

2013 Budget Highlights

- \$942 million budget, up 12%
- \$720 million in Capital Expenditures, up 14%
- 25 new positions, primarily to support capital programs
- \$16.8 million transfer to Tidelands
 Fund

Highly Competitive Environment

- Flat revenue projected
- 5% reduction in non-staff Port Operations budget
- Bargaining units salary increases but no management increases
- 2012 borrowing of \$300 million deferred and reduced to \$200 million in 2013

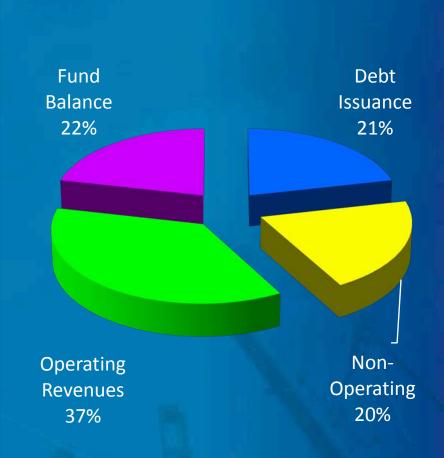
Revenue Assumptions



- Operating revenue
 3% lower than
 budgeted in 2012
- No revenue gains projected for 2013
- Increase in Non-Operating Revenue because of Gerald Desmond Bridge spending and ensuing reimbursement

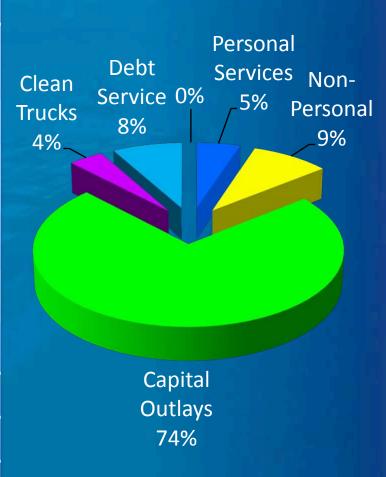
Sources of Funds

| Operating Revenues | | \$337.2 |
|---------------------------|-------|---------|
| Non-Operating Revenues | | 199.3 |
| Other agencies | 191.8 | |
| Interest income | \$3.5 | |
| Equity income | 3.0 | |
| Clean Trucks | 1.0 | |
| Debt Issuance | | 200.0 |
| Fund Balance | | 205.5 |
| Total Sources of Funds | | \$942.1 |



Uses of Funds

| Personal Services | | \$50.3 |
|--|--------|---------|
| Non-Personal Expenditures | | \$90.9 |
| Port Operations | \$36.1 | |
| Police, Fire, City Services | 25.9 | |
| Tidelands Transfer | 16.8 | |
| Clean Trucks | 4.3 | |
| • Other | 7.9 | |
| Capital Outlays | | \$720.4 |
| Debt Service | | 80.4 |
| Total Sources of Funds | | \$942.1 |



Capital Expenditures



- \$4.5 billion, decadelong Capital Program
- Critical to Port competitiveness
- Creating thousands of construction jobs, and permanent Port-related jobs

Capital Budget

| \$ = 000 | FY2013 Budget |
|----------------------------------|------------------|
| Middle Harbor | 261,208 |
| Gerald Desmond Bridge | 193,400 |
| Cold Ironing | 65,596 |
| Pier G | 47,802 |
| Other Street, Bridges & Rail | 40,020 |
| Security Projects | 33,860 |
| Maintenance Facility | 29,436 |
| Wetlands Mitigation | 10,000 |
| Middle Harbor Mitigation Program | 9,000 |
| Information Management | 3,827 |
| Back Channel Navigation | 3,174 |
| Other | 23,082 |
| Total Projects | 720,405 |



Conclusion

- Slow economic recovery
- Uncertain near-term cargo outlook, but bright long-term outlook
- Picking up pace on aggressive Capital Improvement Program
- At the same time, Port exercising conservative fiscal prudence over resources