



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

C-17

333 West Ocean Boulevard 6th Floor • Long Beach, CA 90802 • (562) 570-5400 • Fax (562) 570 -5414

July 18, 2017

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract with XL Hybrids, Inc., of Boston, MA, for the conversion of 11 Ford Transit vans and 8 Ford F-150 trucks to gasoline hybrid and plug-in electric units, in an amount not to exceed \$304,860. (Citywide)

DISCUSSION

City Council approval is requested to authorize the City Manager, or designee, to execute a contract with XL Hybrids, Inc., for the conversion of vans and trucks used by Public Works and other City departments to gasoline hybrid and plug-in hybrid electric units. These 19 units have been approved in the FY 16 and FY 17 vehicle replacement plans and are fully funded.

XL Hybrids, Inc., is the only vendor certified by the Ford Motor Company to perform these vehicle conversions. Using XL Hybrids would allow Fleet Services to retain the original equipment manufacturer (OEM) warranty packages through Ford's Qualified Vehicle Modifier (QVM) program. Therefore, no useful purpose would be served by advertising for bids and to do so would constitute an unnecessary expenditure of public funds.

These hybrid pickup trucks and vans are a pilot program for the City to support operational use testing for suitability and actual fuel savings. AB 2766 funding will be used to pay the incremental costs of the hybrid technology installed.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on June 21, 2017 and by Budget Operations Administrator Grace Yoon on June 23, 2017.

SUSTAINABILITY

This pilot program will increase fuel-efficiency and reduce harmful vehicle exhaust emissions by replacing 19 gasoline-powered vehicles with conventional or plug-in electric

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hybrids. The hybrid vans will provide a 25 percent increase in miles driven per gallon and a reduction of approximately seven short tons of greenhouse gas emissions over the life of each vehicle. The plug-in hybrid trucks will provide a 50 percent increase in miles driven per gallon and a reduction of approximately 17 short tons of greenhouse gas emissions over the life of each vehicle.

TIMING CONSIDERATIONS

City Council action is requested on July 18, 2017, to ensure the conversions of the Ford Transit vans and Ford F-150 trucks can take place expeditiously.

FISCAL IMPACT

The cost of this contract will not exceed \$304,860, and is budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). Replacement vehicle costs have been collected through charges to user departments in the Fleet monthly billing process and incremental costs of the conversions are funded from AB 2766 revenue that is budgeted in the Transportation Fund (SR 182) in the Public Works Department. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

JG:DB:PM
K:\EXEC\COUNCIL LETTERS\FLEET SERVICES\2017\7-18-17 CCL - RESO- CONTRACT WITH XL HYBRIDS, INC.DOCX

ATTACHMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 RESOLUTION NO.

2
3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE A CONTRACT WITH XL
6 HYBRIDS, INC., WITHOUT ADVERTISING FOR BIDS, FOR
7 THE CONVERSION OF ELEVEN (11) FORD TRANSIT
8 VANS AND EIGHT (8) FORD F-150 TRUCKS TO
9 GASOLINE HYBRID AND PLUG-IN ELECTRIC UNITS IN
10 AN AMOUNT NOT TO EXCEED \$304,860.

11
12 WHEREAS, the City has a total of eleven (11) Ford Transit vans and eight
13 (8) Ford F-150 trucks ("UNITS") used by the Public Works and other City departments;
14 and that are part of a pilot program for the City to support operational use testing for
15 suitability and actual fuel savings; and

16 WHEREAS, these 19 UNITS have been approved in the FY16 and FY17
17 vehicle replacement plans; and

18 WHEREAS, these 19 UNITS need to be converted to gasoline hybrid and
19 plug-in hybrid electric units; and

20 WHEREAS, XL HYBRIDS, INC. is the only vendor certified by the Ford
21 Motor Company to perform these vehicle conversions; and

22 WHEREAS, using XL HYBRIDS, INC. would allow Fleet Services to retain
23 the OEM original warranty packages through Ford's Qualified Vehicle Modifier (QVM)
24 program; and

25 WHEREAS, no useful purpose would be served by advertising for bids and
26 to do so would constitute an unnecessary expenditure of public funds;

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter into a contract, without advertising for bids, with XL HYBRIDS, INC. for the conversion of eleven (11) Ford transit vans and eight (8) Ford F-150 trucks to gasoline hybrid and plug-in electric units in an amount not to exceed Three Hundred Four Thousand Eight Hundred Sixty Dollars (\$304,860).

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2017 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk