

August 11, 2009

Honorable Mayor and Members of the Council
City of Long Beach
333 West Ocean Blvd.
Long Beach, CA 90802

Dear Mayor and Members of Council:

CR&R Incorporated (CR&R) is a waste and recycling collection company providing service in the City of Long Beach and we understand that on Tuesday, August 11, 2009 the City Council will consider the implementation of Non-Exclusive Franchise Agreements (Item 22.09-0817) for waste haulers. CR&R appreciates the amount of work that went into this process and we desire to provide a suggested change to the final Agreement prior to its adoption.

As stated by other companies, CR&R requests your consideration in amending the proposed term to a Seven Year Annually Renewing term as an alternative to the proposed Seven Year Fixed term, with three One Year options.

In order to ensure that rates are kept as low as possible for the Long Beach business community, this amended term is critical to haulers making the significant capital investment for an alternative fuel fleet. Alternative fuel collection vehicles require an investment of as much as \$250,000 each as well as over \$1 million dollars for a fueling station. This alternative term would allow for proper amortization, permit regulatory oversight and flexibility for the City, while still allowing for a timely conversion to alternative fuel fleets and enhanced recycling efforts through the City.

As always, please feel free to contact us with any questions or concerns. Thank you for your consideration in this matter.

Sincerely,



Dan Stepanian
General Manager
Los Angeles Division