FARM CREDIT BANK | AA+ | 7,000,000 | 6,990,397 | 7,002,188 | 6,125 | 06/15/12 | 0.26 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 10,088,428 | 10,103,125 | 51,528 | 06/15/12 | 0.29 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 6,000,000 | 6,218,325 | 6,232,500 | 64,917 | 07/15/12 | 0.22 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 7,000,000 | 7,036,629 | 7,045,938 | 14,000 | 07/27/12 | 0.33 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 6,500,000 | 6,538,600 | 6,542,656 | 13,000 | 07/27/12 | 0.33 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 7,000,000 | 7,041,571 | 7,048,125 | 13,344 | 07/30/12 | 0.30 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,058,478 | 10,068,750 | 19,063 | 07/30/12 | 0.30 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,060,568 | 10,068,750 | 19,063 | 07/30/12 | 0.30 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,123,678 | 10,125,000 | 24,792 | 08/10/12 | 0.30 |
| FEDERAL HOME LOAN BANK | AA+ | 15,175,000 | 15,748,118 | 15,744,063 | 89,680 | 08/15/12 | 0.33 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 9,984,936 | 9,990,625 | 0 | 08/15/12 | 0.11 |
| FEDERAL HOME LOAN BANK | AA+ | 12,000,000 | 12,126,249 | 12,157,500 | 22,750 | 08/22/12 | 0.28 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,000,000 | 9,993,750 | 2,322 | 08/23/12 | 0.29 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,000,000 | 10,003,125 | 2,819 | 09/10/12 | 0.32 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,130,340 | 10,162,500 | 9,444 | 09/14/12 | 0.30 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,361,565 | 10,387,500 | 19,444 | 09/15/12 | 0.32 |
| U.S. TREASURY NOTE | AA + | 20,000,000 | 20,196,875 | 20,224,000 | 12,088 | 09/15/12 | 0.21 |
| U.S. TREASURY NOTE | AA+ | 10,000,000 | 9,998,905 | 10,020,000 | 102 | 09/30/12 | 0.17 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,004,091 | 10,009,375 | 20,972 | 10/30/12 | 0.41 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 9,977,580 | 10,028,125 | 20,972 | 10/30/12 | 0.24 |


| INTERMEDIATE TERM PORTFOLIO |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECURITY DESCRIPTION | S\&P RATING | PAR VALUE | BOOK VALUE | Market Value | ACCRUED INTEREST | MATURITY DATE | MARKET YIELD |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 9,994,201 | 10,028,125 | 20,972 | 10/30/12 | 0.24 |
| FEDERAL FARM CREDIT BANK | AA+ | 7,000,000 | 7,000,000 | 6,980,313 | 10,943 | 11/16/12 | 0.67 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 10,000,000 | 10,486,151 | 10,500,000 | 174,167 | 11/19/12 | 0.34 |
| FEDERAL FARM CREDIT BANK | $\mathrm{AA}+$ | 7,000,000 | 7,000,000 | 7,000,000 | 11,113 | 11/23/12 | 0.45 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 9,960,144 | 10,006,250 | 12,604 | 11/30/12 | 0.32 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 7,000,000 | 6,986,024 | 7,006,563 | 6,781 | 12/28/12 | 0.30 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 10,086,855 | 10,131,250 | 31,319 | 01/09/13 | 0.34 |
| FEDERAL NATIONAL MORTG. ASSOC. | $\mathrm{AA}+$ | 10,000,000 | 10,456,327 | 10,462,500 | 70,000 | 01/28/13 | 0.50 |
| FEDERAL HOME LOAN BANK | AA+ | 8,500,000 | 8,642,435 | 8,656,719 | 9,503 | 03/08/13 | 0.46 |
| FEDERAL HOME LOAN BANK | AA+ | 10,000,000 | 10,001,500 | 10,000,000 | 12,500 | 04/19/13 | 0.63 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 5,000,000 | 4,995,684 | 5,026,563 | 18,000 | 04/19/13 | 0.46 |
| FEDERAL FARM CREDIT BANK | AA+ | 10,000,000 | 9,996,988 | 9,996,875 | 10,111 | 04/29/13 | 0.42 |
| FEDERAL HOME LOAN BANK | AA+ | 5,000,000 | 5,000,000 | 5,001,563 | 14,792 | 05/09/13 | 0.73 |
| FED HOME LOAN BANK (Pledged to Union Bank - Consent Agreement) | $A A+$ | 3,000,000 | 3,056,082 | 3,062,813 | 14,490 | 06/14/13 | 0.39 |
| FEDERAL HOME LOAN BANK | AA+ | 5,000,000 | 5,093,470 | 5,104,688 | 24,149 | 06/14/13 | 0.39 |
| FEDERAL HOME LOAN BANK | AA+ | 7,000,000 | 7,000,000 | 7,000,000 | 11,706 | 07/05/13 | 0.70 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 10,000,000 | 10,009,375 | 13,181 | 07/18/13 | 0.60 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 10,000,000 | 10,003,125 | 13,542 | 07/26/13 | 0.73 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 15,000,000 | 15,000,000 | 15,042,188 | 21,083 | 08/15/13 | 0.95 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 10,000,000 | 9,998,683 | 9,984,375 | 3,361 | 09/09/13 | 0.63 |
| FEDERAL FARM CREDIT BANK | AA+ | 8,000,000 | 7,991,740 | 8,042,500 | 611 | 03/28/14 | 1.16 |
|  |  | ------------ | ------------ | ------------ | -------------- | ------------- |  |
| SUBTOTAL INTERMEDIATE TERM PORTFOLIO |  | 603,935,000 | 608,073,145 | 608,926,439 | 873,701 | 281 | 0.41 |
| LONG TERM PORTFOLIO |  |  |  |  |  |  |  |
| SECURITY DESCRIPTION | $\begin{gathered} \text { S\&P } \\ \text { RATING } \end{gathered}$ | PAR VALUE | BOOK VALUE | Market Value | ACCRUED INTEREST | MATURITY DATE | MARKET YIELD |
| WFC Advantage Govt Money Mkt | AAA | 704,422 | 704,422 | 704,422 | -16 | 10/01/11 | 0.00 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 9,000,000 | 9,121,404 | 9,146,250 | 109,250 | 01/15/12 | 0.17 |
| FEDERAL FARM CREDIT BANK | AA+ | 9,840,000 | 9,866,961 | 9,895,350 | 39,907 | 01/17/12 | 0.11 |
| U.S. TREASURY NOTE | AA+ | 10,000,000 | 10,014,346 | 10,057,000 | 6,044 | 03/15/12 | 0.13 |

Attachment A
City of Long Beach, CA
As of September 30, 2011

| LONG TERM PORTFOLIO |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECURITY DESCRIPTION | $\begin{array}{\|c\|} \hline \text { S\&P } \\ \text { RATING } \end{array}$ | PAR VALUE | BOOK VALUE | Market Value | accrued interest | MATURITY DATE | market YIELD |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 9,325,000 | 9,884,633 | 9,971,922 | 11,656 | 09/16/14 | 0.63 |
| FEDERAL FARM CREDIT BANK | A $A+$ | 10,700,000 | 10,786,499 | 11,000,938 | 63,271 | 11/19/14 | 0.72 |
| U.S. TREASURY NOTE | AA+ | 11,000,000 | 11,641,586 | 11,627,000 | 41,698 | 01/31/15 | 0.52 |
| FEDERAL HOME LOAN BANK | AA+ | 5,000,000 | 5,153,853 | 5,328,125 | 6,875 | 03/13/15 | 0.82 |
| FEDERAL NATIONAL MORTG. ASSOC. | AA+ | 9,600,000 | 10,169,252 | 10,101,000 | 39,900 | 07/28/15 | 0.98 |
| FEDERAL HOME LOAN MORTGAGE CORP. | AA+ | 9,425,000 | 9,762,402 | 9,719,531 | 9,621 | 09/10/15 | 0.94 |
|  |  | ----------- |  | ------------- | $\cdots$ | ------------ |  |
| SUBTOTAL LONG TERM PORTFOLIO |  | 402,654,422 | 410,755,266 | 415,412,048 | 2,314,278 | 640 | 0.41 |
|  |  | ------------ | ------------ | ------------ | ------------ | --- | --------- |
| SAVRS LOAN |  | 2,109,898 | 2,109,898 | 2,109,898 | 729 | 2761 | 0.46 |
|  |  | ------------ | ------------- | -------7---- | -------------- | --------- |  |
| TOTALALL PORTFOLIOS |  | 1,738,705,124 | 1,751,742,845 | 1,757,330,932 | 4,194,868 | 294 | 0.36 |
|  |  | === | $=$ | ==== | =-== | =-= | = == |

