

CITY OF LONG BEACH

POLICE DEPARTMENT
400 WEST BROADWAY LONG BEACH CALIFORNIA 90802

R-14

Jim McDonnell
Chief of Police

August 12, 2014

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager to execute contracts with ProForce Marketing, Inc., of Prescott, AZ, TASER International, Inc., of Scottsdale, AZ, and leasing partner Municipal Asset Management, Inc., of Golden, CO, for the purchase of taser equipment and accessories, in an amount not to exceed \$1,500,000, for a period of five years;

Authorize the City Manager to execute related lease financing documents with TASER International, Inc., of Scottsdale, AZ, and its leasing partner Municipal Asset Management, Inc., of Golden, CO, for a total amount not to exceed \$1,047,721; and,

Increase appropriations in the Debt Service Fund (DS) in the Police Department (PD) by \$500,000. (Citywide)

DISCUSSION

City Council approval is requested to enter into contracts with ProForce Marketing, Inc., TASER International, Inc., and its leasing partner Municipal Asset Management, Inc., not Minority-owned Business Enterprises (MBEs), Women-owned Business Enterprises (WBEs), Small Business Enterprises (SBEs), or Long Beach Businesses (Locals), for the purchase of taser equipment and accessories. The tasers will provide police officers with a less-lethal alternative to their service weapon. ProForce Marketing, Inc., is the sole authorized taser distributor to police departments for Southern California.

The City's taser equipment and accessories that were purchased in 2004 have aged and are now in need of replacement. The PD is requesting authorization to purchase up to 1,100 tasers and accessories, over the next five years, to ensure that officers continue to be equipped to respond with a functional less-lethal weapon when confronted with violent and non-compliant subjects.

HONORABLE MAYOR AND CITY COUNCIL

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City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This item was reviewed by Deputy City Attorney Kendra L. Carney on July 30, 2014 and by Budget Management Officer Victoria Bell on July 29, 2014.

TIMING CONSIDERATIONS

City Council action on this matter is requested on August 12, 2014, to ensure that new taser equipment and accessories are available for Advanced Officer Training Class (AOTC) and Academy Recruit less-lethal weapon training beginning in September 2014.

FISCAL IMPACT

The Police Department (PD) is requesting contract authority with ProForce Marketing, Inc., TASER International, Inc., and Municipal Asset Management, Inc., for the equipment purchase in an amount not to exceed \$1,500,000 over a period of five years. The annual contract expense is estimated at \$200,000 and will be included in the annual General Fund (GF) budget in the Police Department (PD).

Financing a portion of this purchase will allow PD to receive 945 tasers, equipment, and supplies up front in FY14. The total amount to be financed, including principal and interest for the lease agreement, will not exceed \$1,047,721 over the five-year period, which includes an initial payment of \$500,000 to TASER in FY 14, funded by existing appropriations in the GF in the PD, and five additional debt service payments estimated at \$109,544 each over the five-year financing period starting in FY 15. The financed amount and payments are based on an estimated interest rate of 2.29 percent, subject to change due to market conditions at the time of final execution of the agreement. The annual debt service appropriation will be requested in FY 15 as a technical adjustment to the PD budget.

The difference between the not to exceed purchase amount of \$1,500,000 and the amount to be financed under the lease agreement of \$1,047,721 is \$452,278, which is the amount that will be used to purchase up to 155 replacement tasers and equipment through ProForce Marketing, Inc., on an as-needed basis, and will be expended from the PD budget.

The purchase of tasers is a debt service transaction. Therefore, a budget adjustment is necessary to transfer \$500,000 from the GF in the PD to the Debt Service Fund (DS) in the PD. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,

R. Fuma for JMCD.

JIM McDONNELL
CHIEF OF POLICE

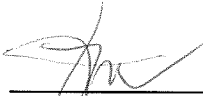


JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

JM:jpg

ATTACHMENT - RESOLUTION

APPROVED:



PHW

PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE
CITY OF LONG BEACH AUTHORIZING THE CITY
MANAGER TO EXECUTE CONTRACTS WITH
PROFORCE MARKETING, INC., TASER INTERNATIONAL,
INC. AND LEASING PARTNER, MUNICIPAL ASSET
MANAGEMENT, INC., WITHOUT ADVERTISING FOR
BIDS, FOR TASERS AND ACCESSORIES IN AN AMOUNT
NOT TO EXCEED \$1,500,000

WHEREAS, in September 2004, the Long Beach Police Department
purchased X26 tasers and now desires to purchase new X26P tasers and accessories
that are supported by the manufacturer; and

WHEREAS, standardization will enable training and maintenance to be
efficient and cost effective; and

WHEREAS, Proforce Marketing, Inc., is the sole distributor in California
authorized by the manufacturer, Taser International, to sell the X26P taser and
accessories; and

WHEREAS, TASER International, Inc. is the manufacturer of taser
equipment and will provide competitive financing through its exclusive leasing partner,
Municipal Asset Management, Inc., and that better terms and conditions for financing
cannot be secured by the City Treasurer;

WHEREAS, as a result, no useful purpose would be served by advertising
for bids and to do so would constitute an idle and useless act and an unnecessary
expenditure of public funds;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as
follows:

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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Section 1. The City Manager is hereby authorized to enter contracts with Proforce Marketing, Inc., TASER International, Inc., and leasing partner, Municipal Asset Management, Inc., for the purchase of up to 1,100 tasers and accessories in a sum not to exceed \$1,500,000 without advertising for bids, over the next five years at the discretion of the City Manager. If the sole source status of Proforce Marketing, Inc., TASER International, Inc., and leasing partner, Municipal Asset Management, Inc., changes, City shall publicly bid instead of extending the contract.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2014, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk