

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

FIRST AMENDMENT TO AGREEMENT NO. 35720

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THIS FIRST AMENDMENT TO AGREEMENT NO. 35720 is made and entered, in duplicate, as of August 30, 2021 for reference purposes only, pursuant to a minute order adopted by the City Council of the City of Long Beach at its meeting on August 24, 2021, by and between UNITE USA INC., a Delaware corporation ("Consultant"), with a place of business at 217 Broadway, Floor 8, New York, NY 10007, and the CITY OF LONG BEACH, a municipal corporation ("City").

WHEREAS, City desires to expand the Older Adult Resource Line to provide support to any resident of Long Beach who is in need of finding resources such as food, mental health supports, rental assistance, etc. This expanded line will be known as the "LB Resource Line" and will build off the success of the Older Adult Resource Line; and

WHEREAS, City and Consultant (the "Parties") entered into Agreement No. 35720 (the "Agreement") whereby Consultant agreed to provide these services; and

WHEREAS, the Parties desire to increase the contract amount by Fourteen Thousand Five Hundred Dollars (\$14,500), for a new contract amount of One Hundred Nine Thousand Five Hundred Dollars (\$109,500), and update the Scope of Work;

NOW, THEREFORE, in consideration of the mutual terms, covenants, and conditions herein contained, the Parties agree as follows:

1. Section B. of the Agreement is hereby amended to read as follows.

"Contractor shall sell, furnish and deliver to the City the same type and kind of service purchased under the Houston Contract, except as modified by Exhibit "B-1" attached hereto and incorporated by this reference, in an annual amount not to exceed One Hundred Nine Thousand Five Hundred Dollars (\$109,500), including tax and fees. To the extent that the Houston Contract and this Agreement are inconsistent, the following priority shall govern: (1) this Agreement and (2) the Houston Contract."

2. Exhibit "B" to Agreement 35720 is hereby amended and replaced with Exhibit "B-1", attached hereto and incorporated herein.

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3. Except as expressly modified herein, all of the terms and conditions contained in Agreement No. 35720 are ratified and confirmed and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date first stated above.

UNITE USA INC., a Delaware corporation

September 20, 2021

By Taylor Justice
Name Taylor Justice
Title Co-Founder & President

"Consultant"

CITY OF LONG BEACH, a municipal corporation

_____, 2021

By _____
City Manager

"City"

This First Amendment to Agreement No. 35720 is approved as to form on

September 23, 2021.

CHARLES PARKIN, City Attorney

By [Signature]
Deputy

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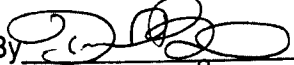
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UNITE USA INC., a Delaware corporation

September 20, 2021

By 
Name Daniel Bullman
Title CEO

"Consultant"

CITY OF LONG BEACH, a municipal corporation

September 27, 2021

By 
City Manager

"City"

EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER

This First Amendment to Agreement No. 35720 is approved as to form on

September 23, 2021.

CHARLES PARKIN, City Attorney

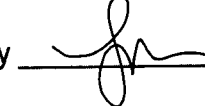
By 
Deputy

EXHIBIT “B-1”



City of Long Beach Proposal

Unite Us in Los Angeles

Unite Us is currently contracted with multiple funders, including City of Long Beach, and has a live network in Los Angeles County.

Proposal Summary

When you partner with Unite Us, you are choosing a leader revolutionizing health and social care delivery. We have measurably impacted the lives of thousands of people by better connecting them to the housing, employment, food, medical, behavioral health, and other services they need. Our networks empower individuals through a deep focus on results across their entire health journey.

What we build

Robust, interconnected networks of health, human, and social service providers. With our coordinated care technology platform, you (and your community) get access to a simple yet comprehensive tool to address the needs of your members. Network participants are part of a community with shared accountability. Organizations on our platform sign service-level agreements to respond in a timely fashion and input outcomes data so that you don't have to worry that your members are getting the services they need, and can conveniently monitor their progress. Creating an accountable ecosystem alleviates the navigation, scheduling, and attendance burden on the individual. Our platform turns providers from passive recipients to active participants, ensuring the elderly and other at-risk populations can focus on themselves and their families.

What you get

Public health infrastructure 2.0. With Unite Us you are getting a solution to address social determinants at scale. You also get a strategic thought partner that will innovate with you to drive impact. We all know that the healthcare landscape is changing, and while we have built a product that scales, we are no strangers to change. We will help you navigate regulatory changes, payment model innovations, and more.

Our provider-agnostic solution lets you scale across care settings, whether that is care management, primary care, or even home health. Our web-based platform supports configurable screeners, assessments, and workflows to direct members to the most appropriate care setting to meet their needs. We collect structured service episode data at the individual level as well as network level data on program availability, capacity, and service type mix. Whether you are



looking to drive individual member health and well-being, community transformation, or improve internal risk identification / stratification, Unite Us has the data and insights to support your vision.

But we aren't just a technology vendor. We are active members of your team and your community. Between our customer success team and data infrastructure, the answer to your question is never far away.

What you pay

| Fee | Year 1* | Year 2+** |
|--------------------------------|-----------------|----------------|
| Network Access | | |
| Public Facing Online Directory | \$4,500 | \$4,500 |
| Organization Build Out: 25 | \$10,000 | \$- |
| Total | \$14,500 | \$4,500 |

Network Access

The Network Access fee incorporates the enterprise license to the Unite Us web-based platform. This fee supports access to the platform, account management, customer support & training, technical support, reporting, and supports the technical infrastructure for unlimited external CBO licenses.

In this case, this fee also supports the build out of an online, public facing directory and the build out of 25 organizations, if not already on the Unite Us.