

28280  
City of Long Beach

Transaction Document No. 17 to Master Purchase Agreement No. 28280

Dell Marketing L.P. ("Dell") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 28280, wherein Buyer will purchase from Dell and Dell will sell to Buyer the equipment, software and accessories substantially specified in Exhibits A, B, C, D and E in an amount not to exceed \$38,036.70.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

July 27<sup>th</sup>, 2012

July 27<sup>th</sup>, 2012

8-7, 2012

This Transaction Document No. 17 is hereby approved as to form on  
July 27, 2012.

DELL MARKETING L.P.

By B. Kelly

Officer's Title Public Contracts Manager

By Bonnie Bailey

Officer's Title Public Contracts Manager

"Dell"

CITY OF LONG BEACH

By [Signature] **Assistant City Manager**  
City Manager

"Buyer"

EXECUTED PURSUANT  
TO SECTION 301 OF  
THE CITY CHARTER.

ROBERT E. SHANNON, City Attorney

By [Signature]  
Gary J. Anderson  
Deputy City Attorney

EXHIBIT A

Dell Customer Confidential



Quotation

Quote Number: EXM12032301-R05  
Quote Expires: May 31, 2012

Erin McShane  
Inside Account Manager  
850 Asbury Dr.  
Buffalo Grove, IL 60089  
P: (224) 543-5655  
Erin\_McShane@Dell.com

Customer: CAL CITY OF LONG BEACH  
Contact: Vene D. Sy  
Customer #: 143136  
Phone:  
Fax:  
E-mail: Vene.Sy@longbeach.gov  
Date of Issue: May 01, 2012

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Part #	Mfg #	Quantity	Unit Price	Ext. Price
VRANGER BACKUP & REPLICATION PER CPU LICENSE/MAINT	TBA	9923-17923	2	\$588.42	\$1,176.84

Notes:

	<table border="1"> <tr> <td>Product Sub Total</td> <td>\$1,176.84</td> </tr> <tr> <td>Grand Total</td> <td>\$1,176.84 USD</td> </tr> </table>	Product Sub Total	\$1,176.84	Grand Total	\$1,176.84 USD
Product Sub Total	\$1,176.84				
Grand Total	\$1,176.84 USD				

Quote Prepared By: Erin McShane

- Customer's purchase is subject to Dell's Terms and Conditions of Sale found at [www.dell.com](http://www.dell.com), unless Customer has a separate purchase agreement with Dell.
- Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- If you have a question re: your tax status, please contact your Dell | ASAP Software Inside sales representative listed above. Shipments to California for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to [www.dell.com/environmentalfee](http://www.dell.com/environmentalfee).

4) All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.

5) All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.

6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.

EXHIBIT B**DELL****QUOTATION**

QUOTE #: 619989267

Customer #: 98581541

Contract #: 91AAR

Customer Agreement #: SLP-08-07-0007H

Quote Date: 5/1/12

Date: 5/1/12 3:42:24 PM

Customer Name: CA-L CITY OF LONG BEACH

TOTAL QUOTE AMOUNT:	\$3,219.24		
Product Subtotal:	\$3,219.24		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
VLA Microsoft Windows Server 2008 R2 Datacenter - License (A3066425)	2	\$1,609.62	\$3,219.24
ELECTRONIC LICENSE CONFIRMATION elec dwnld only (A3458532)	1	\$0.00	\$0.00
Number of S & A Items: 2		S&A Total Amount: \$3,219.24	

SALES REP:	Samantha Spiers	PHONE:	1888-977-3355
Email Address:	samantha_spiers@dell.com	Phone Ext:	513-8194

Please review this quote carefully. If complete and accurate, you may place your order online at [www.dell.com/qto](http://www.dell.com/qto) (use quote number above). POs and payments should be made to *Dell Marketing L.P.*

If you do not have a separate agreement with Dell that applies to your order, please refer to [www.dell.com/terms](http://www.dell.com/terms) as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at [www.dell.com/returnpolicy#total](http://www.dell.com/returnpolicy#total). If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at [www.dell.com/partner](http://www.dell.com/partner). If your order includes services, visit [www.dell.com/servicecontracts](http://www.dell.com/servicecontracts) for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P.*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit [www.dell.com/assetrecovery](http://www.dell.com/assetrecovery).

EXHIBIT C**DELL****QUOTATION**

QUOTE #: 619990318

Customer #: 98581541

Contract #: 91AAR

Customer Agreement #: SLP-O8-07-0007H

Quote Date: 5/1/12

Date: 5/1/12 3:47:13 PM

Customer Name: CA-L CITY OF LONG BEACH

TOTAL QUOTE AMOUNT:	\$1,998.32		
Product Subtotal:	\$1,998.32		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
VLA SQL SERVER STD 2012 (A5918993)	1	\$600.62	\$600.62
VLA SQL USER CAL 2012 (A5918992)	10	\$139.77	\$1,397.70
ELECTRONIC LICENSE CONFIRMATION elec dwnld only (A3458532)	1	\$0.00	\$0.00
Number of S & A Items: 3		S&A Total Amount: \$1,998.32	

SALES REP:	Samantha Spiers	PHONE:	1888-977-3355
Email Address:	samantha_spiers@dell.com	Phone Ext:	513-8194

Please review this quote carefully. If complete and accurate, you may place your order online at [www.dell.com/gto](http://www.dell.com/gto) (use quote number above). POs and payments should be made to *Dell Marketing L.P.*

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Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P.*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

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## EXHIBIT D

**DELL****QUOTATION**

QUOTE #: 620200397

Customer #: 752385

Contract #: WN99ABZ

Customer Agreement #: WSCA- B27160

Quote Date: 5/3/12

Date: 5/3/12 1:19:20 PM

Customer Name: CITY OF LONG BEACH

TOTAL QUOTE AMOUNT:	\$12,112.35		
Product Subtotal:	\$11,211.64		
Tax:	\$900.71		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$11,211.64	GROUP TOTAL: \$11,211.64
Base Unit:	PowerEdge R720 (225-2133)		
TBU:	PowerEdge R720 Shipping (331-4437)		
TBU:	Risers with up to 4, x8 PCIe Slots + 2, x16 PCIe Slot (331-4439)		
TBU:	VFlash, 8GB SD Card for IDRAC Enterprise (342-1413)		
TBU:	IDRAC7 Enterprise (421-5339)		
TBU:	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA (341-6566)		
TBU:	Intel Ethernet I350 QP 1Gb Network Daughter Card (430-4447)		
TBU:	2.5" Chassis with up to 8 Hard Drives (317-8472)		
TBU:	Bezel (318-1375)		
TBU:	Power Saving Dell Active Power Controller (330-5116)		
TBU:	RAID 5 for H710P/H710/H310 (3-16 HDDs) (331-4382)		
TBU:	PERC H710 Integrated RAID Controller, 512MB NV Cache (342-3529)		
TBU:	Intel Xeon E5-2665 2.40GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 115W, Max Mem 1600MHz (317-8585)		
TBU:	Heat Sink for PowerEdge R720 and R720xd (331-4508)		
TBU:	Intel Xeon E5-2665 2.40GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 115W (317-8460)		
TBU:	DIMM Blanks for Systems with 2 Processors (317-8688)		
TBU:	Heat Sink for PowerEdge R720 and R720xd (331-4508)		
TBU:	8GB RDIMM, 1600 MHz, Standard Volt, Dual Rank, x4 (317-9648) - Quantity 8		
TBU:	4GB RDIMM, 1600 MHz, Standard Volt, Dual Rank, x8 (317-9647) - Quantity 8		
TBU:	1600 MHz RDIMMS (331-4424)		
TBU:	Performance Optimized (331-4428)		
TBU:	146GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0427) - Quantity 4		
TBU:	No System Documentation, No OpenManage DVD Kit (310-5171)		
CD-ROM or DVD-ROM Drive:	DVD ROM, SATA, INTERNAL (313-9092)		
CD-ROM or DVD-ROM Drive:	ReadyRails Sliding Rails With Cable Management Arm (331-4433)		
CD-ROM or DVD-ROM Drive:	Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)		
CD-ROM or DVD-ROM Drive:	Power Cord, NEMA 5-15P to C13, 15 amp, wall plug, 10 feet / 3 meter (310-8509) - Quantity 2		
CD-ROM or DVD-ROM Drive:	No Operating System (420-6320)		
CD-ROM or DVD-ROM Drive:	No Media Required (421-5736)		

Dell Customer Confidential



# Quotation

**Erin McShane**  
 Inside Account Manager  
 850 Ashbury Dr.  
 Buffalo Grove, IL 60089  
 P: (224) 543-5655  
 Erin\_McShane@Dell.com

**Quote Number:** EXM12032301-R04  
**Quote Expires:** May 31, 2012

**Customer:** CA-L CITY OF LONG BEACH  
**Contact:** Vene D. Sy  
**Customer #:** 143136  
**Phone:**  
**Fax:**  
**E-mail:** Vene.Sy@longbeach.gov  
**Date of Issue:** May 01, 2012

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Part #	Mfg #	Quantity	Unit Price	Ext. Price
VLA VMWARE VPP L2 VSPHERE 5 ENT PLUS 1PROC96GB VRAM ENTITLE PROC	2650037	VS5-ENT-PL-C-L2	2	\$2,854.48	\$5,708.96
VLA VMWARE PROD SUP/SUB VSPHERE 5 ENT PLUS 1 PROC 1YR	2648447	VS5-ENT-PL-P-SSS-C	2	\$854.32	\$1,708.64

**Notes:**

Will need VMware VPP number before order can be processed.  
 Qualifying VPP L2 order will need to be processed before this order can be processed.

**Product Sub Total**  
**Grand Total**

**\$7,417.60**  
**\$7,417.60**  
 USD

**Quote Prepared By:** Erin McShane

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- Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to [www.dell.com/environmentalfee](http://www.dell.com/environmentalfee).

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