



# CITY OF LONG BEACH

# C-19

DEPARTMENT OF FINANCIAL MANAGEMENT

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August 8, 2017

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt Specifications No. ITB FS17-073 and award a contract to Altec Industries, Inc., of Dixon, CA, for the purchase of a Freightliner M2-112 Crane Boom Truck, for a total amount not to exceed \$337,273, inclusive of taxes and fees. (Citywide)

## DISCUSSION

City Council approval is requested to purchase a new compressed natural gas (CNG) fueled crane boom truck, with a flatbed crane attachment and specialized chassis, to be used by the Long Beach Gas and Oil Department for large pipe and maintenance operations. The unit replaces a truck that has exceeded its useful service life and continued maintenance is becoming more expensive. This new crane boom truck was approved in the FY 15 vehicle replacement plan and is fully funded.

The bid was advertised in the Long Beach Press-Telegram on May 8, 2017, and 644 potential bidders specializing in vehicles were notified of the bid opportunity. Of those bidders, 24 downloaded the bid via the City's electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 22 local, minority, and women-owned business groups. One bid was received on June 1, 2017. Altec Industries, Inc., of Dixon, CA (not an MBE, WBE, SBE or Local), was the only responsible bidder.

## **Local Business Outreach**

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the PlanetBids online database to download the bid specifications. Through outreach, 110 Long Beach vendors were notified to submit bids, of which none downloaded nor submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

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This matter was reviewed by Deputy City Attorney Monica J. Kilaita on July 24, 2017 and by Assistant Finance Director Lea Eriksen on July 19, 2017.

SUSTAINABILITY

The new truck is fueled by CNG, significantly reducing particulate matter and other criteria pollutants. In addition, the engine in the new truck, a Cummins near-zero emission, exceeds the current California emissions standards.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. ITB FS17-073 and award a contract concurrently is requested on August 8, 2017, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total cost of the contract will not exceed \$337,273 for the new crane boom truck. Costs for the purchase of this truck have been collected through capital replacement charges to Long Beach Gas and Oil through the monthly Fleet MOU billing process. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

JG:DB:JS:PM  
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APPROVED:



PATRICK H. WEST  
CITY MANAGER