

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

CONTRACT

35081

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3 THIS CONTRACT is made and entered, in duplicate, as of July 3, 2018 for
4 reference purposes only, pursuant to Resolution No. RES-18-0077, adopted by the City
5 Council of the City of Long Beach at its meeting on June 12, 2018, by and between
6 DRESSER, LLC, a Delaware limited liability company ("Contractor"), with a place of
7 business at 17021 Aldine Westfield Road, Houston, Texas 77073, and the CITY OF LONG
8 BEACH ("City"), a municipal corporation.

9 WHEREAS, the City requires gas meters and related services and parts; and

10 WHEREAS, City did by Resolution No. RES-18-0077 determine that the
11 City's need to purchase gas meters and related services and parts could only be met by
12 Contractor and, by reason of the foregoing, no useful purpose would be served by
13 advertising for bids to purchase such gas meters and related services and parts and to do
14 so would constitute an idle and useless act and an unnecessary expenditure of public
15 funds;

16 NOW, THEREFORE, in consideration of the mutual terms and conditions
17 contained herein, the parties agree as follows:

18 1. Contractor shall sell, furnish and deliver to City gas meters and related
19 services and parts attached hereto as Exhibit "A" and incorporated herein by reference, as
20 authorized by Resolution No. RES-18-0077.

21 2. City shall pay Contractor in due course of payments, following receipt
22 of an invoice from Contractor and upon acceptance from City, for gas meters and related
23 services and parts, the prices shown in Exhibit "A", a sum not to exceed Three Hundred
24 Thousand Dollars (\$300,000) for a period of two (2) years, with the option to renew for two
25 (2) additional one (1) year periods.

26 3. The term of this Contract shall commence on August 1, 2018, and
27 shall terminate at midnight on July 31, 2020 unless sooner terminated as provided herein.
28 The City may terminate this Contract by giving thirty (30) days prior notice of termination

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1 to Contractor.

2 4. Neither this Contract nor any of the moneys that may become due
3 Contractor hereunder may be assigned without the prior written consent of City.

4 5. Any notices required hereunder or desired to be given by either party
5 shall be in writing and personally delivered or deposited in the U.S. Postal Service, first
6 class postage prepaid, addressed to Contractor at the address stated herein, and to City
7 at 333 West Ocean Boulevard, Long Beach, California 90802 Attn: City Manager. Notice
8 shall be deemed given on the date personal delivery is made or on the date of deposit in
9 the mail, whichever first occurs.

10 6. City shall have the benefit of any warranty from the manufacturer on
11 the gas meters and related services and parts, and Contractor warrants that the gas meters
12 and related services and parts are in good working order and free from defect at the time
13 of delivery.

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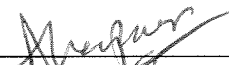
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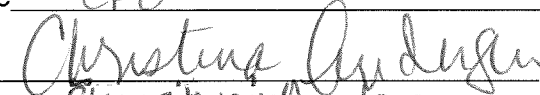
IN WITNESS WHEREOF, the parties have signed this document with all the formalities required by law as of the date first stated above.

DRESSER, LLC, a Delaware limited liability company

_____, 2018

By 
Name Abhinav Kapoor
Title CFO

_____, 2018

By 
Name Christina Andersen
Title President

**Tom Modica
Assistant City Manager**

**EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER**

"Contractor"

CITY OF LONG BEACH, a municipal corporation

Oct 15, 2018

By 
City Manager

"City"

This Contract is approved as to form on 10.1, 2018.

CHARLES PARKIN, City Attorney

By 
Deputy

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EXHIBIT “A”



Proposal for Dresser™ Meters and Instruments Products

To: City of Long Beach, CA 2400 E. Spring Street Long Beach, CA 90806-2285 ATTN: Renee Williams Email: Renee.Williams@longbeach.gov Copy: Roland Garrels Email: Roland.Garrels@longbeach.gov Copy: Eric Sherman Email: Eric.Sherman@longbeach.gov	Proposal No: Q1114191- 1807125 Please refer to proposal number when ordering		Rev: H
	Proposal Date: November 21, 2014	Rev Date: 7/20/18 Detailed Revision History in Notes below	
	Proposal Validity Expires: February 19, 2015, (90) Days		Proposal Expires: 7/31/19
	Seller Contact: Diane Fogle Phone: 800-521-1114 Orders: Customer Care		Email: Diane.Fogle@bhge.com Fax: 800-335-5224 meterscustomerservice@bhge.com

Dresser, LLC, of Baker Hughes, a GE Company, (hereby known as "Seller"), is pleased to submit this firm proposal to **City of Long Beach, CA** (hereby known as "Buyer") for the following Dresser™ Meters and Instruments products.:

Please See the applicable section for each type of product and their applicable accessories, all Meter Prices include test plugs.:				
Z Meters:				
Item	Qty	Description	Dresser P/N	Net Price Each
1.	1	8C15 Series Z Dresser™ Meter, Specify Top/Bottom Inlet when Ordering. Meter price includes factory-installed inlet screen. Meter includes test plugs.	Consult Factory	\$640.00
Counter Meters (Nippled):				
2.	1	15C175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version, with 1-1/2" nipped connections. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055657-011	\$860.50
Counter (CTR) Meters:				
3.	1	15C175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version, with 2" flanged connections. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055245-012	\$825.00
4.	1	3M175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055249-012	\$967.00
9.	1	5M175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version, with 3" flanged connections. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055251-013	\$1,302.00
10.	1	7M175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version, with 3" flanged connections. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055253-013	\$1,698.00
11.	1	11M175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version, with 4" flanged connections. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055255-013	\$2,009.00
12.	1	16M175 Series B3 Dresser™ Meter, SSM Construction Counter (CTR) Version, with 4" flanged connections. See Item 13 for factory-Installed Pulser-Ready Magnet Kit. Meter includes test plugs.	055257-014	\$2,835.00
13.	1	Price Adder to CTR Version Meters for Factory-Installed Pulser-Ready Magnet Kit.	-	\$14.00
CD Meters (Nippled):				
14.	1	15C175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version, with 1-1/2" nipped connections.	055657-021	\$1,034.50
CD Meters:				
15.	1	15C175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version, with 2" flanged connections. Meter Price includes test plugs.	055245-022	\$999.00

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Item	Qty	Description	Dresser P/N	Net Price Each
16.	1	3M175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version. Meter Price includes test plugs.	055249-022	\$1,128.00
17.	1	5M175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version. Meter Price includes test plugs.	055251-023	\$1,372.00
18.	1	7M175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version. Meter Price includes test plugs.	055253-023	\$1,765.00
19.	1	11M175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version. Meter Price includes test plugs.	055255-023	\$2,078.00
20.	1	16M175 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version. Meter Price includes test plugs.	055257-024	\$2,902.00
21.	1	23M232 Series B3 Dresser™ Meter, SSM Construction Counter with Instrument Drive (CD) Version. Meter Price Includes Test Plugs.	057297-021	\$4,560.00
IMC/W2-P+LOG Meters				
48.	1	15C175 Series B SSM Dresser™ Meter, Model IMC/W2-P+Log, with either Internally or Externally Mounted Pressure Transducer, Single Circular Pulse Output Connector and Sealed Alkaline Battery Pack. Meter to include factory installation of the Sensus AMR device, the AMR mounting plate and AMR device cable. Price does not include Sensus AMR device programming. See Item 55 for Micro Generator™ and Item 56 for Lithium Battery Option.	Consult Factory	\$1,841.00
50.	1	3M175 Series B SSM Dresser™ Meter, Model IMC/W2-P+Log, with either Internally or Externally Mounted Pressure Transducer, Single Circular Pulse Output Connector and Sealed Alkaline Battery Pack. Meter to include factory installation of the Sensus AMR device, the AMR mounting plate and AMR device cable. Price does not include Sensus AMR device programming. See Item 55 for Micro Generator™ and Item 56 for Lithium Battery Option.	Consult Factory	\$2,032.00
51.	1	5M175 Series B SSM Dresser™ Meter, Model IMC/W2-P+Log, with either Internally or Externally Mounted Pressure Transducer, Single Circular Pulse Output Connector and Sealed Alkaline Battery Pack. Meter to include factory installation of the Sensus AMR device, the AMR mounting plate and AMR device cable. Price does not include Sensus AMR device programming. See Item 55 for Micro Generator™ and Item 56 for Lithium Battery Option.	Consult Factory	\$2,329.00
52.	1	7M175 Series B SSM Dresser™ Meter, Model IMC/W2-P+Log, with either Internally or Externally Mounted Pressure Transducer, Single Circular Pulse Output Connector and Sealed Alkaline Battery Pack. Meter to include factory installation of the Sensus AMR device, the AMR mounting plate and AMR device cable. Price does not include Sensus AMR device programming. See Item 55 for Micro Generator™ and Item 56 for Lithium Battery Option.	Consult Factory	\$2,832.00
53.	1	11M175 Series B SSM Dresser™ Meter, Model IMC/W2-P+Log, with either Internally or Externally Mounted Pressure Transducer, Single Circular Pulse Output Connector and Sealed Alkaline Battery Pack. Meter to include factory installation of the Sensus AMR device, the AMR mounting plate and AMR device cable. Price does not include Sensus AMR device programming. See Item 55 for Micro Generator™ and Item 56 for Lithium Battery Option.	Consult Factory	\$3,159.00

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Item	Qty.	Description	QTY	Net Price Each
54.	1	16M175 Series B SSM Dresser™ Meter, Model IMC/W2-P+Log, with either Internally or Externally Mounted Pressure Transducer, Single Circular Pulse Output Connector and Sealed Alkaline Battery Pack. Meter to include factory installation of the Sensus AMR device, the AMR mounting plate and AMR device cable. Price does not include Sensus AMR device programming. See Item 55 for Micro Generator™ and Item 56 for Lithium Battery Option.	Consult Factory	\$3,985.00
55.	1	Micro Generator™ for Series B Meters. When ordering, specify with Micro Generator and add \$126 to quoted meter price for this option.	057789-100	\$126.00
56.	1	Price Adder to replace Alkaline Battery Pack with Lithium Battery Pack. When ordering, specify with Lithium Battery Pack and add \$92.00 to quoted meter price for this option.	057135-001	\$92.00
57.	1	Communications Cable, PC to MC/IMC/ML2, 6.6'. Comms cable required for use with UT Software. See options page for cable length choices.	057135-001	\$68.00
58.	1	Pressure Piping / Valve Kit, 32" SS Tubing, 0 to 350 PSIG.	051416-320	\$93.00
59.	1	Software CD, User Terminal, for Correctors MC/IMC/ML2. Comms cable required for use with Software. (For first time buyers only – one required per company.)	-	One Included Additional Copies \$300.00
68.	1	Repair Assembly #400 Series 3, Counter with Instrument Drive (CD), for Series B Dresser™ Meters. Specify meter size and part number when ordering. <ul style="list-style-type: none"> • #400 CD for 8C, S3, P/N 053965-021 • #400 CD for 11C, S3, P/N 053967-021 • #400 CD for 15C, S3, P/N 053969-021 • #400 CD for 2M, S3, P/N 053971-021 • #400 CD for 3M, S3, P/N 053973-021 • #400 CD for 5M, S3, P/N 053975-021 • #400 CD for 7M, S3, P/N 053977-021 • #400 CD for 11M, S3, P/N 053979-021 • #400 CD for 16M, S3, P/N 053981-021 • #400 CD for 23M232, 4", S3, P/N 057421-020 • #400 CD for 23M175, 6" S3, P/N 053983-021 • #400 CD for 38M, S3, P/N 053985-021 • #400 CD for 56M, S3, P/N 053987-021 	1-5 6-12 13-24 25 or More	\$510.50 \$484.98 \$474.77 \$459.45
72.	1	Repair Assembly #400, ES3 Electronic TC and S3 Mechanical Index, for Series B Dresser™ Meters. Specify meter size and part number when ordering. <ul style="list-style-type: none"> • #400 TC ES3 for 8C, P/N 060265-040 • #400 TC ES3 for 11C, P/N 060266-040 • #400 TC ES3 for 15C, P/N 060267-040 • #400 TC ES3 for 2M, P/N 060268-040 • #400 TC ES3 for 3M, P/N 060269-040 • #400 TC ES3 for 5M, P/N 060270-040 • #400 TC ES3 for 7M, P/N 060271-040 • #400 TC ES3 for 11M, P/N 060272-040 • #400 TC ES3 for 16M, P/N 060273-040 		\$613.00

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Item	Qty.	Description	QTY	Net Price Each
73.	1	Repair Assembly #400, ES3 Electronic TC and S3 Mechanical Index, with Sensus AMR Bracket, for Series B Dresser™ Meters. Price includes the Sensus installation, but not programming. Specify meter size and part number when ordering. <ul style="list-style-type: none"> • #400 TC/AMR ES3 for 8C, Consult Factory for Part Number • #400 TC/AMR ES3 for 11C, Consult Factory for Part Number • #400 TC/AMR ES3 for 15C, Consult Factory for Part Number • #400 TC/AMR ES3 for 2M, Consult Factory for Part Number • #400 TC/AMR ES3 for 3M, Consult Factory for Part Number • #400 TC/AMR ES3 for 5M, Consult Factory for Part Number • #400 TC/AMR ES3 for 7M, Consult Factory for Part Number • #400 TC/AMR ES3 for 11M, Consult Factory for Part Number • #400 TC/AMR ES3 for 16M, Consult Factory for Part Number 		\$680.50
74.	1	Repair Assembly #400 Series 3, Counter with Electronic Transmitter, with Circular Connector (ICEX CIR), for Series B Dresser™ Meters, Class I, Zone 0, AEx ia IIC T4 Ga Class I, Zone 0, Ex ia IIC T4 Ga -40 C ≤ Ta ≤ +60 C. Specify meter size and part number when ordering. <ul style="list-style-type: none"> • #400 ICEX CIR for 8C S3, P/N 057209-160 • #400 ICEX CIR for 11C S3, P/N 057212-160 • #400 ICEX CIR for 15C S3, P/N 057214-160 • #400 ICEX CIR for 2M S3, P/N 057217-160 • #400 ICEX CIR for 3M S3, P/N 057220-160 • #400 ICEX CIR for 5M S3, P/N 057223-160 • #400 ICEX CIR for 7M S3, P/N 057226-160 • #400 ICEX CIR for 11M S3, P/N 057230-160 • #400 ICEX CIR for 16M S3, P/N 057232-160 	1-5 6-12 13-24 25 or more	\$652.50 \$619.88 \$606.83 \$587.25
75.	1	23M175 Series B Dresser™ Meter with IMC/W2-PTZ+LOG, Circular Single Pulse Output Connector, 180 Gauge, External Pressure and External Temperature Connections.	057821-151	\$7,550.00
76.	1	Orifice Plate, 6", 8-21/32 X 1/4 X 1-15/32, for 23M125/175.	010847-004	\$143.50
Repair Assemblies #400 IMC/W2 PTZ+Log DP:				
77.	1	Repair Assembly #400, IMC/W2-PTZ+LOG Differential Pressure Transducer, for 8C-16M Series B DP, 180 PSI Gauge, Single Circular 12 Bar Dresser™ Meters Connector, Internal Temperature, External Pressure.	059874-110	\$1,489.50
78.	1	Repair Assembly #400, IMC/W2-PTZ+LOG-DP, 180 PSI Gauge, Single Circular Connector, External Temperature Connection, External Pressure Connection, Differential Pressure Transducer, for 23M175-56M175 Series B Dresser™ Meters.	060082-150	\$1,519.50
Optional Equipment for #400 IMC/W2 PTZ+Log DP Repair Assemblies:				
79.	1	Thermowell, 2" Long with 1" NPT, for T & PTZ Version Micro Corrector.	050784-002	\$92.50
80.	1	Battery Pack, Lithium, for MC/IMC/ML.	060587-000	\$130.00
81.	1	Piping Kit, Universal, 36", for IMC/W2-DP does not include Plugs, Tees, and Nipples.	051416-600	\$62.00
Additional Parts Requested:				
82.	1	Inlet Screen Kit for 5C15 and 8C15 for Dresser™ meters loose.	053510-000	\$8.50
83.	1	Orifice Plate for 38M Dresser™ Meter, (8-21/32 X 1/4 X 1-29/32)	010847-005	\$152.50
84.	1	Piping Kit, Universal, 36", for IMC/W2-DP - Includes Test Plugs, Tees, and Nipples	051416-620	\$99.00
85.	1	Roots Meter Oil, 1 Gallon	056239-004	\$30.00
86.	1	Parts Kit for Sensus AMR Adapter, includes (8) Screws, Drive Dog, Mounting Plate, & Gasket.	058592-510	\$19.84

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Item	Qty.	Description	QTY	Net Price Each
87.	1	#399 Conversion Kit, AMR Adapter, to Mount American Footprint Sensus to Series B3 CTR OR TC Dresser™ Meter.	059446-000	\$108.00
88	1	#399 Conversion Kit, AMR Adapter, to Mount American Style ITRON 100G ERT to Series B3 CTR OR TC Dresser™ Meter.	059599-000	\$108.00
89.	1	#399 Conversion Kit, 5C/8C15 CTR to 5C/8C15 Series Z Dresser™ Meter with AMR Adapter to Mount American Style ITRON ERT 100G or 2.4GZ OPENWAY	059847-000	\$44.50
90.	1	8C15 TI sealed with Inlet Screen & Test Plugs, Dial Meter	061420-285	\$639.5
91.	1	Screw SELF-TPG Type A 8-15 X 3/4 SST	013523-001	\$0.30
92.	1	Pressure Piping/Valve Kit, 84", for Pressures up to 350 PSIG	051416-420	\$117.50
93.	1	Piping Kit, Universal, 36", for IMC/W2-DP - does not include Plugs, Tees, and Nipples (See Item #81, already part of quote)	051416-600	\$62.00
94.	1	Stuffing Box Assembly for 5C/8C15 Series Z Dresser™ Meters	053398-000	\$39.02
95.	1	Repair Assembly #400, IMC/W2-PTZ+ LOG, 180 PSI, Gauge, External Pressure & External Temperature Connection, for 23M125-102M125 Series A (LMMA) Dresser™ Meters	057968-150	\$983.50
96.	1	#399 Repair Assembly Convert IMCW2-SENSUS 700/900GM AMR	061744-000	\$133.00

Proposal Validity: 90 days.

Pricing Policy: One year contract, effective through August 1, 2018, with the option to renew for two ~~(2)~~ additional one ~~(1)~~ year periods. Quoted prices are firm for products ordered with shipment requested August 1, 2018, through July 31, 2019. Prices for each additional year are subject to adjustment based on the year-over-year change of the Bureau of Labor Statistics Producer Price Index for Series ID PCU3345143345141, Integrating and Totalizing Meters for Gas and Liquids. Prices are based on specifications at time of quote. Any variance to original specifications may result in new pricing. **Revised 07/20/18 to extend pricing through July 31, 2019.**

Payment Terms: Net Cash 30 Days from invoice date.

Delivery Time: Subject to lead-time in effect when order received.
 Current lead-time for 8C175-16M175 meters is 2-5 weeks, ARO.
 Current lead-time for IMC Meters is 20 to 22 weeks, ARO.
 Current lead-time for Repair Assemblies is 4-6 weeks, ARO.
 Factory lead-time does not include transit time.

Delivery Terms: CIP Destination – Prepaid and Allowed for meters and other items ordered with meters.

TRS Compliance: Due to certain compliance and due diligence requirements, all customer/regional/country regulatory requirements must be reviewed and complied with before shipping products. Product lead-time begins after the compliance due diligence process is complete.

Terms and Conditions: This Quote is subject to the terms and conditions of the Long Beach Contract 32496 between Dresser, Inc. and the City of Long Beach, dated November 14, 2011, and no other terms shall apply, unless agreed upon by the parties in writing, and attached hereto.

Confidentiality Statement: This entire (commercial and technical) proposal and the correspondence and communications concerning this proposal (collectively the "Proposal") developed by Seller and provided to Buyer are the property of Seller. The proposal and the information contained herein is furnished to Buyer with the understanding that it will not, without the prior consent of Seller be used for any purposes other than in connection with the evaluation of Seller’s proposal. In no event shall the proposal or any information contained therein be disclosed to any third party without the prior written consent of Seller.

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The proposal contains information that is confidential and proprietary to Seller, including, without limitation, information relating to design, price, payment terms, and warranty. Buyer agrees to return the proposal and all copies or extracts thereof upon written request from Seller. This proposal document is proprietary to Seller and is furnished in confidence solely for use in considering the merits of the proposal and for no other direct or indirect use. By accepting this document from Seller, the recipient agrees:

1. To use this document, and the information it contains, exclusively for the above stated purpose and to avoid use of the information for performance of the proposed work by the recipient or disclosure of the information to, and use by, competitors of Seller on behalf of the recipient.
2. To avoid publication or other unrestricted disclosure of this document or the information it contains.
3. To return this document upon the request of Seller.

Additional Clarifications and Notes:

1. Purchase Order Submission: A purchase order or a letter of acceptance is required as written notification of acceptance of this Proposal. Please ensure that your **purchase order reflects the Proposal number** and is issued to **Dresser, LLC**. While the Dresser™ product line is part of Baker Hughes, a GE company, we are a separate legal entity and purchase orders must reflect the Dresser, LLC. legal entity name.
2. Revision History:
 - a. REV A: Revised 5/04/15 to update the Pricing Policy and contract dates.
 - b. REV B: Revised 10/22/15 to add ES3, IMC & ICEX Meters.
 - c. REV C: Revised 12/7/15 to delete Items #1, #2 and #3, from previous revision and change expiration through 12/31/16.
 - d. REV D: Revised 06/09/16 to add Items #77 and #78, and update the distribution list.
 - e. REV E: Revised 12/15/16 to extend pricing through December 31, 2017.
 - f. REV F: Revised 8/3/17 to add 23M232, add Items for Repair Assemblies #400 IMC/W2 PTZ + Log DP and Optional Parts, and organize the quote.
 - g. REV G: Revised 12/20/17 to update pricing.
 - h. REV H: Revised 7/20/18 to update dates in conjunction with contract, update quote with new parts requested and extend pricing.
3. The warranty for Dresser ES3 and Dresser ETC accessory units shall expire four (4) years from delivery, except that software is warranted for ninety (90) days from delivery. The 4-year warranty applies to the accessory unit only. Battery packs for the Dresser ES3 and Dresser ETC products have a separate warranty which expires twelve (12) years from delivery. All other terms of the Terms and Conditions for Sale of Products and Services Form ES 104 (Rev. 5) apply”.
4. Warranty: The warranty for the Dresser™ IMC/W2 accessory unit shall expire four (4) years from delivery. The 4-year warranty applies to the IMC/W2 accessory unit only. The user terminal software is warranted for ninety (90) days from delivery. The alkaline battery pack for the Dresser™ IMC/W2 accessory unit has a two (2) year warranty. The Lithium Battery pack for the Dresser™ IMC/W2 accessory unit has a warranty which expires twelve (12) years from delivery. All other terms of the Terms and Conditions for Sale of Products and Services Form ES 104 (Rev. 5) apply. See the Terms and Conditions for Sale of Products and Services Form ES 104 (Rev. 5) for meter warranty, or negotiated Terms & Conditions.
5. Lead-time: Allow an extra five weeks for first order of Endpoint installation. After initial set-up, lead-time for meters with Endpoints installed will revert to standard meter lead-times
6. Freight: Customer pays freight to ship Endpoints to Houston factory. Meter shipments are FCA shipping point with freight prepaid and allowed.

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Our Proposal #Q1114191- 1807125, REV H 07/21/18
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For further information, contact our general offices in Houston at 1-800-521-1114 or our representative serving your area, Mr. Vince O'Connor, at 916-630-9369, or Mr. Mike Legittino at 630-253-7011, of Western Gas Technologies. For ordering information, please contact Diane Fogle, Sr. Sales Support Specialist, at 1-800-521-1114.

We sincerely appreciate your interest in our products.

Copy to: Matthew Vycital
 Lou Martinez
 Diane Fogle

Enclosures provided with previous revision:
GEA20105 A Dresser Solid State Pulser_R3.pdf

PROPRIETARY & CONFIDENTIAL

Important: This is a solicitation. It is subject to revocation without notice and all orders are subject to acceptance at our Houston office and the terms included.

16240 Port Northwest Drive, Suite 100 T +1 800 521 1114 +1 832 590 2303
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www.bhge.com

City Of Long Beach, CA
 Our Proposal #Q1114191- 1807125, REV H 07/21/18
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**Dresser™ Series B & Z Meter
 Conversion Kit and Repair Assembly
 Quantity Discount Price List**

The quantity discount applies for S3, S3A, and Z #399 Conversion Kits and #400, #401 and #409 Repair Assemblies as applicable for Series B and Series A (LMMA) Dresser™ Meters. Quantity discount applies for total combination of #399, #400, #401 and #409 assemblies on the same purchase order. Applicable discount is taken from the standard price(s) referenced in a quotation or the standard price(s) per Parts Price List PPL-04/01/13.

<u>Quantity *</u>	<u>Applicable Discount *</u>
1 to 5	Standard Price
6 to 12	5% off the Standard Price
13 to 24	7% off the Standard Price
25 or more	10% off the Standard Price

* For stock orders, conversion kits/repair assemblies must be ordered at one time for quantity discount price to apply. #400 quantity discount does not apply to ES3, ES3A, ETC and IMC repair assemblies. For quantities of 25+, shipment date(s) must be mutually agreed upon by Dresser and customer.

QtyDisc 04/01/13

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